#### **PART 16**

#### **SECTION F**

# APPROVED PROGRAM DATA DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 5

#### PURPOSE:

The purpose of this section is to display, in tabular form, the key program parameters. These key parameters fall into three categories: performance characteristics, program schedule milestones, and program acquisition cost.

### PROCEDURES:

- 1. All of the approved acquisition program baseline parameters will appear in this section.
- 2. Also show additional data that are integral to the program objectives for the entire program (exit criteria or data from a critical interrelated program) and are contained in other official program documents (e.g., Test and Evaluation Master Plan, Integrated Program Summary, Acquisition Decision Memorandum, Selected Acquisition Report, etc.). Additional data will be identified by an asterisk (\*).
- 3. This section forms a key starting point for the Program Manager's evaluation of the current program status as reflected in Defense Acquisition Executive Summary Section 2 (Assessments).

#### PREPARATION PROCEDURES:

#### 1. Performance Characteristics

a. Performance Characteristics. Enter in tabular form the mission performance criteria, including, but not limited to, essential physical, technical, operational, software, survivability, reliability, availability, maintainability, durability, manpower, training system effectiveness, readiness and supportability, interrelated program(s), and other similar characteristics needed to meet the significant objectives required by the field or fleet. These data parameters include, but are not exclusive of, the approved acquisition program baseline performance objectives and thresholds (see Section 11-A of DoD 5000.2, "Defense Acquisition Management Policy and Procedures" (reference (e))) and must include evolutionary requirements (see Section 4-A of DoD Instruction 5000.2, "Defense Acquisition Management Policy and Procedures" (reference (e))). This list should be representative of those characteristics that will be subject to developmental and operational test and evaluation and the exit

- criteria required to proceed to the next milestone decision point or to proceed further in the current acquisition phase of the program.
- b. <u>Initial Approved Program Objective/Threshold</u>. Enter the measurable performance characteristic values (both objectives and thresholds) approved at the milestone decision point. The values in this column will not change throughout the current acquisition phase.
- c. <u>Current Approved Program Objective/Threshold</u>. Enter values as described above under the "Initial Approved Program" column. The values of these two columns would be expected to be the same at the milestone decision point. Unlike the "Initial Approved Program" column, changes may occur in the "Current Approved Program" column. These changes are outlined below.
  - (1) <u>Baseline Change</u>. Incorporate any changes to the approved acquisition program baseline that result from rebaselining as a result of a baseline breach (see Part 19). Changes may not be included until the baseline change has been approved by the milestone decision authority.
  - (2) Changes in Other Data. Data of significant program objectives that are not part of the approved acquisition program baseline but which have been provided to give a more complete picture of the program may be changed by the Program Manager as internal management plans change. Address these changes in the appropriate part of Section 3 (Program Manager's Comments). Emphasize changes since the previous reporting period. Provide the reason for the change(s) and the risk associated in the decision to make the change(s). If the Program Manager determines that any of these changes merit higher level attention, the Program Manager should also summarize the change(s) in Section 1 (Executive Summary). Should any of these changes require an exception Selected Acquisition Report, official guidance should be followed (see Part 17). Changes in data in this category may not be made in order to report GREEN in Section 2 (Assessments).
  - (3) Added Performance Parameters. Other non-baselined performance parameters may be added at a later time, when in the judgment of the Program Manager, Program Executive Officer, DoD Component Acquisition Executive, or Under Secretary of Defense for Acquisition, such requirements need to be recorded to provide a more complete understanding of program status. Do not wait for a new approved acquisition program baseline to add this element or to make assessments (Section 2, Assessments).
- d. <u>Demonstrated Performance</u>. For each data element being reported, enter that value (relative to the objective and/or threshold) achieved in the latest development or operational testing

program. In the absence of formal test results, the reported value will be the best objective measure of technical progress as determined by the Program Manager. The results of advanced development testing will be displayed until engineering development data are available. The results of operational testing will take highest precedence in determination of demonstrated performance. In all cases, should system test results not be available, estimates should be based on results of subsystem testing.

e. PM's Current Estimate. Enter the Program Manager's current estimate of the value of each performance characteristic. These characteristics will represent the Current Estimate of the latest "Current Approved Program." ("Current Approved Program" refers to all major program objectives, not just the approved acquisition program baseline.) Changes in the "Current Estimate" column should be made in the appropriate part of Section 3 (Program Manager's Comments) with emphasis on changes since the previous reporting period.

#### 2. Program Schedule/Milestones

- Schedule Milestones. List the milestones specified in the approved acquisition program baseline and any other significant program milestones, such as those shown in the Integrated Program Summary, Acquisition Decision Memorandum, Research and Development Descriptive Summary, Congressional Data Sheet, or other approved document. Milestones should encompass the entire period from the point in time the program was designated by title as a program element, or major project within a program element, through retirement of the system. Include key program decision milestones, such as Milestones O, I, II, III, and the source of the decision (e.g., Under Secretary of Defense for Acquisition; key system-level development milestones, such as the Engineering and Manufacturing Development contract award, preliminary and critical design reviews, and first full-up system tests (start and completion dates); and key system-level production milestones, such as production contract award, first delivery, Initial Operational Capability (IOC), and Full Operational Capability (FOC). Include key dates associated with evolutionary requirements. At least one key date should be entered for interrelated programs, when applicable.
- b. <u>Initial Approved Program MON YY</u>. Enter the dates as agreed to at the milestone decision point. The dates in this column will not change throughout the acquisition phase. Enter dates in the form (MON YY) (e.g., JUN 87 for June 1987). Month should be entered and not a given quarter of a year. When a quarter is entered, for program assessments purposes, the last day of the quarter or last day of the fiscal year is used. "To be determined" (TBD) is not allowed.
- c. <u>Current Approved Program MON YY</u>. Enter dates as described in paragraph 2.b, above. The dates in these two columns would be

expected to be the same at the milestone decision point. Unlike the "Initial Approved Program" column, changes may occur in the "Current Approved Program" column. These changes are outlined below.

- (1) <u>Baseline Change</u>. Incorporate any changes to the approved acquisition program baseline that result from rebaselining as a result of a baseline breach (see Part 19). However, changes may not be included until the baseline change has been approved by the milestone decision authority.
- (2) Changes in Other Milestones. Significant program objective milestone dates that are not part of the approved acquisition program baseline, but are necessary to provide a more complete picture of the program, may be changed by the Program Manager as internal management plans change. In the meantime, however, do not wait to make assessments in Section 2 (Assessments). Address these changes in the appropriate part of Section 3 (Program Manager's Comments), with emphasis on changes since the previous reporting period. Provide the reason for the change(s) and the risk associated in the decision to make the change(s). If the Program Manager determines that any of these changes merits higher level attention, the changes should also be summarized in Section 1 (Executive Summary). Should any of these changes require an exception Selected Acquisition Report, the guidance provided in Part 17 should be followed. Changes in data in this category may not be made in order to report GREEN in Section 2 (Assessments).
- (3) Added Schedule Milestones. Other non-baselined schedule milestones may be added at a later time when, in the judgment of the Program Manager, Program Executive Officer, DoD Component Acquisition Executive, or Under Secretary of Defense for Acquisition, such milestones need to be recorded to provide a more complete understanding of program status. Do not wait for a new approved acquisition program baseline to add this element, or to rate in Section 2 (Assessments).
- d. PM's Current Estimate MON YY. Enter the completion dates that actually have occurred and the Program Manager's current estimate of the completion dates for milestones that have not yet occurred. Changes in the "Current Estimate" column should be explained in the appropriate part of Section 3 (Program Manager's Comments), with emphasis on changes since the previous reporting period. Milestones will be listed chronologically as shown in the "Current Estimate."
- 3. Program Acquisition Cost. This part contains base-year and then-year cost. Total costs for the entire program, all years, must be provided. Beyond the 6-Year Defense Program, best estimates should be provided in keeping with the concept of "Total Program." The total program concept refers to the entire life-cycle of the weapon system acquisition process including concept exploration through

system retirement. It encompasses the total weapon system quantity, cost, and service life as projected by the DoD Component. projection is recognized as not necessarily being equal to the final quantity actually budgeted or procured. The presentation of the total program concept within the Defense Acquisition Executive Summary report is intended to provide a more comprehensive understanding of total program requirements. The Defense Acquisition Executive Summary report should summarize the subsystem's procurement quantities and funds by DoD Component procurement appropriation. All approved acquisition program baseline procurement funding for all subsystem programs that are separately budgeted will be reported. Examples of these subsystem programs include command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine missile weapons equipment, or aircraft engine programs that are essentially subsystems to a platform(s). Information on foreign military sales (FMS) will be reported when applicable (see Defense Acquisition Executive Summary Section 6 (Program Background Data), Part 4).

- a. <u>Program Base-Year</u>. Enter the fiscal year base-year (BY). The base-year is normally the year a milestone decision is made, and the program enters either the demonstration and validation, engineering and manufacturing development, or production phase.
- b. <u>Base-Year (BY) Costs</u>. Enter the approved program in base-year dollars for the total program.
  - (1) <u>Development (RDT&E)</u>. Enter the sum of all research, development, test and evaluation program costs in program base-year dollars for all years through the end of the program.
  - (2) Procurement (PROC). Enter the sum of all procurement program costs in program base-year dollars for all years through the end of the program. Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers of other programs (e.g., command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine weapon equipment, or aircraft engine programs that are essentially subsystems to a platform(s)).
  - (3) <u>Military Construction (MILCON)</u>. Enter the sum of all program-specific military construction program costs in program base-year dollars for all years through the end of the program.
  - (4) <u>Acquisition Operation and Maintenance (O&M)</u>. Enter the sum of all program acquisition-specific operation and maintenance program costs in program base-year dollars for all years through the end of the program.
- c. <u>Then-Year Costs (TY)</u>. Enter the approved program in then-year dollars for the total program.

- (1) <u>Development (RDT&E)</u>. Enter the sum of all research, development, test and evaluation program costs in program then-year dollars for all years through the end of the program.
- (2) Procurement (PROC). Enter the sum of all procurement program costs in program then-year dollars for all years through the end of the program. Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers of other programs (e.g., command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine weapon equipment, or aircraft engine programs that are essentially subsystems to a platform(s)).
- (3) <u>Military Construction (MILCON)</u>. Enter the sum of all program-specific military construction program costs in program then-year dollars for all years through the end of the program.
- (4) Operation and Maintenance (0&M). Enter the sum of all program acquisition-specific operation and maintenance program costs in program then-year dollars for all years through the end of the program.
- d. Quantities. Enter total program quantities.
  - (1) <u>Development (RDT&E)</u>. Enter the total development quantity.
  - (2) Procurement (PROC). Enter the total procurement quantity.
- e. Unit Cost. Enter average unit procurement costs.
  - (1) Avg Unit PROC Cost (BY). Enter the total procurement cost in base-year dollars divided by total procurement quantity.
  - (2) Avg Unit PROC Cost (TY). Enter the total procurement cost in then-year dollars divided by total procurement quantity.
- f. End Item Quantity Name(s). Enter the name of the end item associated with the cost parameter values. This supports programs with two or more end items with separate cost baselines. If there are two or more end items with separate cost baselines, each unit should have a separate unit cost. Most aircraft, ship, and missile programs are single end item programs. Some multiple end item programs (e.g., air defense systems that may include a platform, a weapon, and a command, control, communication, and intelligence system) may be grouped as a single unit or grouping for unit cost purposes. For the Defense Acquisition Executive Summery Report, a unit of measure must be established. All systems should define a given configuration in order to measure changes in the unit cost over time. The definition of a given configuration should not change over time.

- g. <u>Initial Approved Program</u>. Enter the costs as agreed to at the milestone decision point. The costs shown in this column will not change throughout the current acquisition phase.
- h. <u>Current Approved Program</u>. Enter costs as described above under the "Initial Approved Program" column. The costs of these two columns are expected to be the same at the milestone decision point. Unlike the "Initial Approved Program" column, changes may occur in the "Current Approved Program" column. These changes are outlined below.
  - (1) <u>Baseline Change</u>. Incorporate any changes to the approved acquisition program baseline that result from rebaselining as a result of a baseline breach (see Part 19). However, changes may not be included until the baseline change has been officially approved by the milestone decision authority.
  - (2) Funding/Budget Change. Costs that are not part of the approved acquisition program baseline may be changed by the Program Manager as the Program Manager's internal management plan changes, or as the Program Manager is directed to make a change by higher authorities. In the meantime, however, do not wait to make assessments in Section 2 (Assessments). Address these changes in the appropriate part of Section 3 (Program Manager's Comments). Provide the reason for the change(s), and the risk associated in the decision to make the change(s), with emphasis on changes since the previous reporting period. If the Program Manager determines that any of these changes merits higher level attention, they should also be summarized in Section 1 (Executive Summary). Should any of these changes require an exception Selected Acquisition Report, the guidance provided in Part 17 should be followed.
  - (3) Other Changes. Other non-baselined costs may be added at a later time, when in the judgment of the Program Manager, Program Executive Officer, DoD Component Acquisition Executive, or Under Secretary of Defense for Acquisition, such costs need to be recorded to provide a more complete understanding of program status. Do not wait for a new approved acquisition program baseline to add this element or to make assessments (Section 2, Assessments). Changes in data in this category may not be made in order to report GREEN in Section 2 (Assessments).
- i. PM's Current Estimate. The "Current Estimate" will reflect updated estimates of this program as of the date of the Defense Acquisition Executive Summary Report. To avoid confusion, the Program Manager should provide in the comment part of this section the document supporting the change, the authority, and date. Change may occur because of a new or revised President's Budget, a program review by the milestone decision authority, a

reprogramming, or other similar direction. Address these changes in the appropriate part of Section 3 (Program Manager's Comments), with emphasis on changes since the previous reporting period. Provide the reason for the change(s), and the risk associated in the decision to make the change(s).

# Attachment - 1

1. Approved Program Data Format

# DEFENSE ACQUISITION EXECUTIVE SUMMARY (DAES) SECTION 5

# APPROVED PROGRAM DATA FORMAT

(Program Name)		Report Dat	Class:	
1. Performance Char	acteristics			[U]
Performance Characteristics	Initial Approved Program Objective/ Threshold	Current Approved Program Objective/ Threshold	Demonstrated Performance	PM'S Current Est
2. Program Schedule	Milestones			[ប]
Schedule Milestones	Initial Approved Program Objective/ Threshold MON YY	Current Approved Program Objective/ Threshold MON YY		PM'S Current Est MON YY
3. Program Acquisit Program Base-Y				[U]
	Initial Approved Program Objective/ Threshold	Current Approved Program Objective/ Threshold		PM'S Current Est
Base Year Costs (BY Development (RDT& Procurement (PROC MILCON: Acquisition O&M:	:Ε):			
Then Year Costs (TY Development (RDT& Procurement (PROC MILCON: Acquisition O&M:	E):			
Quantities Development (RDT& Procurement (PROC	•			

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Unit Cost
Avg Unit PROC Cost (BY $M):
Avg Unit PROC Cost (TY $M)
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End Item Quantity Name(s):

#### **PART 16**

#### **SECTION G**

# PROGRAM BACKGROUND DATA DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 6

#### PURPOSE:

This section provides descriptive program related total costs and total quantities for all years through the end of the program for all DoD Components.

#### PROCEDURES:

"Total program" is that quantity for those total number of years projected by the DoD Component. This total program projection is not necessarily equal to the final quantity actually and finally budgeted or produced. Instead, the total program concept refers to the entire life cycle of the weapon system acquisition process including concept exploration through system retirement of the last unit from the field or the fleet.

#### PREPARATION INSTRUCTIONS:

- 1. Track to Budget. Identify all program elements (PEs) and procurement annex line items (PALIs) included in the latest President's Budget that directly apply to this program. Joint Service program elements and procurement annex line items must be shown. Indicate those program elements and procurement annex line items shown in the Selective Acquisition Report, if applicable, by indicating "Y" or "N" in the Selective Acquisition Report column of the format. Repeat the identification of program elements as often as is required to show the complete budget track.
  - a. Research, Development, Test and Evaluation (RDT&E) Program Element (PE) & Project Data. Show all research, development, test and evaluation, program elements and projects included in this program. Only the program element number and name is required if the program element funds only this program. The program element and all directly applicable project numbers and names are required if the program element contains funds for other programs. Program elements and project numbers should be traceable to the Service Automated Research, Development, Test and Evaluation Annex, Research, Development, Test and Evaluation Descriptive Summary, and Research, Development, Test and Evaluation Project Listing submissions, chapters 253 and 462 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
  - b. <u>Procurement Annex Line Item (PALI) Data</u>. Show the appropriation (treasury) code and item control number (ICN) for each

procurement annex line item included in this program. The appropriation code is contained in columns 1 to 4 and the item control number (ICN) is contained in columns 10 to 19 of the Procurement Data Format of the Automated Procurement Annex Data Base, chapters 241, appendix C-1, and chapter 461 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).

- (1) The item control number (ICN) is equivalent to standard study number (SSN), Army; budget line item (BLI), Navy; or weapon system code (WSC), Air Force.
- (2) The Automated Procurement Annex data base is submitted by the DoD Components with each Six Year Development Plan (SYDP) update and includes for each primary procurement annex line item associated non-add data for initial spares and/or outfitting, ship design, post delivery, cost growth, and escalation. Do not reference the "basket" procurement annex line items that contain these funds. Include all other procurement annex line items directly applicable to the program (e.g., modifications and other procurement funded items that have been included in separate procurement annex line items).
- c. Military Construction (MILCON) Program Element (PE) Data. Show only those system specific military construction program elements that directly support and are uniquely identifiable with this program. The program elements should be traceable to the Automated Construction Annex Data Base, chapter 463 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
- d. Operation and Maintenance (O&M) Program Element (PE) Data. Show those operation and maintenance program elements that, in special cases, have been used to fund this program for acquisition purposes. Do not include program elements funding system operation and maintenance functions after it is fielded. The program elements should be traceable to the Operation and Maintenance budget justification materials format, DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
- 2. <u>Unit Cost Reporting (UCR)</u>. This data is mandatory. This data, when combined with the required Defense Acquisition Executive Summary Section 7 (Supplemental Contract Cost Information) data, meets the minimum requirements of the unit cost information required by Title 10, United States Code, Section 2433, "Unit cost reports" (reference (d))(see Part 18).
  - a. <u>Unit Cost Report (UCR) Baseline Date</u>. Enter the nominal date (MM/DD/YY) of the Selective Acquisition Report that contains the baseline unit cost data. Generally, this is the annual Selected Acquisition Report dated December 31, 19\_\_.
  - b. <u>Program Acquisition</u>. Enter in tabular form the program acquisition total cost (less current year advanced procurement, plus prior year advanced procurement), quantity, and unit cost

values reported in the latest Selected Acquisition Report and in the unit cost reporting baseline Selected Acquisition Report.

- c. <u>Current Procurement</u>. Enter in tabular form the current procurement net total cost, quantity, and unit cost values reported in the latest Selected Acquisition Report and in the unit cost reporting baseline Selected Acquisition Report.
- d. <u>End Item Quantity Name(s)</u>. Enter the name(s) of the end item associated with the program acquisition and current procurement cost values. This supports programs with two or more end items with separate unit cost reporting baselines.
- e. <u>Percent Change</u>. No entry required. This value will be calculated by the software program model.

#### 3. Procurement Delivery Information

This part displays, in tabular form, the program's planned and actual procurement major end item delivery schedules. Funds are in thenyear dollars. The total program for procurement, all years, is to be shown. If there are two or more contractors, the data should be added together and shown as a single entry. If there are two or more DoD Components, repeat this part for each Component. Beyond the 6-Year Defense Program, best estimates should be provided in keeping with the concept of "Total Program," as defined under "Cost" in Section 5 (Approved Program Data).

- a. Procurement funding for all subsystem programs that are separately budgeted by another Program Manager will be reported by the Program Manager of the subsystem. Examples of these subsystem programs include command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine missile weapons equipment, major training devices and simulators, or aircraft engine programs that are essentially subsystems to a platform(s). Subsystem procurement quantities and funds should be displayed by DoD Component procurement appropriation. The instructions for each column are provided below.
- b. <u>Funded Quantities</u>. Enter the total funded quantities for prior years, the quantity for the current year, each year of the Six Year Defense Plan, and the total to complete. For the four quarters, beyond the "as of" date of this report submission, show the quantity by quarter. This rolling wave will always show four future delivery quarters and will mean that current year and next year data will be displayed. The Program Manager of a subsystem will report procurement quantities for all subsystem programs that are separately budgeted by platform Program Managers (e.g., command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine weapons equipment, or aircraft engine programs that are essentially subsystems to a platform(s).

- c. <u>Funding (TY \$M)</u>. Enter the funding, in then-year dollars, that supports the "Funded Quantities", following the guidelines provided above. If there are two or more DoD Components, repeat this part for each Component. (Funding is not to be broken down by quarter. The quarterly breakout is for delivery quantities.)
- d. <u>Delivery Schedule</u>. Enter the contract delivery schedule as negotiated with the prime or system integration contractor(s) (which includes the latest estimate of future deliveries of negotiated contracts). If there are two or more contractors, the delivery data will be added together and reported as one summary schedule. If there are two or more DoD Components, repeat this part for each Component. It is recognized that the funded quantities, which are budget driven, will not be the same as the delivery schedule quantities, which are contractor delivery oriented.
- e. <u>Actual/Current Projection</u>. Enter actual deliveries or the best projection of deliveries based on actual performance trends as of the date of the Defense Acquisition Executive Summary Report. Change may occur for a number of reasons, and should be commented upon under the appropriate indicator of Section 3 (Program Manager's Comments).
  - At the beginning of a new budget year, funded quantity and funding are expected to follow the budget. During the year, change may occur for many reasons (e.g., a new or revised President's Budget (PB), reprogramming actions, a decision of the Under Secretary of Defense for Acquisition, recommendations contained in the Program Objective Memoranda or Budget Estimate Submission, etc.). To avoid confusion, the Program Manager should provide in the comment part of this section the document supporting the change, the authority, and the date. Address these changes, as appropriate, in Section 3 (Program Manager's Comments), with emphasis on changes since the previous reporting period. Provide the reason for the change(s), and the risk associated in the decision to make the change(s). Deliveries are not part of the approved acquisition program baseline and may be changed by the Program Manager as internal management plans change, or as the Program Manager is directed to make a change by the milestone decision authority. Address these changes, as appropriate, in Section 3 (Program Manager's Comments).
  - (2) Delivery schedule and actual and/or current projection are affected by either changes in funding or programmatic changes (e.g., change in schedule, need for new testing, changes in mission requirements). In the case of such a change by either the contractor(s) or the Government, note the reason for change and risk in Section 3 (Program Manager's Comments), as outlined in the paragraph above.

- 4. Program and Contract Cost Information Summary. This part displays summary level program and contract cost information. Separate formats will be completed for each major appropriation category (research, development, test and evaluation, procurement, military construction, and operation and maintenance.
  - a. Program Manager's Current Estimated Price At Completion (PMCEPAC). For contract effort, Program Manager's Current Estimated Price At Completion is the estimated cost for the authorized work, plus applicable fee or profit. Only the work authorized to be performed under the contract, not additional effort contemplated for the contract, should be included. Program level reserves set aside for risk or unanticipated engineering change orders (ECOs) may be included here or under Management Reserves (MR).
    - (1) Budgeted by Program Manager (Column 1). This category includes funds that are directly associated with each itemized Section 6, part 1 effort budgeted by the Program Manager. For large active contracts (see paragraph 4.c., below), this entry is analyzed to determine whether contract cost performance that is reported in Section 7 (Supplemental Contract Cost Information) is likely to effect adversely the overall financial execution of the program.
    - (2) Budgeted by Other Sources (Column 2). This category includes funds that are directly associated with each itemized Section 6, part 1 effort that are budgeted by another source (such as another within DoD Component program or joint program) and provided to and managed by the Program Manager.
      - (a) If "Other Sources" include foreign military sales, enter under comments in this section the quantity and estimated cost (then-year dollars) by recipient country.
      - (b) While foreign military sales are considered to be nonadd to the costs of the program, any schedule or cost variance to any of the foreign military sales should be immediately assessed in the appropriate category of Section 3 (Program Manager's Comments).
  - b. Completed Contracts. Enter under columns 1 and 2 the total price for contract effort completed in support of this program.
  - c. Large Active Contracts. Large active contracts include prime and associate prime contracts that require the contractor's cost and schedule management control system to meet the Cost/Schedule Control Systems Criteria (C/SCSC) requirements of the Department of Defense (see Section 11-B of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e))); or that have an anticipated total price of at least \$60 million in research, development, test and evaluation or \$250 million in

procurement or ship construction in fiscal year 1990 constant dollars; or that, in the best judgment of the Program Manager, are determined to be critical to the program, regardless of dollar value or contract type. A Defense Acquisition Executive Summary Section 7 (Supplemental Contract Cost Information) will be prepared for each large active contract.

- (1) Identification. This is a descriptive contract title that distinguishes this contract from others being reported for this program. The contract title will be the same as that reported on Section 7 (Supplemental Contract Cost Information).
- (2) Contract Number. Enter the assigned contract number (e.g., N00007-90-C-0001). The contract number will be the same as that reported on Section 7 (Supplemental Contract Cost Information).
- (3) Enter under columns 1 and 2 the Program Manager's Current Estimated Price At Completion.
- (4) When a contract is more than 90 percent complete, significant effort is complete (see Section 16-H), and no additional modifications are anticipated, state in item 26 of Section 7 (Supplemental Contract Cost Information), "This is the Final Report." Section 7 (Supplemental Contract Cost Information) may be deleted from the next Defense Acquisition Executive Summary submission, and the contract included in "Completed Contracts", unless otherwise directed.

Note: For contracts requiring a Cost Performance Report (CPR) or Cost/Schedule Status Report (C/SSR) use Section 7 (Supplemental Contract Cost Information) entry "Cumulative Budgeted Cost for Work Performed (BCWP)" divided by entry "Total Allocated Budget" to determine completion status.

- d. Total Small Active Contracts. Enter under columns 1 and 2, the data required for the total value of all active contracts not included under line 2 as large active contracts.
- e. Non-contract Cost. Enter under columns 1 and 2, the data required for the total value of all non-contract effort (e.g., in-house effort).
- f. Management Reserves (MR). Enter under columns 1 and 2, program reserves available for the active contract and non-contract effort. Include anticipated changes to active contracts. Reserves, such as total risk-assessing cost estimate (TRACE), should be included, if applicable. Do not include reserves for future contracts. As indicated in item 1 above, reserves for active effort may be included here or against each active contract.

- g. Future Contract Cost. Enter under columns 1 and 2, the Program Manager's estimated price for all future contract effort, including any associated Management Reserve.
- h. Total Appropriation (Line 7). Enter under columns 1 and 2 the totals for lines 1 through 6. The total of columns 1 and 2 should equal the major appropriation category (research, development, test and evaluation, procurement, military construction, and operation and maintenance) appropriation total values reported in Section 6, part 1. To be consistent with Section 6, part 1, the total appropriation value should be updated to reflect changes in prior year actuals and approved reprogramming actions.
- 5. International Cooperative Program. Indicate if this is a cooperative research and development or production program executed under formal international agreement ("Yes" or "No"). If "Yes", then identify allied funding, by country, for the current year, budget year, and budget year plus 1 in U.S. dollars. If there has been a significant change to any aspect of the international Cooperative program, it should be immediately assessed in the appropriate category of Section 3 (Program Manager's Comments).
- 6. <u>Joint Potential Designation</u>. This part provides information on whether the Joint Requirements Oversight Council (JROC) has reviewed this program for proposed joint DoD Component involvement.
  - a. As defined below, indicate whether the Joint Requirements Oversight Council has assigned a potential designation of "independent," "interoperating," "joint," or "none."
    - (1) <u>Independent</u>. Independent programs and requirements are those in which there is no potential for other Component use or joint systems development.
    - (2) <u>Interoperating</u>. Interoperating programs and requirements are those in which joint program management is inappropriate, but a potential for joint operation or joint systems interface exists.
    - (3) <u>Joint</u>. Joint programs and requirements are those in which a potential for joint program management and/or joint procurement exists.
    - (4) <u>None</u>. The Joint Requirements Oversight Council has not yet assessed the program.
  - b. Provide the date of the Joint Requirements Oversight Council review. If other DoD Component involvement is proposed, list the proposed other Component involvement under comments in this section.
  - c. If the Joint Requirements Oversight Council has not yet assessed the program (category "None," shown above), give the date the

program was submitted to the Joint Requirements Oversight Council for consideration.

# 7. Procurement/Platform Supplement

This part displays, in tabular form, the program's planned and actual procurement quantities and funding for all subsystem programs. Funds are in then-year dollars. Procurement will be reported by the Program Manager of a subsystem, even though the procurement is separately budgeted by a platform Program Manager. Examples of these subsystem programs include command, control, communications, and intelligence (C3I) electronics, ship electronics suites, strategic submarine missile weapons equipment, major training devices and simulators, or aircraft engine programs that are essentially subsystems to a platform(s). The total program for procurement, all years, is to be shown. If there are two or more DoD Components, repeat this part for each Component. Beyond the 6-Year Defense Program, best estimates should be provided in keeping with the concept of "Total Program," as defined under "Cost" in Section 5 (Approved Program Data). Specific instructions are provided below.

- a. Enter by fiscal year for each appropriation the quantity to be procured and total then-year dollars through the end of the total program.
- b. "Other" means the total of all programs that are not subject to either Defense Acquisition Executive System or Selected Acquisition Reporting reporting and do not have to be broken out separately.
- c. Repeat as required for each DoD Component.

#### Attachment - 1

1. Program Background Data Format

# DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 6

# PROGRAM BACKGROUND DATA FORMAT

# 2. Unit Cost Reporting (UCR) (see Part 18) (Current (TY \$M))

UCR Baseline Date: (MM/DD/YY)

<ul><li>a. Program Acquisition</li><li>(1) Cost</li><li>(2) Quantity</li><li>(3) Unit Cost</li></ul>	Current Est	Current UCR Baseline (MM YY SAR)	% Change
b. Current Procurement (1) Cost Less CY Adv Proc Plus PY Adv Proc Net Total (2) Quantity (3) Unit Cost	(FY19 <u> </u> )	(FY19 <u></u> )	
c. End Item Quantity Name(	s)		<del></del>

# 3. Procurement Delivery Information

	Funded Quantity	Funding (TY \$M)	Delivery Schedule	Actual/ Current Projection
Prior Years:		<del></del>		
Current FY:			•	
Next four qtrs.				
1st Qtr		N/A		
2nd Qtr		N/A		
3rd Qtr		N/A		
4th Qtr		N/A		**
Over SYDP				
FY:				
To Complete:				
concet for progress	ma with procur	amont from tire o	mana DaD Came	.amamba \

4. Program and Contract Cost Information Summary. (see Part 20) (Current (TY \$M))

# Appropriation: (e.g., RDT&E)

		PMs Current Est. Price Budgeted By PM	at Completion Budgeted By Other Sources*
a.	Completed Contracts	\$	\$
b.	Large Active Contracts	\$	<b>\$</b>
	(1) Identification	\$	\$
	Contract Number (2) Identification Contract Number	<b>\$</b>	\$
	(3) Identification Contract Number	\$	\$
c.	Small Active Contracts	\$	<b>\$</b>
d.	Non-contract Cost	<b>*</b> • • • • • • • • • • • • • • • • • • •	\$
e.	Management Reserves	\$	\$
f.	Future Contracts	\$	\$
g.	Total Appropriation	\$	\$

<sup>\*</sup> Note if includes Foreign Military Sales (FMS). If so provide: Foreign Government, quantity, and funding total (in TY \$M).

5.	<u>International</u>	Cooperative Program:	(Funding in U.S.	Dollars, TY \$M)
		Current	Budget	Budget
A]	llied Country	Year	Year	Year+1

# 6. <u>Joint Potential Designation</u>:

- a. List Proposed Other Component Involvement:
- b. Date of JROC Assessment of Designation:
- 7. <u>Procurement/Platform Supplement:</u> (required only for those systems that have procurement for their system in a platform budget area.

Fiscal Year	Platform A(APAF) Qty/ TY \$M	Platform B(SCN) Qty/ TY \$M
Fiscal Year	Platform C(APAF) Qty/ TY \$M	Other(APA, APN) Qty/ TY \$M

(Repeat as required.)

#### **PART 16**

#### **SECTION H**

# SUPPLEMENTAL CONTRACT COST INFORMATION

#### DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 7

### PURPOSE:

This section displays, in tabular form, summary-level contract identification, schedule, and performance information.

#### PROCEDURES:

- 1. The "contract identification data" and "contract schedule data" sections apply to all large contracts identified in Defense Acquisition Executive Summary Section 6, (Program Background Data).
- 2. The "contract performance data" section applies primarily to those contracts requiring a Cost Performance Report (CPR) or a Cost/Schedule Status Report (C/SSR), (see Part 20), or other report containing cost performance data (identify the source).
  - a. Items 3; 4.a.and 4.b.; 6 through 8; 15 through 16; 18 through 24; and 27 are taken directly from the Cost Performance Report or a Cost/Schedule Status Report without change.
  - b. The remaining items are based on information available in other program documents or program cost estimates.
  - c. Data should be no more than 60 days old. If the data is more than 60 days old, an explanation will be provided under the comments section (item 26).
  - d. Reported data should be consistent with the contract effort. For example, when a Cost Performance Report or a Cost/Schedule Status Report is being received on a contract option, relevant dates and values associated only with the option, not the basic contract, should be shown.
  - e. When a Cost Performance Report or a Cost/Schedule Status Report is not required, the Program Manager should provide the best estimate of contract cost at completion (item 25 below) and identify in the comments section (item 26) the source. This includes firm fixed price (FFP) contracts.
  - f. For firm fixed price contracts, entries should be provided for items 1 through 5; 8a; 9 through 14; and 25.

- g. Blanks, such as "not applicable (N/A)" and "to be determined (TBD)" should be avoided. If the Program Manager believes the contractor reported data is in error, the correct data and appropriate comments should be provided in the comments section (item 26).
- 3. When a contract is more than 90 percent complete (Cumulative Budgeted Cost for Work Performed (BCWP) divided by Total Allocated Budget), significant effort is complete (see item 13 below), and no additional modifications are anticipated, state in Section 26, "This is the Final Report". This section may be deleted from the next Defense Acquisition Executive Summary submission and the contract included in Defense Acquisition Executive Summary Section 6 (Program Background Data), part 4, line 1 (Completed Contracts), unless otherwise directed.

#### PREPARATION INSTRUCTIONS:

#### CONTRACT IDENTIFICATION DATA:

- 1. <u>Program Name</u>. Enter the preferred name of the program being reported. This name is the same as that reported in Section 6 (Program Background Data), part 4.
- 2. <u>Contract Name</u>. Enter a descriptive contract title which distinguishes this contract from others being reported for this program. This title is the same as that reported in Section 6 (Program Background Data), part 4.

#### 3. Contractor Data

- a. Enter the name of the prime or associate contractor.
- b. Enter the division identification when appropriate (such as Rockwell International (Collins) or Boeing (Vertol)).
- c. Enter the city of the contractor's main facility performing the work.
- d. Enter the state of the contractor's main facility performing the work.
- 4a. <u>Contract Number</u>. Enter the assigned contract number (e.g., N00007-90-C-0001).
- 4b. Change Order Nr. Enter the latest change order number, including those that are not definitized.
- 4c. Contract Type. Enter the type of contract as defined in subchapter 3, part 16 of the Federal Acquisition Regulation (reference (g)), such as cost-plus-incentive-fee (CPIF), cost-plus-fixed-fee (CPFF), cost-plus-incentive-fee/award fee (CPIF/AF), fixed-price incentive firm target (FPIF), or firm fixed price (FFP). For incentive

- contracts, enter in the comments section (item 26) the share ratio (for example, 50/50 or 60/40).
- 4d. <u>Contract Deliveries</u>. Enter the total contract major end item delivery quantity, the cumulative quantity planned for delivery to date, and the actual quantity delivered to date.
- 5. <u>Program Phase</u>. Identify the program phase for which work is being done on this contract (i.e., DEV for engineering and manufacturing development or PROD for production or ship construction).
- 6. Negotiated Cost. Enter the current cost (excluding fee or profit) for all contract effort on which agreement has been reached as of the report date shown in item 15. For a cost-type contract, enter the estimated cost negotiated for the authorized contract effort, excluding amounts negotiated for cost growth. For a fixed price type or cost plus incentive fee type contract, enter the definitized contract target cost. No entry is required for a firm fixed price contract.
- 7. Cost of Authorized, Unpriced Work. Enter the contractor's estimated cost (excluding fee or profit) for all work where written authorization has been received, but definitized contract prices have not been negotiated. No entry is required for firm fixed price contracts.
- 8a. <u>Target Price</u>. Enter the contractor's current estimated contract target price. For a cost-type contract, enter the current estimated price, including the estimated cost for authorized effort, any estimated cost growth, and applicable fee.
- 8b. <u>Ceiling Price</u>. Enter the contractor's current estimated contract ceiling price, if applicable. For example, no entry is required for a firm fixed price contract.

#### CONTRACT SCHEDULE DATA:

- 9. <u>Contract Definitization Date</u>: Enter the initial contract definitization date (MON YY) (e.g., JUN 86 for June 1986).
- 10. Work Start Date. Enter the date (MON YY) work started on the contract, whether or not the contract is definitized. For a contract option or modification being reported separately, show the date work started on the reported effort, not the basic contract start date.
- 11. Critical Milestone 1 Name and Completion Date. Enter the name and current estimate of the completion date (MON YY) for the first of two contract critical milestones as defined by the Program Manager. For engineering and manufacturing development contracts, this may be the preliminary design review (PDR), or equivalent. For production contracts, this may be first production item delivery or equivalent. The event selected should be consistent from report to report. Once the event is completed, a different, more current and active, contract milestone should be entered in item 11.

- 12. Critical Milestone 2 Name and Completion Date. Enter the name and current estimate of the completion date (MON YY) for the second of two contract critical milestones defined by the Program Manager. For engineering and manufacturing development contracts, this may be the critical design review (CDR), or equivalent. For production contracts, this may be full rate production capability or equivalent. The event selected should be consistent from report to report. Once the event is completed, a different, more current and active, contract milestone should be entered in item 12.
- 13. Significant Effort Completion Date. Enter the Program Manager's current estimated completion date (MON YY) for the significant effort on the contract. It should represent that point in the contract when the major portion of the contract work is expected to be completed. After this date, the expenditure rate is expected to decrease significantly as the contractor reassigns personnel. For engineering and manufacturing development contracts, this may be the date when the last major testing is expected to be completed. For production contracts, this may be the date that the last major item of equipment is expected to be delivered to the Government.
- 14. Estimated Completion Date. Enter the Program Manager's current estimate of the date (MON YY) that the contract effort actually will be completed. For contracts with a Cost Performance Report or Cost/Schedule Status Report, this is when cumulative Budgeted Cost for Work Performed for all practical purposes equals the contract budget base.

#### **CONTRACT PERFORMANCE DATA:**

- 15. Report Date. Enter the accounting period cutoff date (MM/DD/YY) for the data covered by the contractor's report (Cost Performance Report or Cost/Schedule Status Report) that is being used to prepare this section.
- 16. <u>Source Document</u>. Enter the source document (Cost Performance Report, Cost/Schedule Status Report, or Other) that is being used to prepare this format. If "Other" is entered, specify the source of the cost performance data.
- 17. Verification of Data. Enter the review type and date the review was conducted (or is planned to be conducted) on the contractor's cost and schedule management control system (e.g., (a.) "Subsequent application review (SAR)," (b.) "April 1988", or (a.) "walk-through-talk-through (WTTT), " (b.) "April 1990"). Identify in the comments section (item 26) any problems or inconsistencies in the performance data, any known problems in the contractor's cost and schedule management control system, and any waivers granted from Cost/Schedule Control System Criteria (C/SCSC) review requirements (see Part 11-B, DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e))).

- 18. <u>Budgeted Cost for Work Scheduled (BCWS)</u>. Enter the cumulative Budgeted Cost for Work Scheduled from the performance report (column 7 on the Cost Performance Report and column 2 on the Cost/Schedule Status Report).
- 19. Budgeted Cost for Work Performed (BCWP). Enter the cumulative Budgeted Cost of Work Performed from the performance report (column 8 on the Cost Performance Report and column 3 on the Cost/Schedule Status Report).
- 20. Actual Cost of Work Performed (ACWP). Enter the cumulative Actual Cost of Work Performed from the performance report (column 9 on the Cost Performance Report and column 4 on the Cost/Schedule Status Report).
- 21. <u>Management Reserve (Mgt Res)</u>. Enter the total amount of contractor management reserve remaining from the performance report (column 14 on the Cost Performance Report and column 7 on the Cost/Schedule Status Report).
- 22. Contract Budget Base (CBB). Enter the sum of negotiated cost (item 6) plus the estimated cost for the authorized, unpriced work (item 7) from the performance report (block 5 on the Cost Performance Report format 3 and block 5 on the Cost/Schedule Status Report). If the contract is not definitized, explain in the comments section (item 26) what the contract budget base represents and when contract definitization is anticipated. For cost-type contracts, include in the contract budget base only the estimate for authorized effort, not the estimates for cost growth.
- 23. Total Allocated Budget. Enter the sum of all budgets allocated to the contract from the performance report (block 6 on the Cost Performance Report format 3). This amount normally equals the contract budget base (item 22). If this amount differs from the contract budget base, an explanation is required in the comments section (item 26). (See paragraph 27 below.)
- 24. <u>Contractor's Estimated Cost</u>. Enter the contractor's latest revised estimate of contract cost at completion (excluding fee or profit) for the period covered by the performance report. It includes only authorized effort.
- 25. Program Manager's (PM's) Estimated Cost. Enter the Program Manager's best estimate of contract cost at completion (excluding fee or profit) for the period covered by the performance report (see item 26 below). It includes only authorized effort. Cost estimates in excess of the Government's liability must be reported. The Program Manager's best estimate and its source should be provided for contracts (including firm fixed price contracts) that do not require contract cost reporting.
- 26. <u>Comments</u>. This section is designed to provide concise information on contract performance, including any effect of contract performance on overall program execution.

- a. Address the Program Manager's estimate of contract cost at completion as follows:
  - (1) Enter the range of estimates at completion, reflecting best and worst cases.
  - (2) Provide the estimate at completion reflecting the best professional judgment of the servicing cost analysis organization. If the contract is at least 15 per cent complete and the estimate is lower than that calculated using the cumulative cost performance index, provide an explanation.
  - (3) Justify the Program Manager's best estimate (item 25) if the contract is at least 15 per cent complete and the estimate is lower than that calculated using the cumulative cost performance index.
- b. Display in rank order the top five challenges to meeting contract objectives. Indicate for each challenge the best case, worst case, and best estimate regarding the effect on cost, schedule and performance. Describe action being taken to achieve the best estimate.
- c. If a contractor's cost at completion is estimated to exceed the Government's liability (e.g., ceiling price, firm fixed price amount, contract "cap"), discuss actions being taken to ensure contractor compliance with the contract requirements and how increases in future program cost will be avoided.
- d. Address the primary reasons for "significant" changes since the last report period for contract milestone completion dates (items 11 through 14), contract budget base (item 22), problems on cost and schedule management control system reviews (item 17), and the reasons for authorizing over target baselines (item 27).
- Keeping with the intent of the Defense Acquisition Executive Summary as an early warning report of both potential and actual problems, the Program Manager is expected to exercise sound judgment in providing comment in item 26. All aspects of contract performance, in addition to cost, should be reviewed including the potential for contract adjustments and the ability to execute the contract properly. Also all significant aspects of the contract award schedule, including definitization dates, should be assessed. Consideration should be given to the effect of delays that threaten to extend major contract award dates that are on the critical path of program master schedule activities or that threaten to expose the Government to unnecessary cost risk. These provisions are applicable for all types of contracts including fixed-price contracts, those with a "cost" cap, and those that may, for any reason, have waived Cost/Schedule Control Systems Criteria requirements.

- 27. Over Target Baseline. If the total allocated budget (item 23) exceeds the contract budget base (item 22), provide the date the change was authorized and the amount of any adjustments made to past cost and schedule variances.
- 28. <u>Unit Cost Report Requirements</u>. If the contract is a "major contract" as defined in Part 18, this block must be completed.
  - a. <u>Contract Cost Baseline Established</u>. Enter the date that the contract cost baseline was established (MMDDYY).
  - b. <u>Statement</u>. State either "There have been no breaches of the contract cost baseline," or state "There has been a breach of the contract cost baseline." (item 28.a).
  - c. <u>Comments Since the Baseline Report</u>. This section provides information on the cost variance and schedule variance from the time of the baseline report to the current reporting period. The baseline report is defined in Part 18, Attachment 2.

#### Attachments - 2

- 1. Supplemental Contract Cost Information
- 2. Supplemental Contract Cost Information Continuation Page

# DAES FORMAT 7 SUPPLEMENTAL CONTRACT COST INFORMATION

			CO	VTRA	CTI	DE	ENTIFICATION	I NC	DATA			
L PROGRAM I	1 PROGRAM NAME 2 CONTRACT NAME						3. CC	NTRACT	OR DATA			
	CHANGE ORDER NR				NED DELIV.		B Di C Ci	A NAME B DIVISION C CITY D. STATE				
S. PROGRAM P. DEV PROD	HASE	6.1	NEGOTIA <sup>*</sup>	TED COST					& TARGE	TPRICE	8b.C	EILING PRICE
		· · ·	C	CONT	RAC	TS	CHEDULE I	TAC	Ά			
9. CONTRACT DEFINITIZATION DATE (MON YY)				11.CRITIC NAME COMP	:		NE 1	1	13. SIGNIFICANT EFFORT COMPLETION DATE (MON YY)			
10. WORKSTART DATE (MON YY)							1	IL ESTIMATED COMPLETION  DATE (MON YY)				
			CON	TRA	CT P	ER	FORMANCI	E DA	ATA			
1		<b>,</b>	DRT DATE 16. SOURCE DOCUMENT (DD/YY) CPR CSSR CIHER			- -	a REVIE	ATION OF E W TYPE EW DATA (M				
18.BCWS	19. BCWP	20. AC	:WP	21.MGT	RES		22 CONTRACT BUDGET BASE	i	TAL LOCATED OGET	24 CO	ntr's est '	2X PMS EST COST
2K COMMENT	rs					L						
27. OVER TARG		ו זאט	n 22, pro	VIDE THI	E FOLLO	WING	G:			*** - <u></u>		
1	FAMOUNT IN 23 EXCEEDS AMOUNT IN 22, PROVIDE THE FOLLOWING:  DATE AUTHORIZED  COST VARIANCE  SCHEDULE VARIANCE  (MON YY) ADJUSTMENT						E 					

# DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 7 SUPPLEMENTAL CONTRACT COST INFORMATION CONTINUATION PAGE

28.	Unit	Cost	Report	Requirements.
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CLASS

- a. Contract Cost Baseline Established On:
- b. Statement: There have been no breaches of the contract cost baseline or There has been a breach of the contract cost baseline
- c. Comments since baseline report:

	Baseline SAR Values as of DEC 31, 19XX	Values as of Last Unit Cost Breach	Current Values	Change Since Baseline SAR	Changes Since Last Unit Cost Breach
Cost Varia \$ %	nce:	N/A* N/A*			_N/A* _N/A*
Sched		N/A* N/A*			_N/A* _N/A*

<sup>\*</sup> If the program has submitted a Selected Acquisition Report (SAR) to reflect a unit cost breach, the appropriate fields will contain data. If the program has not had a unit cost breach, reflect this with "N/A" in the appropriate fields. The example above assumes there has been no unit cost breach.

#### **PART 16**

#### **SECTION I**

# ANNUAL PROGRAM OBJECTIVE MEMORANDA/BUDGET ESTIMATE SUBMISSION FUNDING SUMMARY

DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 8

#### PURPOSE:

- 1. This section enables all program offices reporting in the Defense Acquisition Executive Summary to provide, at the same time, either the Program Objective Memoranda (POM) or Budget Estimate Submission (BES) funding data. It is intended to be used as the basis for identifying funding changes that could result in acquisition program baseline breaches, Nunn/McCurdy breaches, or other changes.
- 2. THIS SECTION IS A DEFENSE ACQUISITION EXECUTIVE SUMMARY EXCEPTION REPORT (see Part 16, page 16-3, paragraph 2.f.).

#### PROCEDURES:

- This partial Defense Acquisition Executive Summary report will consist of the Cover Sheet and Section 8 (Annual Program Objective Memoranda/Budget Estimate Submission (POM or BES) Funding Summary) only.
- 2. Total costs for the entire program, covering all years, must be provided. Beyond the Six Year Defense Plan (SYDP), best estimates should be provided in keeping with the concept of "Total Program." The total program concept refers to the entire life cycle of the weapon system acquisition process including concept exploration through system retirement as projected by the DoD Component. This projection will not necessarily equal the final quantity actually budgeted or procured. The presentation of the total program concept within the Defense Acquisition Executive Summary report is intended to provide a more comprehensive understanding of total program requirements.
- 3. Procurement appropriations in this section should include procurement cost total for all subsystem programs that are separately budgeted by the platform Program Managers (e.g., Command, Control, Communications, and Intelligence (C3I) electronics, ship electronics suites, strategic submarine weapon equipment, major training devices and simulators, or aircraft engine programs that are essentially subsystems to a platform(s). These subsystem programs should footnote the fact that they do not budget for these funds.

#### PREPARATION INSTRUCTIONS:

1. Annual POM Program Funding Summary. This submission will be transmitted through normal Defense Acquisition Executive Summary channels the working day preceding the 15th calender day after Program Objective Memoranda submission. (Note: submission date would usually fall in late May). This reporting schedule allows adequate time for Defense Acquisition Executive Summary report preparation. Programs that would normally report to the Under Secretary of Defense for Acquisition on the last working day of the month during which the Program Objective Memorandum is published may submit this section along with the regular Defense Acquisition Executive Summary report submission on the last working day of that month.

#### a. Current Estimate TY \$M

- (1) Enter by fiscal year for each appropriation the quantity to be procured and the then-year (TY) dollars.
- (2) The construction quantity may be omitted when it is not appropriate.
- (3) Enter program acquisition specific operation and maintenance (0&M) quantities, if applicable, and then-year dollars.
- (4) Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers. These subsystem programs should footnote the fact that they do not budget for these funds.

#### b. Current Estimate BY \$M.

- (1) Enter by fiscal year for each appropriation the quantity to be procured and the base-year (BY) dollars.
- (2) The construction quantity may be omitted when it is not appropriate.
- (3) Enter program acquisition specific operation and maintenance (0&M) quantities, if applicable, and base-year dollars.
- (4) Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers. These subsystem programs should footnote the fact that they do not budget for these funds.
- 2. Annual BES Program Funding Summary. This submission will be transmitted through normal Defense Acquisition Executive Summary channels the working day preceding the 15th calender day after Budget Estimate Submission submission. (Note: submission date usually falls in late September). This reporting schedule allows adequate time for Defense Acquisition Executive Summary report preparation. Programs which would normally report to the Under Secretary of

Defense for Acquisition on the last working day of the month during which the Budget Estimate Submission is published may submit this section along with the regular Defense Acquisition Executive Summary report submission on the last working day of that month.

#### a. Current Estimate TY \$M

- (1) Enter by fiscal year for each appropriation the quantity to be procured and the then-year dollars.
- (2) The construction quantity may be omitted when it is not appropriate.
- (3) Enter program acquisition specific operation and maintenance quantities, if applicable, and then-year dollars.
- (4) Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers. These subsystem programs should footnote the fact that they do not budget for these funds.

#### b. Current Estimate BY \$M

- (1) Enter by fiscal year for each appropriation the quantity to be procured and the base-year (BY) dollars.
- (2) The construction quantity may be omitted when it is not appropriate.
- (3) Enter program acquisition specific operation and maintenance (0&M) quantities, if applicable, and base-year dollars.
- (4) Include procurement cost total for all subsystem programs that are separately budgeted by platform Program Managers. These subsystem programs should footnote the fact that they do not budget for these funds.

#### Attachment - 1

1. Annual Program Objective Memoranda/Budget Estimate Submission Funding Summary Format

# DEFENSE ACQUISITION EXECUTIVE SUMMARY SECTION 8

# ANNUAL PROGRAM OBJECTIVE MEMORANDA/ BUDGET ESTIMATE SUBMISSION FUNDING SUMMARY FORMAT

	POM/BES Funding Summary									
1.	Ar a.	nnual POM Progr Current Estir	ram Funding Summ nate, TY \$M	ary						
		Fiscal Year	Qty/RDT&E	Qty	PROC 1	PROC 2	PROC 3			
		Fiscal Year	MILCON	O&M						
	b.	Current Esti	nate, BY \$M							
		Fiscal Year	Qty/RDT&E	Qty	PROC 1	PROC 2	PROC 3			
		Fiscal Year	MILCON	O&M						
2.	Ar a.	nnual BES Progr Current Estin	ram Funding Summ nate, TY \$M	<u>ary</u>						
		Fiscal Year	Qty/RDT&E	Qty	PROC 1	PROC 2	PROC 3			
		Fiscal Year	MILCON	O&M						
	b.	Current Esti	mate, BY \$M							
		Fiscal Year	Qty/RDT&E	Qty	PROC 1	PROC 2	PROC 3			
		Fiscal Year	MILCON	O&M						

#### **PART 17**

# **SELECTED ACQUISITION REPORT**

#### References:

- (a) DoD Instruction 7000.3, "Selected Acquisition Reports," June 15, 1989 (canceled)
- (b) DoD 7000.3-G, "Preparation and Review of Selected Acquisition Reports," May 1980, authorized by this Instruction
- (c) DoD 5025.1-M, "Department of Defense Directives System Procedures," December 1990, authorized by DoD Directive 5025.1, "Department of Defense Directives System," December 23, 1988
- (d) DoD Directive 5000.11, "Data Elements and Data Code Standardization Program," December 7, 1964
- (e) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (f) DoD 7110.1-M, "DoD Budget Guidance Manual," July 1988, authorized by DoD Instruction 7110.1, "DoD Budget Guidance," October 30, 1980
- (g) Title 10, United States Code, Section 2432, "Selected Acquisition Reports"
- (h) DoD Directive 5000.33, "Uniform Budget/Cost Terms and Definitions," August 15, 1977
- (i) AMCP 715-8, NAVMAT-5241, AFSC/AFLCP 800-15, "Contractor Cost Data Reporting System," November 5, 1973

#### 1. PURPOSE

- a. These procedures provide standard, comprehensive summary reporting of cost, schedule, and performance information for major defense acquisition programs within the Department of Defense and to Congress. The current estimate of total program acquisition cost, schedule, and performance data is compared against the Selected Acquisition Report baseline, and a disciplined approach to the calculation and categorization of variances is applied.
- b. The Selected Acquisition Report also establishes baselines for unit cost reporting.
- c. This Part replaces DoD Instruction 7000.3, "Selected Acquisition Reports" (reference (a)), which has been canceled.
- d. This section authorizes the publication of DoD 7000.3-G, "Preparation and Review of Selected Acquisition Reports" (reference (b)) in accordance with DoD 5025.1-M, "Department of Defense Directives System Procedures" (reference (c)).
- e. This Part applies to all acquisition category I programs.

- f. The Selected Acquisition Report is assigned Report Control Symbol DD-COMP(Q&A) 823.
- g. The Selected Acquisition Report uses existing Department of Defense standard data elements as required by DoD Directive 5000.11, "Data Elements and Data Code Standardization Program" (reference (d)).

#### 2. GENERAL PROCEDURES

- a. Annual Selected Acquisition Report. The Selected Acquisition Report for the quarter ending December 31 is called the annual Selected Acquisition Report. Annual Selected Acquisition Reports are mandatory for all programs which meet the reporting criteria.
- b. Quarterly Selected Acquisition Reports. Selected Acquisition Reports for the second, third, and fourth quarters (March 31, June 30, and September 30, respectively) are quarterly Selected Acquisition Reports.
  - (1) Quarterly Selected Acquisition Reports are submitted on an exception basis when there has been a 15 percent or more increase in program acquisition unit cost (PAUC) or current procurement unit cost (CPUC) (in then-year dollars), or a 6-month or greater delay in the current estimate of any schedule milestone since the previous Selected Acquisition Report.
  - (2) Additionally, any corrections to funding, variance calculations, or categorizations directed by the Under Secretary of Defense for Acquisition, or Selected Acquisition Report baseline transitions and adjustments approved by the Under Secretary of Defense for Acquisition (see paragraph 3.b, below) may require submission of a quarterly Selected Acquisition Report.
  - (3) The first Selected Acquisition Report on a program and the final Selected Acquisition Report may be submitted for any quarter.
- c. <u>Selected Acquisition Report Baseline</u>. The Selected Acquisition Report baseline (i.e., Planning Estimate, Development Estimate, or Production Estimate) reflects the cost, schedule, and performance estimates of the program at the milestone decision point (or, for a pre-Milestone II report, the Current Estimate of cost, schedule, and performance parameters for the "as of" date of initial submission).
  - (1) Once established, the Selected Acquisition Report baseline remains in effect until the program transitions to a new Selected Acquisition Report baseline at the next milestone decision point (e.g., to a Development Estimate at Milestone II).
  - (2) The Selected Acquisition Report baseline is not to be confused with the acquisition program baseline, approved by the Under Secretary of Defense for Acquisition for acquisition category I D programs or the DoD Component Acquisition Executive for acquisition category I C programs (see Section 11-A of DoD

- Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e))).
- (3) Since the acquisition program baseline may change between milestone decision points, the Selected Acquisition Report baseline and the acquisition program baseline may not be the same, except in an initial Selected Acquisition Report or in a rebaselined Selected Acquisition Report after a milestone decision review.
- (4) The acquisition program baseline will be reflected as the approved program in all quarterly and annual Selected Acquisition Reports.
- d. Additional Selected Acquisition Report Guidance. When required, specific Selected Acquisition Report preparation guidance will be issued by the Under Secretary of Defense for Acquisition at least 30 calendar days before the "as of" date of the required report. For the quarter ending March 31, guidance will be issued as soon as possible following submission of the annual Selected Acquisition Reports to Congress.

#### 3. SPECIFIC PROCEDURES

- a. Selected Acquisition Report Additions, Deletions, and Waivers
  - (1) Not later than November 15th of each year, the DoD Components will submit the following to the Under Secretary of Defense for Acquisition:
    - (a) A list of newly reportable programs (i.e., programs that are not currently Selected Acquisition Report programs but that satisfy Selected Acquisition Report reporting criteria). This list will identify and provide detailed justifications for those programs for which reporting waivers are being requested (see paragraph 3.a.(2), below), and proposed data elements and baseline values for those programs for which waivers are not being requested (see paragraph 3.a.(3), below).
    - (b) Proposed data elements and baseline values for those programs for which prior-year waiver requests were denied.
    - (c) Proposed deletions to current Selected Acquisition Report programs (see paragraph 3.a.(5), below).
    - (d) The names of those programs for which research, development, test, and evaluation-only Selected Acquisition Reports will be submitted (see paragraph 3.c.(7), below).
    - (e) The final list of reportable programs for the current year will be established by the Under Secretary of Defense for Acquisition in consultation with the DoD Components and in coordination with the Comptroller of the Department of

Defense; the Director of Operational Test and Evaluation; and the Assistant Secretary of Defense for Program Analysis and Evaluation.

- (2) The detailed waiver justification provided for each program for which a waiver is requested should demonstrate the lack of a reasonably firm system configuration, and why a reasonable program cost estimate can not be developed in accordance with established Department of Defense estimating procedures.
  - (a) In general, waivers should be requested only for pre-Milestone II programs that are not required to submit a Defense Acquisition Executive Summary (see Part 16 of this Manual).
  - (b) These justifications will be the basis for developing the Secretary of Defense waiver request to the Armed Services Committees that is submitted with the President's Budget.
- (3) The DoD Components should plan to submit initial Selected Acquisition Reports not later than the December quarter of the current fiscal year for newly reportable programs for which waivers are not being requested and for programs for which prior-year waiver requests were denied.
  - (a) The proposed data elements and baseline values (to include cost-quantity information) will be provided to the Under Secretary of Defense for Acquisition at least 45 days prior to the end of the reporting quarter.
  - (b) This information will be consistent with the content and format of the applicable sections of the sample Selected Acquisition Report (see attachment 3), to include reference citations.
- (4) Data elements are key performance characteristics, schedule milestones, and acquisition cost parameters for the program. Baseline values for these data elements are represented by a Planning Estimate (PE), a Development Estimate (DE), or a Production Estimate (PdE), whichever is applicable. Baseline cost-quantity information for the Planning Estimate, the Development Estimate, or the Production Estimate is described in paragraph 19 of attachment
  - (a) The acquisition program baseline normally will be the source of the performance characteristics, schedule milestones, and cost elements.
  - (b) In the absence of an acquisition program baseline, an Acquisition Decision Memorandum, Integrated Program Summary, draft Integrated Program Summary, Program Budget Decision, Test and Evaluation Master Plan, Research and Development Descriptive Summary, Congressional Data Sheet.

- Six Year Defense Program, or a similar document or combination of documents may also be used.
- (c) When both objectives and thresholds have been established in the acquisition program baseline or other official decision document, Selected Acquisition Report baseline values will be expressed in terms of objectives rather than thresholds.
- (d) The Selected Acquisition Report data elements and baseline values will be reviewed and approved by the Under Secretary of Defense for Acquisition in coordination with the Comptroller of the Department of Defense, the Director of Operational Test and Evaluation, and the Assistant Secretary of Defense for Program Analysis and Evaluation.
- (e) The approved Selected Acquisition Report data elements and baseline values represent the Office of the Secretary of Defense requirement. If necessary, a DoD Component may require greater detail for better understanding of the program; however, emphasis will be placed on clear but concise summary reporting to minimize the preparation, review, and administration of the Selected Acquisition Report.
- (f) The detailed preparation instructions and required reporting formats are provided in attachments 1 and 3.
- (5) Selected Acquisition Report termination or deletion will be considered when 90 percent of expected production deliveries or 90 percent of planned acquisition expenditures have been made, or when selected acquisition reporting criteria are no longer met.
  - (a) Termination of a Selected Acquisition Report is not automatic, but must be requested by the DoD Component and approved by the Under Secretary of Defense for Acquisition. Proposed deletions will be included with the November 15th (or other quarterly) list of new reportable programs.
  - (b) If Selected Acquisition Report termination or deletion is approved, a final Selected Acquisition Report will be required.
  - (c) Selected Acquisition Report termination is not to be confused with program termination. A program may be terminated by having previously programmed budget and/or out-year funding zeroed out, and yet not qualify for Selected Acquisition Report termination because neither of the 90 percent conditions identified in this paragraph has been satisfied.
- (6) Department of Defense acquisition programs may be added to or deleted from selected acquisition reporting based on

recommendations made to the Under Secretary of Defense for Acquisition by the responsible DoD Component, principal Office of the Secretary of Defense staff assistants, or appropriate Congressional committees. Such requests will be submitted to the Under Secretary of Defense for Acquisition for review and approval in coordination with the Comptroller of the Department of Defense, the Director of Operational Test and Evaluation, and the Assistant Secretary of Defense for Program Analysis and Evaluation.

#### b. <u>Selected Acquisition Report Baseline Changes</u>

- (1) As discussed above, baseline performance characteristics, schedule milestones, and cost estimates are established for the initial Selected Acquisition Report. Depending on the phase of the acquisition cycle at the time the initial Selected Acquisition Report is submitted, the baseline values are represented by a Planning Estimate, a Development Estimate, or a Production Estimate.
  - (a) Baselines will be changed (i.e., from Planning Estimate to Development Estimate or Development Estimate to Production Estimate) at milestone decision points after review and approval by the Under Secretary of Defense for Acquisition.
  - (b) A Planning Estimate is reflected in the Selected Acquisition Report up to and including the first time a Development Estimate is approved as the Selected Acquisition Report baseline at Milestone II.
  - (c) A Development Estimate is reflected in the Selected Acquisition Report up to and including the first time a Production Estimate is approved as the Selected Acquisition Report baseline at Milestone III.
  - (d) Baseline transitions should be requested by DoD Components within 60 days after Milestone II and Milestone III approval. Baseline transitions will be reflected in a Selected Acquisition Report for the next reporting period (annual or quarterly, whichever is applicable) after Under Secretary of Defense for Acquisition approval of the baseline transition request.
- (2) Requests for Under Secretary of Defense for Acquisition approval of baseline transitions will include a draft Selected Acquisition Report and the required cost-quantity information for the new baseline (see attachment 1).
  - (a) The draft Selected Acquisition Report will reflect the old and new baseline values along with an analysis of the differences between the Planning Estimate and Development Estimate or the Development Estimate and Production Estimate in the areas of performance characteristics, schedule milestones, and program acquisition cost. This is normally accomplished by retaining the old baseline in the Selected Acquisition Report baseline column and reflecting the new baseline in the Approved Program and Current Estimate columns, thereby making it imperative that the first Selected Acquisition Report containing the new baseline be submitted as soon as possible after the Milestone II and Milestone III decision. (The succeeding Selected Acquisition Report will contain the new baseline in the Selected Acquisition Report baseline column.)

- (b) The new baseline must reflect, as a minimum, the acquisition program baseline elements and values that were approved by the Under Secretary of Defense for Acquisition at the most recent milestone decision review.
- (c) In those few cases where the Current Estimate is different from the acquisition program baseline costs approved at Milestone II or III, the differences will be reflected in the appropriate cost variance categories.
  - (d) If the base year will be changed under the new baseline (see paragraph 11 of attachment 1), the overall base-year conversion factors for each appropriation must be submitted.
- (3) Baseline values for performance characteristics and schedule milestones will not change until Selected Acquisition Report baseline transitions resulting from milestone decision reviews are approved by the Under Secretary of Defense for Acquisition.
  - (a) Due to changes in the acquisition program baseline between milestone decision points, acquisition program baseline values may change and existing data elements may need to be redefined or new data elements added.
    - 1 When acquisition program baseline values change, the new values will be entered under the Approved Program.
    - When new data elements are added to the acquisition program baseline, "N/A" will be entered for the Selected Acquisition Report baseline and the values for the newly added acquisition program baseline elements will be entered in the Approved Program column, with appropriate values entered for the Demonstrated Performance and Current Estimate columns.
    - 3 Changes to the acquisition program baseline will be referenced by identifying the date of the new acquisition program baseline.
  - (b) When existing data elements are no longer appropriate, Selected Acquisition Report baseline values will be retained and "N/A" will be entered under the Approved Program, Demonstrated Performance, and Current Estimate columns. Any changes in the Current Estimate data elements or values will be identified and explained in accordance with the instructions in paragraphs 9, 10, and 13 of attachment 1.
- (4) When it is determined that costs previously excluded from the program acquisition cost are unique to or otherwise chargeable to a program, those costs will be added to the Current Estimate and reflected in the variance categories that best explain the difference. Conversely, when previously included costs are

determined to be no longer unique to or otherwise chargeable to a program, their deletion will be treated similarly (applies only when such costs are appropriately budgeted elsewhere). There are two general exceptions to this rule.

- (a) First, when the added or deleted costs represent formal requirements that existed at the time the Planning Estimate, Development Estimate, or Production Estimate was established, the Selected Acquisition Report baseline may be adjusted retroactively after review and approval by the Under Secretary of Defense for Acquisition in coordination with the Comptroller of the Department of Defense, the Director of Operational Test and Evaluation, and the Assistant Secretary of Defense for Program Analysis and Evaluation.
  - 1 In such cases, the value added to or subtracted from the baseline will be the value in existence at the time of the milestone decision review.
  - 2 Any difference between the adjusted baseline and the Current Estimate will be reported in the cost variance analysis section (see paragraph 13 of attachment 1), using the variance category that best explains the difference.
- (b) Second, when a program that has submitted research, development, test, and evaluation-only Selected Acquisition Report rebaselines to a Development Estimate at Milestone II, the previously excluded procurement and military construction will be added to the new Development Estimate baseline at the current acquisition program baseline value.

#### c. Selected Acquisition Report Preparation and Submission Requirements

- (1) For the annual Selected Acquisition Report, the "as of" date of December 31 is a nominal date for cost and funding data. The annual Selected Acquisition Report is to reflect the President's Budget and supporting justification documentation and the remainder of the program if the total program is not reported in the President's Budget and supporting documentation.
  - (a) The Selected Acquisition Report will reflect the P-1/R-1 Exhibits (see DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f))) plus initial spares, unless:
    - Specific approval has been granted for justification materials to deviate; or
    - The P-1/R-1 (plus initial spares) and the Selected Acquisition Report reflect different aggregations of cost (in which case, the common portions must agree).

- (b) For those years not covered by the P-1/R-1, the Selected Acquisition Report will reflect other budget supporting documentation such as the Six Year Defense Program and Congressional Data Sheets, or other program decisions of the appropriate decision authority (e.g., the Secretary of Defense or Congress).
- (2) In the case of a biennial budget, when the second budget year is amended without a Six Year Defense Program update, the Selected Acquisition Reports will be consistent with any budget backup documents forwarded to Congress in support of the budget amendment. Additionally, the following apply:
  - (a) The annual Selected Acquisition Reports will reflect the amended (second) year budget to include any prior year changes.
  - (b) Absent specific guidance to the contrary, out-year programs will be restructured only to the extent necessary to be consistent with budget decisions.
  - (c) Total quantities are to remain the same as in the initial biennial budget submission unless the program is canceled, or specific program direction to the contrary has been issued.
  - (d) The revised inflation rates are to be applied to each year of the program, to include all out-years.
- (3) At least 5 working days before the formal submission to the Under Secretary of Defense for Acquisition, the DoD Components will provide two advance working copies of each Selected Acquisition Report to the Under Secretary of Defense for Acquisition.
  - (a) The formal submission of 26 collated sets of each DoD Component's annual Selected Acquisition Reports with proper security markings will be due to the Under Secretary of Defense for Acquisition on the working day immediately preceding the 30th calendar day after the President sends the budget to Congress for the following fiscal year. Preliminary copies will be submitted by the Under Secretary of Defense for Acquisition to the appropriate Congressional Committees on the next working day.
  - (b) Following review and processing by the Office of the Secretary of Defense, the final annual Selected Acquisition Reports will be sent to the appropriate Congressional Committees 60 days after the President sends the budget to Congress.
- (4) For any quarterly Selected Acquisition Report that is submitted according to the criteria stated in paragraph 2.a., above, the DoD Component will provide 16 collated sets of its quarterly

Selected Acquisition Reports with proper security markings to the Under Secretary of Defense for Acquisition on the working day immediately preceding the 28th calendar day after the end of each reporting period. Following review and processing by the Office of the Secretary of Defense, the quarterly Selected Acquisition Reports will be sent to the appropriate Congressional Committees 45 days after the end of the March 31, June 30, and September 30 reporting periods.

- (5) No later than the time that the DoD Components provide their formal Selected Acquisition Report submissions to the Under Secretary of Defense for Acquisition, the DoD Components will forward two copies of their security versions to the DoD Security Office.
  - (a) One of those copies will serve as the master from which Congressional distribution will be made.
  - (b) Any subsequent changes to a master that may impact security classification will require it to be resubmitted to the DoD Component's security office.
- (6) For programs involving the participation of more than one DoD Component, selected acquisition reporting is required for the lead DoD Component and for the other participating DoD Components. Selected acquisition reporting of such programs is accomplished by the lead DoD Component submitting a composite Selected Acquisition Report that reflects the total program of all participating DoD Components, and includes separate program funding summaries (see paragraph 16.c. of attachment 1) for each participating DoD Component.
- (7) In accordance with Title 10, United States Code, Section 2432, "Selected Acquisition Reports" (reference (g)), pre-Milestone II programs may submit research, development, test, and evaluation-only Selected Acquisition Reports that exclude procurement, military construction, and operation and maintenance costs, if:
  - (a) DoD Components submit to the Under Secretary of Defense for Acquisition 45 days before the end of the reporting quarter (see paragraph 3.a.(1), above) the names of those programs for which they intend to submit research, development, test, and evaluation-only Selected Acquisition Reports, and
  - (b) The Under Secretary of Defense for Acquisition notifies Congress 15 days before a report is due.

## 4. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this Part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)).

<u>DoD Component</u>	Points of Contact	
	General	Specific
OSD	Dir, AP&PI	DepDir, CM
Dept of Army	ASA(RDA)	SARD-DE
Dept of Navy	ASN(RDA)	Dir, RE
Dept of Air Force	ASAF(FM)	SAF/FMC
CJCS (Joint Staff)	DJ8	J8/PBAD

### Attachments - 3

- 1. Selected Acquisition Report Preparation Instructions
- 2. Selected Acquisition Report Definitions
- 3. Selected Acquisition Report (RCS:DD-COMP(Q&A) 823) Sample

# SELECTED ACQUISITION REPORT PREPARATION INSTRUCTIONS

General. The Selected Acquisition Report provides key cost, schedule, and performance information on major defense acquisition programs. Each Selected Acquisition Report will be prepared in a concise, summary form with emphasis on new information or significant changes. Unusual or system-specific acronyms should be spelled out the first time they occur. The use of footnotes should be minimized to those absolutely necessary for understandability. Generally, a Selected Acquisition Report will be limited to 20 pages or less.

Selected Acquisition Report Format. There are 19 reporting sections in the Selected Acquisition Report, 18 of which are reported to Congress. Section 19, "Cost/Quantity Information," is for internal Department of Defense use only. Except when readability dictates otherwise, the sections of the Selected Acquisition Report are intended to continue successively from one section to the next without beginning a new page for each separate section. The reporting format is the same for the annual and quarterly Selected Acquisition Reports (see attachment 3).

<u>Cover Sheet</u>. Enter "Selected Acquisition Report (RCS:DD-COMP(Q&A)823)," the program's preferred name (choose the designation, nomenclature, popular name, or a combination thereof), the "as of" date, an index of contents, the security classification, and the associated declassification information.

- 1. <u>Designation/Nomenclature (Popular Name)</u>. Enter the designation, nomenclature, and popular name (if any) of the acquisition program. (See section 1 of attachment 3.)
- 2. <u>DoD Component</u>. Enter the responsible DoD Component, or the lead Department of Defense Component and the other joint program Components, if applicable. (See section 2 of attachment 3.)
- 3. Responsible Office and Telephone Number. Enter the DoD Component's responsible office, address, Program Manager's name, date of assignment, and AUTOVON and commercial telephone numbers. (See section 3 of attachment 3.)
- 4. <u>Program Elements/Procurement Line Items</u>. List the applicable program elements and procurement line items by appropriation that are included in the current estimate of the program acquisition cost. (See section 4 of attachment 3.)
  - a. Research, Development, Test, and Evaluation. Show all research, development, test, and evaluation program elements included in the current year, budget years, and balance-to-complete funding shown in the Selected Acquisition Report. If a program element funds both a Selected Acquisition Report program and another program, indicate the

project number(s) of those projects included in the Selected Acquisition Report. For those programs that share a listed program element or project with one or more other programs, include the expression "Shared Funding" in parentheses after the program element/project designation. Program element and project numbers should be traceable to the "Research and Development Project Listing" in DoD 7110.1-M. "DoD Budget Guidance Manual" (reference (f)).

- b. Procurement. Show the appropriation (treasury) code and item control number for each procurement line item included in the current year, budget years, and balance-to-complete. The appropriation (treasury) code is in columns 1 to 4 and the item control number is in columns 10 to 19 of the Procurement Data Format of the Automated Procurement Annex Data Base in DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)). The item control number is equivalent to: the Standard Study Number (SSN), Army; the Budget Line Item (BLI), Navy; or the Weapon System Code (WSC), Air Force.
- c. <u>Military Construction</u>. Show those system-specific military construction program elements included in the current year, budget years, and balance-to-complete funding shown in the Selected Acquisition Report. The program elements should be traceable to the Automated Construction Annex Data Base in DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
- d. Operation and Maintenance. Show those operation and maintenance program elements included in the current year, budget years, and balance-to-complete funding shown in the Selected Acquisition Report. The program elements should be traceable to the operation and maintenance budget justification materials in DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
- 5. Related Programs. Identify directly related active programs; i.e., any program directly affected by changes in the subject program's cost, schedule, or performance characteristics, or any program that could directly impact the cost, schedule, or performance characteristics of the subject program. (See section 5 of attachment 3.)
- 6. <u>Mission and Description</u>. Enter a brief description of the Department of Defense acquisition program and its intended mission, such as that provided in the Research and Development Descriptive Summary or Congressional Data Sheet. Enter the names of other defense systems the subject program will replace or, if none, so state. (See section 6 of attachment 3.)
- 7. <u>Program Highlights</u>. Briefly summarize significant accomplishments and developments from program inception to date. Limit this section to a maximum of one page. (See section 7 of attachment 3.)
  - a. <u>Significant Historical Developments</u>. Summarize key program accomplishments from program inception to the last report.
  - b. <u>Significant Developments Since Last Report</u>. These highlights will focus on major developments and changes since the previous report,

such as those items typically addressed in the Research and Development Descriptive Summary. Specifically address the significant cost, schedule, and performance changes since the last report.

- (1) In the annual Selected Acquisition Report, include a status report on developmental test and evaluation (DT&E), as well as operational test and evaluation (OT&E) since the last Selected Acquisition Report. If operational testing has not been conducted, an explanatory statement or projected start date will be provided.
- (2) In the quarterly Selected Acquisition Report, provide the reason for the submission of a quarterly Selected Acquisition Report; i.e., 15 percent or more increase in program acquisition unit cost (PAUC) or current procurement unit cost (CPUC), 6-month or greater schedule delay, initial submission, baseline transition, or correction.
- (3) When applicable, a notice of initial or final (when approved) submission of Selected Acquisition Reports will also be included, along with the reason for Selected Acquisition Report termination. (Also indicate that the final Selected Acquisition Report will not be used for unit cost reporting purposes.)
- (4) For pre-Milestone II programs that report development funds only, indicate that limited reporting (i.e., research, development, test, and evaluation-only) is permitted for pre-Milestone II programs in accordance with Title 10, United States Code, Section 2432, "Selected Acquisition Reports" (reference (g)).
- (5) Lastly, provide an assessment of the extent to which the system is expected to satisfy its current mission requirements, identifying any areas where it will fall short.
- c. <u>Changes Since "As Of" Date</u>. Include any significant changes in the program that have occurred since the "as of" date.
- 8. Threshold Breaches. (See section 8 of attachment 3.)
  - a. Summarize the breaches of the current acquisition program baseline, including the types of breaches (i.e., 15 percent development, 5 percent procurement, 15 percent military construction, or 15 percent average procurement unit cost, schedule slip of 6 months or more, performance threshold). Include the acquisition program baseline date.
  - b. Identify any breaches to the current unit cost baselines shown in section 12 of the Selected Acquisition Report.

- c. Indicate when additional unit cost breach information is being provided in sections 12.c through 12.m of the current Selected Acquisition Report.
- 9. <u>Schedule</u>. (See section 9 of attachment 3.)
  - a. Milestones. List the milestones specified in the acquisition program baseline, and any other significant program milestones, such as those shown in the Acquisition Decision Memorandum, Integrated Program Summary, Research and Development Descriptive Summary, or Congressional Data Sheet. Express the milestone dates in month and year. Milestones should encompass the entire period from the point in time the program was designated by title as a program element or major project within a program element (i.e., the first year of funding through initial operational capability (IOC)). Include program decision milestones, Milestones O, I, II, and III, and the level of decision (e.g., Defense Acquisition Board); key system-level development milestones, such as engineering and manufacturing development contract award, preliminary and critical design reviews, and first full-up system tests (start and completion dates); key system-level production milestones, such as production contract award, first delivery, and initial operational capability; and other significant system-specific milestones.
    - (1) Selected Acquisition Report Baseline Estimate (Specify). Enter the dates for the Planning Estimate, Development Estimate, or Production Estimate baseline (whichever is applicable). The Planning Estimate dates will be reflected up to and including the first time the Development Estimate is reported as the Selected Acquisition Report baseline, and the Development Estimate will be reflected up to and including the first time the Production Estimate is reported as the Selected Acquisition Report baseline. Additionally, include any acquisition program baseline milestones that are not Selected Acquisition Report baseline elements, and enter "N/A" for these milestones in the Selected Acquisition Report baseline column.
    - (2) Approved Program. Enter the dates (i.e., the objectives) for the acquisition program baseline. If a Selected Acquisition Report baseline milestone is not an acquisition program baseline milestone, enter "N/A" in the Approved Program column.
    - (3) Current Estimate. Enter the completion dates that actually have occurred and the DoD Component's estimated completion dates for milestones that have not occurred yet. These milestone dates will represent the Current Estimate of the latest approved program. Changes in the Current Estimate column since the previous report should be indicated by the sequential notation "(Ch-1)," "(Ch-2)," etc., to the right of the changed data.
  - b. <u>Previous Change Explanations</u>. Provide a brief summary of the significant variances between the Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable) and the Current Estimate through the previous report. Reasons for variances

should be stated explicitly. A one-time analysis of the differences between the Planning Estimate and the Development Estimate, or the Development Estimate and the Production Estimate will be included in the first report containing the Development Estimate or Production Estimate.

- c. <u>Current Change Explanations</u>. Explain changes in Current Estimate milestones since the previous report. The magnitude of the changes ("from ... to ...") should be included along with the explanation. Arrange the explanations according to the sequential notation of the Current Estimate column.
- d. <u>References</u>. Identify the reference documents and dates associated with the Selected Acquisition Report Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable) and the acquisition program baseline milestones. If a program does not currently have an acquisition program baseline, so state.

#### 10. Performance. (See section 10 of attachment 3.)

- a. Performance Characteristics. List the quantifiable system performance parameters that are the primary indicators of technical achievement of engineering objectives and thresholds, and of operational capability to accomplish the mission and be supported in that mission. This list should be representative of those characteristics that will be subject to development and operational test and evaluation. As a minimum, include those characteristics specified in the acquisition program baseline. As required and with the Under Secretary of Defense for Acquisition approval, update this list to incorporate changes in mission requirements.
  - (1) Selected Acquisition Report Baseline Estimate (Specify). Enter the performance characteristic values for the Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable). The Planning Estimate values will be reflected up to and including the first time the Development Estimate is reported as the Selected Acquisition Report baseline; the Development Estimate values will be reflected up to and including the first time the Production Estimate is reported as the Selected Acquisition Report baseline. Additionally, include any acquisition program baseline characteristics that are not Selected Acquisition Report baseline elements, and enter "N/A" in the Selected Acquisition Report baseline column for that performance characteristic.
  - (2) Approved Program. In a dual entry, enter the performance characteristic objectives and thresholds for the acquisition program baseline. Use the dual entry format even if only objectives or only thresholds have been established. If a Selected Acquisition Report baseline element is not also an acquisition program baseline element, enter "N/A" in the Approved Program column for that performance characteristic.

- (3) Demonstrated Performance. For each data element being reported, enter that value (relative to the objective and/or thresholds) actually achieved in the latest development or operational testing program. Values will be the same as those reported in the current Test and Evaluation Mater Plan (TEMP). In the absence of a formal Test and Evaluation Mater Plan, the reported value will be the best objective measure of technical progress as determined by the project manager. The results of advanced development testing will be displayed until engineering development data are available. The results of operational testing will take highest precedence in determination of demonstrated performance.
- (4) <u>Current Estimate</u>. Enter the DoD Component's Current Estimate of the value of each performance characteristic. Changes in the Current Estimate column since the previous report should be indicated by the sequential notation "(Ch-1)," "(Ch-2)," etc., to the right of the changed data.
- b. Previous Change Explanations. Provide a brief summary of the significant variances between the Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable) and the Current Estimate through the previous report. Reasons for variances should be stated explicitly. A one-time analysis of the differences between the Planning Estimate and the Development Estimate, or the Development Estimate and the Production Estimate will be included in the first report containing the Development Estimate or Production Estimate.
- c. <u>Current Change Explanations</u>. Explain changes in Current Estimate milestones since the previous report. The magnitude of the changes ("from ... to ...") should be included along with the explanation. Arrange the explanations according to the sequential notation of the Current Estimate column.
- d. <u>References</u>. Identify the reference documents and dates associated with the Selected Acquisition Report Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable) and the acquisition program baseline. If a program does not currently have an acquisition program baseline, so state.
- 11. Acquisition Cost. This section contains base-year and then-year cost element detail for the Selected Acquisition Report baseline, the Approved Program, and Current Estimate of the total program. Supplementary program information on foreign military sales (FMS) and nuclear costs will be reported when applicable. (See section 11 of attachment 3.)
  - a. <u>Cost</u>. Report the required level of cost detail specified in the program acquisition cost data elements approved by the Under Secretary of Defense for Acquisition for each Selected Acquisition Report program. All system-specific program acquisition costs will be included, regardless of the program's stage of development, unless the program is pre-Milestone II and reports development costs only in accordance with Title 10, United States Code, Section 2432, "Selected

Acquisition Reports" (reference (g)). Generally, development, construction, and operation and maintenance costs will be shown as one line entries at the appropriation level (research, development, test, and evaluation, military construction, and operation and maintenance, respectively). Procurement costs will be displayed in four increments: flyaway, rollaway, or sailaway cost; initial spares; other weapon system cost; and peculiar support equipment. This breakout will conform to the definitions in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)), and DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)). The level of detail within each major increment will be tailored to the particular program being reported. The DoD Component should recommend additional detail within the flyaway increment (for example, level three of the work breakdown structure (WBS)). For all programs, the cost element breakout, including prebase-year costs, will be shown in true base-year dollars (not budget-year constant dollars), followed by escalation totals at the appropriation level. Include both economic escalation and escalation related to program changes, estimated from the first year of funding through the spendout period of the program. For programs reflecting a Planning Estimate, the first year of funding normally is established as the base year. For programs reflecting a Development Estimate or Production Estimate, the base year should be the fiscal year in which the estimate was made. In the case of a baseline transition, the new baseline will assume the base year of the latest Integrated Program Summary (see Part 4 of this Manual) or similar document.

- Selected Acquisition Report Baseline (Specify). Enter the baseline cost in base-year and then-year dollars for the Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable). The Planning Estimate will be reflected up to and including the first time the Development Estimate is reported as the Selected Acquisition Report baseline. The Development Estimate will be reflected up to and including the first time the Production Estimate is reported as the Selected Acquisition Report baseline. (A one-time analysis of the differences between the Planning Estimate and the Development Estimate or between the Development Estimate and Production Estimate will be included in the first report containing the Development Estimate or Production Estimate.) The entry for escalation will reflect the amount of economic and program change related escalation experienced and projected at the time of Selected Acquisition Report baseline approval.
- (2) Approved Program. Enter the costs for the acquisition program baseline in base-year and then-year dollars. The entry for escalation will reflect the amount of economic and program change related escalation experienced and projected at the time of acquisition program baseline approval. In the first report of a Selected Acquisition Report rebaselining, this column will reflect the new Selected Acquisition Report baseline.
- (3) <u>Current Estimate</u>. Enter the costs for the Current Estimate in base-year and then-year dollars. For the annual Selected

Acquisition Report, the Current Estimate will agree with the President's Budget and supporting documentation (see Part 17. paragraph 3.c.). Costs for the quarterly Selected Acquisition Reports will reflect updated program estimates available to the DoD Component by the "as of" date for that submission. Program decisions made since the President's Budget via the milestone review process, reprogrammings, and Secretary of Defense or Under Secretary of Defense for Acquisition memoranda (excluding Planning, Programming, and Budgeting System memoranda such as the Program Decision Memorandum) will be the basis for the initial Selected Acquisition Reports or for subsequent quarterly submissions. Program changes that are exclusively Program Objective Memorandum changes will not be shown; however, this restriction will not be used to exclude actual and projected cost changes only because such changes are included in the Planning, Programming, and Budgeting System process. The entry for escalation will reflect the amount of economic and program change related escalation experienced and projected in the Current Estimate.

- b. Quantities. Enter the quantities of development and procurement units (see definitions of "program acquisition quantity" and "fully configured end item" in attachment 2). For the annual Selected Acquisition Report, the quantities must agree with those shown in the President's Budget and supporting documentation (i.e., the 6-Year Defense Program, the Research and Development Descriptive Summary, and the Congressional Data Sheets), except when the President's Budget does not reflect the total program for those years beyond the 6-Year Defense Program. Show all quantities, including those being procured for other DoD Components. For those programs that produce more than one end item, enter the number of fully configured end items for the primary end item and for any other significant end item (except support equipment). A significant end item is one that constitutes more than 25 percent of the total procurement cost (in then-year dollars). (Note that most aircraft, ship, and missile programs are single end item programs.) For some multiple end item programs (for example, air defense systems that may include a platform, a weapon, and a command, control, communications, and intelligence system), a single grouping or unit of equipment will be established as a common denominator for unit cost reporting (see Part 18 of this Manual). The unit of equipment will represent the smallest organizational or operational configuration necessary for a fully operational system. Additionally, include both the unit of equipment and the primary end item quantity. For example, if the unit of equipment is fire unit and the primary end item is missiles, enter the quantities for fire units and/or missiles.
  - (1) <u>Selected Acquisition Report Baseline (Specify)</u>. Enter the quantities for the Selected Acquisition Report baseline cost estimate (Planning Estimate, Development Estimate, or Production Estimate, whichever is applicable).

- (2) <u>Approved Program</u>. Enter the quantities for the acquisition program baseline.
- (3) <u>Current Estimate</u>. Enter the quantities for the Current Estimate.
- (4) In a note to this section, identify the quantities to be procured for low rate initial production (including preproduction verification articles) as approved at Milestone II. Any subsequent change in the low rate initial production quantities approved at Milestone II will be identified ("from ... to ..."). The reporting of this information will start in the first Selected Acquisition Report submitted after that quantity is determined at Milestone II.
- (5) In a note to this section, identify the number of non-fully configured research and development units not included in the development quantities reported under this section.
- c. Foreign Military Sales (FMS). Display foreign military sales information including the quantity and estimated cost by recipient country. The foreign military sales cost and quantity will be reported on a non-add basis to the DoD program; however, reflect the schedule and cost variance impact of foreign military sales on the DoD program under "Schedule" (paragraph 9, above) and "Cost Variance Analysis" (paragraph 13, below). This information will be based on actual foreign military sales cases as evidenced by accepted DD Forms 1513 ("Offer and Acceptance"), as amended. The reported cost will reflect the amount shown on DD Form 1513, line 14, "estimated cost."
- d. <u>Nuclear Costs</u>. Report the costs for associated nuclear armament and propulsion as a separate, non-add entry.
- e. <u>References</u>. Identify the reference documents and the dates associated with the Planning Estimate, Development Estimate, or Production Estimate (whichever is applicable) and the acquisition program baseline. If a program does not currently have an acquisition program baseline, so state.
- 12. Program Acquisition/Current Procurement Unit Cost Summary. This section is used to establish unit cost (Program Acquisition Unit Cost and Current Procurement Unit Cost) baselines for unit cost reporting (UCR), and to provide additional information for those programs that experience unit cost breaches of 15 percent or more. Except as noted below, all programs will provide the program acquisition and current procurement costs (in then-year dollars), quantities, and unit costs for the Selected Acquisition Report Current Estimate, the unit cost reporting baseline estimate for the current year, and the unit cost reporting baseline for the budget year (see the example in sections 12.a. and 12.b. of attachment 3). Unit costs will be computed to at least three significant figures. When unit costs are identified for more than one end item, show cost, quantity, and unit cost for each end item. Only those programs having unit cost breaches (Program Acquisition Unit Cost or Current Procurement Unit Cost) of 15 percent or more are required to provide

additional unit cost exception information in Selected Acquisition Report sections 12.c through 12.m. Additional guidance on these sections and unit cost reporting in general is provided in Part 18 of this Manual. This section is not required for programs submitting research, development, test, and evaluation-only Selected Acquisition Reports. All other exceptions must be approved by the Under Secretary of Defense for Acquisition and annotated appropriately in the Selected Acquisition Report. (See section 12 of attachment 3.)

- a. Program Acquisition (Then-Year Dollars). Enter the total program acquisition costs in then-year dollars, quantities, and unit costs in then-year dollars for the Selected Acquisition Report current estimate, the unit cost reporting baseline for the current year, and the unit cost reporting baseline for the budget year. For initial Selected Acquisition Reports or for programs establishing unit cost baselines for the first time, these three columns will be the same. Note that the quantities reflected here shall agree with the number of fully configured quantities reported in section 11.b. (see paragraph 11.b., above).
  - (1) Current Year Selected Acquisition Report Current Estimate
    Enter the current estimate of the total acquisition quantity and
    total program cost in then-year dollars. This information will
    agree with the then-year dollar totals shown under "Program
    Acquisition Cost" (paragraph 11, above) and under "Program
    Funding Summary" (paragraph 16, below). The unit costs will
    agree with those displayed under "Program Acquisition Unit Cost
    History" (paragraph 14, below).
  - (2) Current Year Unit Cost Reporting Baseline. In the annual Selected Acquisition Report, the current year Program Acquisition Unit Cost baseline will agree with the budget year baseline established for the given budget year in the previous annual Selected Acquisition Report or the initial Selected Acquisition Report, if applicable, unless a quarterly Selected Acquisition Report containing unit cost exception report information (see paragraphs 12.c. through 12.m., below) was submitted for any of the last three quarters of the previous fiscal year. In that case, the entries for the annual Selected Acquisition Report will agree with the revised Program Acquisition Unit Cost shown in that previous quarterly Selected Acquisition Report. These entries will stay the same in subsequent quarterly submissions for the current fiscal year. Include the date and document name (for example, Dec 87 Selected Acquisition Report or Mar 88 Selected Acquisition Report). NOTE: For an initial Selected Acquisition Report, the unit cost reporting baseline for the current year equals the Selected Acquisition Report current estimate.
  - (3) <u>Budget Year Unit Cost Reporting Baseline</u>. For the annual Selected Acquisition Report and for an initial Selected Acquisition Report, the entries under this column will reflect the unit cost reporting baseline for the given budget year and will be the same as those under the Selected Acquisition Report

Current Estimate column. These entries will not change in subsequent quarterly submissions during the fiscal year, unless a quarterly Selected Acquisition Report containing unit cost exception information (see paragraphs 12.c. through 12.m., below) was submitted for that time period. In that case, the entries will agree with the revised Program Acquisition Unit Cost shown in that previous quarterly Selected Acquisition Report. Include the date and document name in parentheses as in paragraph 12.a.(2), above.

- b. <u>Current Procurement (Then-Year Dollars)</u>. Enter the procurement costs, adjustments, quantities, and unit costs for the Selected Acquisition Report Current Estimate, the unit cost reporting baseline for the current year, and the unit cost reporting baseline for the budget year. To avoid confusion, identify the applicable fiscal year in parentheses below the column heading.
  - (1) Current Year Selected Acquisition Report Current Estimate The net total procurement cost for the current year is the Current Estimate of the total procurement cost for the current year reduced by any advance procurement intended for future years (debit) and increased by any prior-year advance procurement intended for the current year (credit). For Navy shipbuilding programs, fiscal year adjustments for outfitting, post delivery, and cost growth may also be necessary in addition to advance procurement. The net total cost divided by the current year quantity yields the Current Procurement Unit Cost. The total procurement cost, adjustments, and quantity for the current year will agree with the "Program Funding Summary" (paragraph 16.c., below).
  - (2) Current Year Unit Cost Reporting Baseline Estimate. In the annual Selected Acquisition Report, the current year Current Procurement Unit Cost baseline will agree with the unit cost reporting baseline established for the given budget year in the previous annual Selected Acquisition Report or the initial Selected Acquisition Report, if applicable, unless a quarterly Selected Acquisition Report containing unit cost exception information (see paragraphs 12.c. through 12.m., below) was submitted for any of the last three quarters of the previous fiscal year. In that case, the entries for the annual Selected Acquisition Report will agree with the revised procurement unit cost for the budget year shown in that previous quarterly Selected Acquisition Report. If the unit cost reporting baseline values, whether from the previous annual Selected Acquisition Report or subsequent quarterly Selected Acquisition Report, are different from those appropriated, these numbers will be adjusted to reflect the appropriated amounts and annotated appropriately. (Note that the current year baseline does not change during the current fiscal year.) For an initial Selected Acquisition Report, the unit cost reporting baseline for the current year and the Selected Acquisition Report Current Estimate are equal.

- (3) <u>Budget Year Unit Cost Reporting Baseline Estimate</u>. Enter the budget year procurement cost and quantity as shown in the "Program Funding Summary" (paragraph 16.c., below). The net total procurement cost for the budget year is the total procurement cost for the budget year reduced by any advance procurement intended for future years (debit) and increased by any prior year advance procurement intended for the budget year (credit). The net total cost divided by the associated budgetyear quantity yields the procurement unit cost baseline for the budget year. The entries under this column will be established in the annual Selected Acquisition Report (or initial Selected Acquisition Report) and will not change in subsequent quarterly submissions during the fiscal year, unless a quarterly Selected Acquisition Report containing unit cost exception information (see paragraphs 12.c. through 12.m., below) was submitted for that time period. In that case, the entries will agree with the revised procurement unit cost for the budget year as shown in that previous quarterly Selected Acquisition Report.
- c. <u>Program Acquisition (Base-Year Dollars)</u>. Enter the total program acquisition costs and unit costs in base-year dollars for the Current Estimate, current year baseline, and budget year baseline. This section is the base-year dollar equivalent of section 12.a. (see paragraph 12.a., above).
- d. <u>Current Procurement (Base-Year Dollars)</u>. Enter the procurement costs, adjustments, and unit costs in base-year dollars for the Current Estimate, current year baseline, and budget year baseline. This section is the base-year dollar equivalent of section 12.b. (see paragraph 12.b., above).
- e. Changes from the Unit Cost Reporting Baseline. Enter the net change and percent change in the Program Acquisition Unit Cost quantity, Program Acquisition Unit Cost (base-year and then-year dollars), and Current Procurement Unit Cost (base-year and then-year dollars) from the unit cost reporting baseline for the current fiscal year.
- f. Changes from the Previous Selected Acquisition Report. If the previous Selected Acquisition Report is not the same as the baseline report, enter the net change and percent in the Program Acquisition Unit Cost quantity, Program Acquisition Unit Cost (base-year and then-year dollars), and Current Procurement Unit Cost (base-year and then-year dollars) since the previous Selected Acquisition Report. Otherwise, skip to the next section.
- g. <u>Initial Selected Acquisition Report</u>. In this section, provide the date of the initial Selected Acquisition Report and the program acquisition cost (in then-year and base-year dollars) reported in the initial Selected Acquisition Report.
- h. <u>Unit Cost Changes</u>. Provide a brief explanation of the reasons for the increase in the Program Acquisition Unit Cost, the Current Procurement Unit Cost, or both.

- i. Impact of Performance or Schedule Changes on Unit Costs. Identify changes made in the performance or schedule milestones of the program and the extent to which such changes have contributed to the change in unit costs. Address changes from the approved acquisition program baseline and changes since the baseline report.
- j. <u>Program Management and Control</u>. Identify the military and civilian personnel responsible for program management and cost control of the program.
- k. <u>Cost Control Actions</u>. Identify actions taken and proposed to be taken to control future cost growth of the program.

## 1. Contract Information

- (1) Provide the following information for each contract reporting in section 15 (paragraph 15, below): Contractor Name(s), Contract Title, Contract Number, Actual Cost of Work Performed (ACWP) to Date, and Percent Contract Completed (i.e., budgeted cost of work performed (BCWP) divided by target cost).
- (2) Provide the contract cost and schedule variances and percentages for each of the following: unit cost reporting baseline Selected Acquisition Report (column (a)), previous Selected Acquisition Report (not applicable if previous Selected Acquisition Report was the baseline report) (column (b)), current Selected Acquisition Report (column (c)), changes from the baseline report (column (c) minus column (a)), and changes from the previous Selected Acquisition Report (if different than the baseline report) (column (c) minus column (b)). The cost variance percentage is the cost variance divided by the budgeted cost of work performed, and the schedule variance percentage is the schedule variance divided by the budgeted cost of work scheduled (columns (a) through (c)).
- (3) Also, provide the following narratives for each reporting contract: explanation of variances, impact of variances on the contract, and impact of variances on unit costs.
- m. Contracts Exceeding Contract Cost Baseline Thresholds. For each contract reporting in section 15 (paragraph 15, below), identify by name and contract number each contract that has exceeded its contract cost baseline, and the percentage by which the contract cost baseline is exceeded.
- 13. <u>Cost Variance Analysis</u>. Quantify and briefly summarize the significant cost estimate variances between the Selected Acquisition Report baseline (specify Planning Estimate, Development Estimate, or Production Estimate, whichever is applicable) and the Current Estimate. (See section 13 of attachment 3.)
  - a. <u>Summary</u>. The cost variances will be identified and reported according to the change categories defined in paragraphs 13.a.(1) and 13.a.(2), below, and tabulated as previous changes or current

changes. Previous changes are the cumulative total of all changes identified through the previous Selected Acquisition Report (annual or quarterly), and current changes are those occurring since the previous Selected Acquisition Report. The Selected Acquisition Report baseline and Current Estimate as well as the previous and current changes will be shown in then-year dollars (first table) and in base-year dollars (second table) for research, development, test, and evaluation; procurement; military construction; and operation and maintenance.

- (1) <u>Changes</u>. All changes to the cost variance categories (defined in paragraph 13.a.(2), below), whether in the previous changes section or in the current changes section, are defined as either "economic" or "program" changes.
  - (a) Economic Changes. As defined in paragraph 13.a.(2), below, these include changes in the Current Estimate resulting from actual escalation different from that previously assumed and from revisions to prior assumptions of future escalation. Since this category includes only those changes due to revisions in the assumptions of historical and future escalation, it applies only to the then-year dollar variance analysis. The Office of the Secretary of Defense escalation rates published with the President's Budget will be reflected in the annual Selected Acquisition Report; these same rates will be reflected in subsequent 2nd, 3rd, or 4th quarterly Selected Acquisition Report submissions. Prior approval of the Under Secretary of Defense for Acquisition is required for economic changes based on system-specific rates in prior years.
  - (b) Program Changes. These include all types of cost changes listed in paragraph 13.a.(2), below, other than economic changes. Such program changes will provide the best estimate of costs including experienced and projected escalation. Enter the cost for the program changes in then-year dollars (first table) and in base-year dollars (second table) by appropriation for each cost variance category. When negative program changes affect the current provision for economic escalation, report their associated escalation as an economic change, to the extent such escalation previously was reflected in the Current Estimate; adjust the other categories as appropriate.
- (2) Cost Variance Categories. Identify cost estimate variances separately for research, development, test, and evaluation; procurement; military construction; and operation and maintenance. Classify each according to the following categories: economic, quantity, schedule, engineering, estimating, other, and support. When multi-category changes occur, variances will be calculated in the above order to ensure the appropriate cost allocations are made. (NOTE: The quantity, schedule, engineering, estimating, and other categories are associated with changes in a work breakdown

structure (WBS) elements included in the flyaway, rollaway, or sailaway costs as defined in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)).

- (a) Economic Change. A change due only to price level changes in the economy. This includes changes in the Current Estimate resulting from actual escalation different from that previously assumed and from revisions to prior assumptions of future escalation. As previously noted, economic changes apply only to the then-year dollar variance analysis and the same rates are to be applied throughout the fiscal year.
- (b) Quantity Change. A change in the number of units of an end item of equipment. Ordinarily, categorization as a quantity change will be limited to those end items for which unit costs are required and for which cost-quantity information (see paragraph 19, below) has been submitted. All quantity changes will be calculated using the baseline cost-quantity relationship in effect (Planning Estimate, Development Estimate, or Production Estimate, whichever is applicable). (Note that the baseline cost-quantity relationship is expressed in base-year dollars.) The difference between the cost of the quantity change based on the baseline cost-quantity relationship and the cost based on the Current Estimate cost-quantity relationship will be assigned to schedule, engineering, and estimating categories, as appropriate. Changes in support items are not included.
- (c) <u>Schedule Change</u>. A change in a procurement or delivery schedule, completion date, or intermediate milestone for development or production. Changes in support items are not included.
- (d) Engineering Change. An alteration in the physical or functional characteristics of a system or item delivered, to be delivered, or under development, after establishment of such characteristics. Changes in support items are not included.
- (e) Estimating Change. A change in program cost due to correction of an error in preparing the baseline cost estimate, refinement of a prior Current Estimate, or a change in program or cost estimating assumptions and techniques not provided for in the quantity, engineering, or schedule variance categories (for example, the adjustment for assumptions on current and prior escalation rates). Changes in support items are not included.
- (f) Other. A change in program cost due to natural disasters, work stoppage, and similarly unforeseeable events not covered in other variance categories. This category also may be used to record the research, development, test, and

- evaluation and military construction reductions to terminated programs that have not yet entered production.
- (g) Support Change. Any change in cost, regardless of reason, associated with any work breakdown structure element not included in the flyaway, rollaway, or sailaway costs as defined in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)). This category will generally include all costs changes associated with training and training equipment, peculiar support equipment, data, operational site activation, and initial spares and repair parts. Construction costs funded by the military construction appropriation associated only with operational site activation will be categorized elsewhere. Note that the total support change (previous plus current) will equal the difference between the support items in Selected Acquisition Report baseline and the support items in Current Estimate as shown in Selected Acquisition Report section 11.a.
- (3) <u>Baseline Estimate (Specify)</u>. Display the baseline Planning Estimate, Development Estimate, or Production Estimate in then-year dollars and in base-year dollars (in separate tables) for research, development, test, and evaluation; procurement; military construction; and operation and maintenance. The then-year and base-year totals will equal those contained under "Program Acquisition Cost" (see paragraph 11.a., above).
- (4) <u>Previous Changes</u>. For each cost variance category, enter the cumulative cost of changes through the previous Selected Acquisition Report. Corrections to previous changes will be shown as current changes.
- (5) <u>Current Changes</u>. For each cost variance category, enter the cost variance that reflects changes for the period since the previous Selected Acquisition Report.
- (6) <u>Total Changes</u>. Enter the sum of the subtotals for previous changes and current changes. The base-year and then-year dollar total changes shown here will agree with those appropriation changes implied in the "Program Acquisition Cost" display (see paragraph 11.a., above).
- (7) <u>Current Estimate</u>. Enter the sum of the baseline estimate and total changes for each column. The then-year and base-year dollar totals shown here will equal those under "Program Acquisition Cost" (see paragraph 11.a., above) and "Program Funding Summary" (see paragraph 16, below).
- b. <u>Previous Change Explanations</u>. For each appropriation, provide narrative explanations for the previous changes in the cost variance categories identified in paragraph 13.a.(2), above. These explanations will be classified according to the standard cost variance categories and should briefly summarize the significant

reasons and causes of the cost variances through the previous Selected Acquisition Report.

- c. <u>Current Change Explanations</u>. For each appropriation, provide concise but complete narrative explanations for the current changes in the cost variance categories identified in paragraph 13.a.(2), above. Associated base-year and then-year dollar impacts also will be shown. These explanations of changes since the previous Selected Acquisition Report should be grouped under a specific reason for or major cause of the cost variance (e.g., Congressional actions and threat changes). When a reason for or cause of a cost variance results in a quantity change, all associated cost variances will be grouped and subtotaled to show the entire dollar impact of the quantity change. Maintain the basic integrity of the standard cost variance categories under the major causes.
- 14. Program Acquisition Unit Cost (PAUC) History. (See section 14 of attachment 3.) Track the Program Acquisition Unit Cost from the Selected Acquisition Report baseline shown in the first Selected Acquisition Report to the Current Estimate. All values are in then-year dollars and should reflect at least three significant figures. This unit cost history will be accomplished in a two step display, namely, from the initial Selected Acquisition Report baseline to the current Selected Acquisition Report baseline (specify whether Planning Estimate, Development Estimate, or Production Estimate is applicable), and from the current Selected Acquisition Report baseline to the Current Estimate. If a program has employed only one Selected Acquisition Report baseline, a single table will track the Program Acquisition Unit Cost history from the baseline to the Current Estimate. All unit cost variance values with the exception of quantity are calculated by dividing the cumulative cost variance for a particular category (previous plus current changes) by the current program acquisition quantity. The acquisition quantity used to calculate the unit cost variances will be consistent with the methodology used to calculate the Program Acquisition Unit Cost in paragraph 12.a, above. The quantity unit change is calculated by the following equation:

Unit ChangeQ = Program Acquisition Cost Baseline + Cost ChangeQ - PAUCBaseline

Current Program Acquisition Quantity - PAUCBaseline

Note that this section is not required for research, development, test, and evaluation-only Selected Acquisition Reports. All other exceptions must be approved by the Under Secretary of Defense for Acquisition and must be annotated appropriately in the Selected Acquisition Report.

- a. Initial Selected Acquisition Report Estimate to Current Baseline Estimate. Provide unit cost calculations from the initial Selected Acquisition Report baseline to the current baseline.
- b. Current Baseline Estimate to Current Estimate. Display unit cost calculations from the current baseline estimate to the Current Estimate.

- 15. Contract Information. Report information on a program's major contracts for research, development, test, and evaluation; procurement; military construction; and operation and maintenance. Include the six largest, currently active contracts (excludes subcontracts) that exceed \$40 million. For a given reporting quarter, these are generally the same contracts reporting in Section 6 (Program Background Data) of the Defense Acquisition Executive Summary (see Section 16-G of this Manual and section 15 of attachment 3).
  - a. <u>System/Subsystem</u>. For each appropriation, list each major contract by system or subsystem and the contractor's name, location, contract number, type, award date, and definitization date.

## b. <u>Initial Contract</u>

- (1) <u>Target</u>. Enter the initial contract target price as stipulated in the original contract. When an undefinitized contract is in effect, enter the limitation on funds contained in the contract. Normally, the initial contract price will change only once, when the contract is definitized. For firm fixed price contracts, show the initial negotiated price.
- (2) <u>Ceiling</u>. Enter the contractor's initial estimated contract ceiling price (if applicable). For firm fixed price contracts, indicate not applicable (N/A).
- (3) Quantity. Enter the initial deliverable end item quantity as stipulated in the original contract. When not applicable, quantity information on construction contracts may be omitted.

#### c. Current Contract

- (1) <u>Target</u>. Enter the contractor's estimated current contract target price; i.e., the initial contract price plus the price of definitized changes, plus the contractor's estimated price for authorized, unpriced work. Specify the options that have been exercised and are included in the current contract price. For firm fixed price contracts, show the current negotiated price.
- (2) <u>Ceiling</u>. Enter the contractor's estimated current contract ceiling price (if applicable); i.e., the initial ceiling price plus the ceiling price of definitized changes, plus the contractor's estimated ceiling price for authorized, unpriced work. For firm fixed price contracts, indicate not applicable (N/A).
- (3) Quantity. Enter the current deliverable end item quantity as stipulated in the current contract. When not applicable, quantity information on construction contracts may be omitted.

### d. Estimated Price at Completion

(1) <u>Contractor</u>. Enter the contractor's current estimated price at completion. Include the estimated cost for authorized work,

- plus applicable fee or profit, considering award fees, incentive arrangements, or other contract pricing arrangements.
- Program Manager. Enter the Program Manager's current estimated price at completion. When the Program Manager's estimated price at completion differs from that of the contractor, the DoD Component may elect to designate this information as "For Official Use Only" (FOUO) and "Non-Security Exempt" (NSE). The Program Manager's estimated price at completion may be omitted entirely if disclosure could jeopardize the negotiating position (provide justification for such deletions).
- e. Cost/Schedule Variances. For contracts requiring contractor cost performance reports (CPRs) or cost/schedule status reports (C/SSR) (see Part 20 of this Manual), enter the cumulative cost and schedule variances reported in the previous Selected Acquisition Report, the cumulative cost and schedule variances to date (indicate "as of" date), and the net changes in cumulative variances since the previous Selected Acquisition Report. Explain changes in cost and schedule variances since the previous Selected Acquisition Report. The variance explanations will address the significant reasons for change, the effect on the Program Manager's estimated price at completion, and any potential effect on future program cost and schedule. Explicitly state when net changes are not significant in relation to the current contract target price. These explanations should be consistent with the variance explanations reported in the Defense Acquisition Executive Summary (see Part 16 of this Manual).
- 16. <u>Program Funding Summary</u>. Display program funding information for the Current Estimate, and obligation and expenditure data. (See section 16 of attachment 3.)
  - a. <u>Program Status</u>. Compute and report the following percentages (show the values used in the final calculations). For research, development, test, and evaluation-only Selected Acquisition Reports, these calculations should reflect only the research, development, test, and evaluation appropriation.
    - (1) Percent Program Completed. Divide the number of years for which funds have been appropriated for the program by the total number of years for which funds are planned to be appropriated, and express as a percentage.
    - (2) <u>Percent Program Cost Appropriated</u>. Divide the funds that have been appropriated to date for the program (all appropriations) by the total planned to be appropriated, and express as a percentage.
  - b. Appropriation Summary. For each appropriation, enter those portions of the current estimate (in then-year dollars) identified with the fiscal years prior to the first budget year, the first budget year, the second budget year, the balance-to-complete the program, and the

total of the program. When more than one procurement appropriation is involved, display each separately.

- (1) Prior Years. For each appropriation, enter that portion of the Current Estimate appropriated by Congress for all years prior to the first budget year, plus or minus approved reprogramming actions (including reprogramming requests officially forwarded to Congress but not acted on). Below threshold reprogrammings are considered official on approval by DoD Component headquarters. Adjustments to the obligation level should be made for those years for which obligational authority has expired. Identify the applicable fiscal years in parentheses (e.g., (FY 85-89)).
- (2) First Budget Year. For each appropriation, enter that portion of the Current Estimate associated with the first budget year of the President's Biennial Budget. In the annual Selected Acquisition Report, these entries will agree with the first budget year shown in the President's Budget (except for approved reprogramming actions). Identify the first budget year in parentheses (e.g., (FY 90)).
- (3) Second Budget Year. For each appropriation, enter that portion of the Current Estimate associated with the second year of the President's Biennial Budget. In the annual Selected Acquisition Report, these entries will agree with the second budget year shown in the President's Budget (except for approved reprogramming actions). Identify the second budget year in parentheses (e.g., (FY 91)).
- (4) <u>Balance-to-Complete</u>. For each appropriation, enter that portion of the Current Estimate necessary to complete the total program for the remainder of the 6-Year Defense Program and beyond the 6-Year Defense Program. In the annual Selected Acquisition Report, this entry will agree with the President's Budget except when the President's Budget does not address the program years beyond the 6-Year Defense Program. In such case, this entry will reflect the balance-to-complete for the entire acquisition program (i.e., for the 6-Year Defense Program and beyond). Identify the applicable fiscal years in parentheses (e.g., (FY 92-95)).
- (5) Total. For each appropriation, enter the total of paragraphs 16.b.(1) through 16.b.(4), above. These totals will agree with the then-year dollar totals shown under "Program Acquisition Cost" (see paragraph 11.a., above) and under the "Annual Summary" portion of this section (see paragraph 16.c., below).
- c. Annual Summary. This section displays fiscal year funding, quantities, and escalation rates by appropriation for the current estimate of the program. In the annual Selected Acquisition Report, these entries will agree with the President's Budget as reflected in the 6-Year Defense Program and supporting documentation (except when the President's budget does not address the program years beyond the

6-Year Defense Program). When more than one procurement appropriation exists, display each separately. Appropriation subtotals will be provided as well as a total for all appropriations.

- (1) <u>Fiscal Year (FY)</u>. For each appropriation, enter the applicable fiscal years individually, not grouped. The table should include the first appropriation year through completion.
- (2) Quantity. Enter by fiscal year the number of fully configured end items included in the research, development, test, and evaluation and procurement portions of the program acquisition funding (see paragraph 11.b., above). If research and development units cannot be identified with a specific fiscal year, indicate the quantities in the total line only. Military construction units may be omitted if not applicable. The quantities reported here will agree with those shown under "Program Acquisition Cost" (see paragraph 11.b., above). For multiple end item programs, enter by fiscal year the number of fully configured end items for the primary end item and for any other significant end item (except support equipment) in accordance with paragraph 11.b., above.
- (3) Flyaway. Annual flyaway, rollaway, or sailaway costs will be reported on a non-add basis in base-year dollars for both research, development, test, and evaluation and procurement. For research, development, test, and evaluation, report only the recurring flyaway costs; i.e., the expenditure of research, development, test, and evaluation funds to support fabrication of complete development test units (for example, development flight test, operational evaluation flight test, quality assurance, or design evaluation units). For procurement, these costs are defined in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)), and will be divided into nonrecurring and recurring portions (see AMCP 715-8, NAVMAT-5241, AFSC/AFLP 800-15, "Contractor Cost Data Reporting System" (reference (i)) for additional guidance). Base-year dollar flyaway (nonrecurring and recurring) costs will reflect true end item costs for each fiscal year; i.e., advance procurement, outfitting, post delivery, cost growth, etc., should be included. The flyaway costs will relate to the end item quantities shown.
- (4) <u>Total (Base-Year)</u>. For each appropriation, enter the annual funding totals for the current estimate in base-year dollars. (See "Program Acquisition Cost," paragraph 11, above, on establishing the appropriate base year.) The entries reported here will agree with those shown under paragraph 11, above.
- (5) Total (Then-Year). For each appropriation, enter the annual funding totals for the current estimate in then-year dollars. The entries will agree with those shown under "Program Acquisition Cost" (see paragraph 11.a., above) and under the

- "Appropriation Summary" portion of this section (see paragraph 16.b., above).
- (6) <u>Obligations</u>. For each appropriation, enter the annual obligations based on the most recent obligation information available as of the report date.
- (7) Expenditures. For each appropriation, enter the annual expenditures based on the most recent expenditure information available as of the report date.
- (8) Escalation Rate. Enter the annual escalation rates for each of the appropriations listed. These annual escalation rates will reflect the outlay rates directed by the Comptroller of the Department of Defense. The use of outlay rates other than those directed must be approved by the Under Secretary of Defense for Acquisition.
- 17. Production Rate Data. This section provides information on the annual production rates for the development and production decision estimates, the Current Estimate, and the maximum economic production rate for those production programs that are funded at an annual quantity of six or more in any two fiscal years. It also provides delivery and design to cost information for all programs (see paragraphs 17.d. and 17.e., below). The annual production rate is equivalent to the fiscal year buy quantity. The maximum economic production rate is defined as the production rate at which the lowest unit cost is attainable with the facilities and tooling currently programmed to be available. Program acquisition costs, unit costs, and variances associated with the production decision, the Current Estimate, and the maximum economic production rates are to be included along with planned and actual deliveries of research and development and procurement units to date. Before a program reaches Milestone II, production rate information is not applicable and should be so stated. After Milestone II but before Milestone III, only the development decision and Current Estimate information will be reported. After Milestone III, all columns of this section will be reported, even if the program does not have an approved Selected Acquisition Report Production Estimate baseline. That is, for those programs in full production that did not transition to a Production Estimate baseline and retained a Planning Estimate or Development Estimate baseline, the production estimate information should reflect that contained in the first Selected Acquisition Report submitted after Milestone III. For those programs that produce more than one end item (such as air defense missile systems), production rates normally will be reported for the primary end item and for any other significant end item (see definitions in attachment 2 and paragraph 11.b., above). (If more than one end item is to be reported, use multiple displays of the production rate information in this section.) If a program is procured by integrating off-the-shelf components from various vendors or contractors, this section may not be applicable. The preceding guidance notwithstanding, the specific reporting requirement for multiple end items and off-the-shelf programs will be handled on a case-by-case basis by the Under Secretary of Defense for Acquisition in conjunction with the Comptroller of the Department of

Defense and the Assistant Secretary of Defense for Program Analysis and Evaluation. (See section 17 of attachment 3.)

- Annualized Production Rates. For each fiscal year procurement buy of the program, enter the production rates (in quantity and/or year) reflecting the development and production decision estimates. the Current Estimate, and the maximum economic rate (see definitions in attachment 2). For each funded delivery period that is different than 12 months, specify the fiscal year buy associated with that funded delivery period and the number of months in the funded delivery period in a parenthetical note following the title "Annual Production Rates." (See the example in section 17.a. of attachment 3.) Add a similar parenthetical note if the ability to produce at the maximum economic production rate is contingent on the participation of other customers. For example, "Note: The maximum economic production rate shown below is not currently attainable due to the participation of other customers in program production." (See also paragraphs 17.b. and 17.c., below). The entries in the maximum economic rate column will be based on the total quantity of the Current Estimate, and will be consistent with the end date for the maximum economic rate schedule information (see paragraph 17.c., below, and section 17.c. of attachment 3).
- b. <u>Cost Variance</u>. Enter the program acquisition costs, program acquisition unit costs, and variances (in program base-year and then-year dollars) between the production decision and the Current Estimate and between the maximum rate and the Current Estimate. The program acquisition costs for the maximum rate entries will be based upon the program acquisition quantity of the Current Estimate, and will assume the maximum economic rate for the entire production period, to include prior years. The acquisition quantity used to calculate the unit cost variances will be consistent with the methodology used to calculate the Program Acquisition Unit Cost in paragraph 12.a., above.
- c. <u>Schedule Variance</u>. Enter the start date (month and year), duration (months), and end date of production for the production decision, the Current Estimate, and the maximum economic production rate. (See the example in section 17.c. of attachment 3.) The start date will be the date of the production contract award, and should be the same for both the current estimate and the maximum economic production rate. The end date will be the month of final delivery based on the current estimate quantity. Calculate the schedule variances in months between the Current Estimate and production decision, and Current Estimate and maximum economic production rate.
- d. <u>Deliveries (Plan/Actual)</u>. For planned deliveries, enter the units scheduled to be accepted up to the "as of" date under the current plan. The current plan is that plan upon which the current estimate is based. Include the research and development quantity, advanced development and engineering development items, to the extent such quantities are included in the program acquisition cost estimate and displayed in the quantity entries under "Program Acquisition Cost" (paragraph 11.b., above) and "Program Funding Summary" (paragraphs

- 16.b. and 16.c., above). The procurement portion of the planned deliveries will agree with the delivery information contained in the Congressional Data Sheet submitted with the President's Budget. For actual deliveries, enter the units (research and development and procurement) accepted up to the "as of" date. For multiple end item programs, include deliveries for the primary end item and any other significant end item (see attachment 2 and paragraph 11.b., above).
- Approved Design to Cost Goal. Show design-to-cost information in two separate, non-add entries. The first section will include the original goal (design-to-cost goals are established at Milestone II and have a Development Estimate for a baseline), the Program Manager's Current Estimate for the quantities on which the goal was based, and the latest approved threshold. When established by an Acquisition Decision Memorandum or Integrated Program Summary, the second section will include for the first three years of production, the original goal, the Program Manager's Current Estimate for the quantities on which the goal was based, and the latest approved threshold. All entries will be in base-year and then-year dollars, expressed as an average unit flyaway, sailaway, or rollaway cost (see DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)), and Section 6-J of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e))). Assumed production quantities and rates will be specified for each section.
- 18. Operating and Support (O&S) Costs. Provide the most recent estimate of program operating and support costs, along with the underlying assumptions and ground rules whenever those costs are developed on an ongoing basis (e.g., routine updates for DoD Component reviews or milestone decision reviews). If a Selected Acquisition Report program that meets these criteria has an antecedent system, operating and support costs and assumptions will be submitted for the antecedent system whenever those costs have previously been developed. (Operating and support costs are defined in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)), and antecedent systems are defined in attachment 2.) Note that this section is not required for pre-Milestone II programs.
  - a. <u>Assumptions and Ground Rules</u>. Specify the conditions under which the operating and support costs were estimated; e.g., operating tempo, reliability/maintainability, maintenance concept, manning and logistics policies. The source and date of the cost estimate also will be noted. (See section 18.a. of attachment 3.)
  - b. <u>Costs</u>. Enter the average annual operating and support cost per unit of measure in base-year dollars, according to the data elements approved by Office of the Secretary of Defense at Milestone II. The unit of measure should be determined by the DoD Component (e.g., average annual cost per aircraft, squadron, or wing). A sample format of an operating and support cost breakout, to include an antecedent system, is shown in section 18.b. of attachment 3.

- c. <u>Contractor Support Costs</u>. Show the total contractor support cost for the program in the format in section 18.c. of attachment 3. Identify operation and maintenance and Industrial Fund dollars (i.e., one line each) for current and prior years, budget years, balance to complete, and total program in then-year dollars. The dollars for the current year and budget years will agree with those displayed in Exhibit OP-18, "Summary of Contractor Support by Weapon System," of DoD 7110.1-M, "DoD Budget Guidance" (reference (f)).
- 19. Cost-Quantity Information Addendum (For DoD Use Only). This section contains the baseline cost-quantity relationships used in calculating the quantity change variances resulting from the addition or deletion of major end items. For multiple end item programs, cost-quantity curves will be submitted for the primary end item and for any other significant end item (except support equipment) (see paragraph 11.b., above). Base-year dollar flyaway, rollaway, or sailaway cost-quantity information will be submitted only with the first Selected Acquisition Report in which the baseline Planning Estimate, Development Estimate, or Production Estimate is reported. (See section 19 of attachment 3.) This information will include the following:
  - a. The type of baseline (specify Planning Estimate, Development Estimate, or Production Estimate, whichever is applicable) and the base year.
  - b. The end item of equipment represented.
  - c. The cost-quantity relationship (i.e., log-linear cumulative average or log-linear unit).
  - d. The theoretical first unit cost, if applicable.
  - e. The percentage slope and exponent of the slope, if applicable.
  - f. A tabular display of the flyaway costs (nonrecurring and recurring) and quantities by fiscal year along with the associated plot points used in developing the mathematical relationship. NOTE: Flyaway costs will reflect the true end item cost for each fiscal year without regard to funding rules; i.e., advance procurement, outfitting, post delivery, cost growth, etc., will be included. The annual flyaway costs will relate to the end item quantities shown for that fiscal year. Full engineering development vehicles or hardware used in research and development testing are to be included as part of the cost-quantity information, unless it can be shown that the units are being produced in an environment other than that planned for the production units (e.g., model ship). When a mathematical expression is inappropriate (for example, ships), provide only the tabular data.

# SELECTED ACQUISITION REPORT DEFINITIONS

- 1. <u>Advance Procurement</u>. Advance procurement is used to purchase components that have significantly long lead time to warrant early purchase to reduce the overall procurement lead time of the primary end item.
- 2. <u>Annual Production Rate</u>. The annual production rate is equivalent to the fiscal year buy quantity.
- 3. Antecedent System. A system that has been replaced by another due to obsolescence (technical or otherwise). Operating and support (0&S) costs will be reported for antecedent systems when the replacement system is required to report operating and support costs (see paragraph 18 of attachment 1).
- 4. Approved Program. The cost, schedule, and performance parameters reflected in the latest acquisition program baseline.
- 5. Current Estimate (CE). A DoD Component's latest forecast of program acquisition cost, schedule milestone, and performance characteristics. In the absence of an approved acquisition program baseline, the Current Estimate will reflect the schedule, performance, and quantity requirements reflected in the latest approved Acquisition Decision Memorandum (ADM) or Integrated Program Summary (IPS), or in any other document reflecting a more current decision of the Secretary of Defense or other appropriate approval authority (such as the President's Budget and supporting documentation). Changes being considered and reflected in Planning, Programming, and Budgeting System (PPBS) memoranda (such as the Program Objective Memorandum (POMs), Program Decision Memoranda (PDMs), and Program Budget Decisions (PBDs)) that do not reflect fact-of-life changes (e.g., contract awards, official reprogrammings) may not be reported until approved and included in the President's Budget.
- 6. Current Procurement Unit Cost (CPUC). The unit cost that equals the sum of all procurement funds programmed to be available for obligation for procurement for the current fiscal year reduced by the amount of funds programmed to be available for obligation in that fiscal year for advance procurement for any later fiscal year and increased by any amount appropriated in a prior fiscal year for advance procurement for the current fiscal year divided by the number of fully configured end items to be procured during the current fiscal year. However, if the funds appropriated or the quantities to be purchased for the current year differ from those programmed, the procurement unit cost will be revised to reflect the appropriated amounts and quantities. For Navy shipbuilding programs, fiscal year adjustments for outfitting, post delivery, and cost growth may be necessary in addition to advance procurement.

- 7. Acquisition Program Baseline (APB). A program baseline established by the DoD Components and approved by the milestone decision authority. The acquisition program baseline values for cost, schedule, and performance characteristics will be included as Approved Program values (in Selected Acquisition Report sections 9, 10 and 11) in all quarterly and annual Selected Acquisition Reports. Additionally, the acquisition program baseline values will be reflected in the Selected Acquisition Report baseline in initial or rebaselined Selected Acquisition Reports.
- 8. <u>Development Estimate (DE)</u>. The Selected Acquisition Report baseline estimate of program acquisition cost (by appropriation, schedule milestones, and performance characterisites that is approved at or subsequent to Milestone II, but before Milestone III. The Development Estimate is reflected in the Selected Acquisition Report up to and including the first time the Production Estimate is reported as the Selected Acquisition Report baseline.
- 9. Economic Change. A change in program cost due to revisions in the assumptions of historical and future escalation. (See paragraph 13.a.(2) of attachment 1.)
- 10. <u>Fully Configured End Item</u>. The final combination of end products, component parts, and/or materials which is fully ready for its intended operational use. Normally all production units are fully configured. Research and development units may be considered fully configured if they are or are planned to become operationally equivalent to the production units.
- 11. <u>Funded Delivery Period (FDP)</u>. The length of time in months from the first month of delivery of an end item to the last month of delivery inclusively for a given fiscal year buy. This is the same definition as that for funded delivery period in the P-21 "Production Schedule" Exhibit in DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).
- 12. <u>Maximum Economic Production Rate</u>. The maximum production rate at which the lowest unit cost is attainable with the facilities and tooling currently programmed to be available with the procurement funding of the current estimate.
- 13. Planning Estimate (PE). The Selected Acquisition Report baseline estimate of program acquisition cost (by appropriation), schedule milestones, and performance characteristics that is approved before Milestone II. The Planning Estimate is reflected in the Selected Acquisition Report up to and including the first time the Development Estimate is reported as the program baseline.
- 14. Primary End Item. The end item of a multiple end item program that accounts for the majority of the total program acquisition cost.

  Normally, a multiple end item program will be listed under the primary end item in Exhibit P-1 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f)).

- 15. Procurement Unit Cost. The unit cost that equals the total cost for procurement divided by the number of fully configured end items procured by procurement funds.
- 16. <u>Production Estimate (PdE)</u>. The Selected Acquisition Report baseline estimate of program acquisition cost (by appropriation), schedule milestones, and performance characterisites that is approved at or subsequent to Milestone III.
- 17. Program Acquisition Cost. The estimated cost of development (research, development, test, and evaluation), procurement, system-specific military construction, and acquisition related operation and maintenance necessary to acquire the defense system. Research, development, test, and evaluation costs will accumulate from the time when the Department of Defense acquisition program is designated by title as a program element or major project within a program element. Generally, the research, development, test, and evaluation portion of the program acquisition cost is reflected in the program element (PE) listing of the Department of Defense budget (see Exhibit R-1 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f))). Military construction costs will include only those projects that directly support and are uniquely identified with the system. Acquisition related operation and maintenance costs may include acquisition costs which, in special cases, have been funded by operation and maintenance. Generally, the procurement cost portion of the program acquisition cost is reflected in the acquisition program line item listing of the Department of Defense budget (see Exhibit P-1 of DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f))) for the Department of Defense acquisition program involved, plus its associated initial spares. For Navy shipbuilding programs, outfitting, post delivery, and cost growth also are included. A detailed definition of program acquisition cost is provided in DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)). When the P-1 line does not include all procurement costs under DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h)), such costs will be identified in the Selected Acquisition Report. The determination of add or non-add status for such costs will be made at the time the data elements are established and approved.
- 18. Program Acquisition Quantity. The total number of fully configured end items a DoD Component intends to buy through the life of the program. This quantity will be consistent with the current approved program for the 6-Year Defense Program years and beyond, but will not be limited to the 6-Year Defense Program years if the DoD Component intends to buy beyond the 6-Year Defense Program years.
- 19. Program Acquisition Unit Cost (PAUC). The unit cost that equals the total estimated cost for research, development, test, and evaluation, procurement, and system-specific military construction for the acquisition program (see DoD Directive 5000.33, "Uniform Cost/Budget Terms and Definitions" (reference (h))), divided by the program acquisition quantity (i.e., the total number of fully configured end items).

- 20. Program Change. Any change in program cost other than economic change. For Selected Acquisition Report purposes, each program change is classified under one of the following cost variance categories: quantity, schedule, engineering, estimating, other, or support. (See paragraphs 13.a.(1) and 13.a.(2) of attachment 1.)
- 21. <u>Selected Acquisition Reports (SARs)</u>. Standard, comprehensive summary status reports on selected DoD acquisition programs for external reporting to Congress.
  - a. <u>Annual Selected Acquisition Report</u>. The Selected Acquisition Report for the fiscal year quarter ending December 31 (mandatory for all reporting programs). The specific reporting requirements are described in attachment 1.
  - b. <u>Initial Selected Acquisition Report</u>. The first Selected Acquisition Report on a program, which may be submitted for any quarter of the fiscal year. The specific reporting requirements are described in attachment 1.
  - c. Quarterly Selected Acquisition Report. The Selected Acquisition Report for the fiscal year quarters ending March 31, June 30, and September 30, which is submitted on an exception basis, according to the criteria stated in paragraph 2.b of Part 17. Initial Selected Acquisition Reports, rebaselined Selected Acquisition Reports, termination Selected Acquisition Reports, and Selected Acquisition Reports that incorporate Office of the Secretary of Defense-directed corrections may be submitted as quarterly Selected Acquisition Reports. Specific reporting requirements are described in attachment 1.
  - d. Research, Development, Test, and Evaluation-Only Selected Acquisition Report. A Selected Acquisition Report that contains costs only on the development program (i.e., excludes procurement, military construction, and operation and maintenance costs). This limited reporting is permitted for pre-Milestone II programs (with Congressional notification).

# SELECTED ACQUISITION REPORT (RCS:DD-COMP (Q&A) 823) SAMPLE

# SELECTED ACQUISITION REPORT (RCS: DD-COMP(Q&A)823)

(Preferred Name, for example, TFX-100A) PROGRAM:

> (Date, for example, December 31, 1988) AS OF DATE:

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- Designation and Nomenclature (Popular Name): TFX-100A/Advanced Transatmospheric Fighter (Athena)
- DoD Component: U.S. Defense Force 2.
- Responsible Office and Telephone Number: 3.

Transatmospheric Fighter (TAF) Col B. Rogers

Program Office

Atmospheric Systems Division

Assigned: June 1, 1985 AV 555-7827; COMM (515) 999-7827 Freedom AFB, WY 99999

Program Elements/Procurement Line Items:

RDT&E: PE 0603456F

PE 0604567F Project 4567 (Shared funding)

PROCUREMENT: APPN 3010 ICN 565GC3452

APPN 3080 ICN 456GC3453

MILCON: PE 0202345F (Shared funding)

5. Related Programs: ST-34A Supertanker; AN/SLG-99 High Intensity

Photon Gun

(DOWNGRADING INSTRUCTIONS) (THIS PAGE IS UNCLASSIFIED)

6. <u>Mission and Description</u>: The TFX-100A Transatmospheric Fighter is a national high priority program and is required to meet the threat of the late 1990s to the early part of the next century. The TFX-100A is a twin-engine, midwing, single crew, multimission transatmospheric fighter that will replace the Defense Force's existing SF-84s and NSF-90s. This fighter is being developed and procured for near space superiority missions as well as providing escort coverage. It is characterized by a high thrust weight and low wing loading for maximum turnability, acceleration, and agility. The TFX-100A is designated to be armed with two AN/SLG-99 high intensity photon guns, two phaser guns, and two ion plasma generators. Tactical reconnaissance and two-seat trainer versions are also planned.

### 7. Program Highlights:

- a. Significant Historical Developments -- The transatmospheric fighter program was a direct result of the President's commission on the space defense systems. Based on those recommendations, the Defense Force proceeded to develop a transatmospheric fighter to fill the defensive gap created by the deployment of the ZKU-80, Starbomber. Conceptual studies were initiated in 1978 when congressional funding was approved. This was designated as a high priority program by both the DoD and Congress. In a congressional joint resolution the Congress has agreed to keep funding levels at the original request.
- b. Significant Developments Since Last Report -- The critical design review (CDR) for the airframe has slipped 3 months from September to December 1988 because anticipated engineering data was delayed due to design problems involving the engine thrust ratios. This will result in a three month delay in attaining first flight of the full-scale development (FSD) hardware and in the DAB IIIA and IIIB milestones, among others. No impact on the initial operating capability (IOC) is expected. There were no sigificant performance changes. Costs decreased primarily due to the reduction of one wing (i.e., 10 fighters) to meet revised fighter wing force structure.

During this period, source selection for the avionics repair shop was completed. Defense Vehicle Company was awarded a fixed-price incentive fee contract on October 19, 1988.

TFX-100A operational test and evaluation (OT&E) is in the planning phase. Active testing will begin with delivery of the third R&D model, the primary avionics test bed. Test and evaluation accomplishments thus far have provided limited data applicable to OT&E suitability objectives.

The TFX-100A system is expected to satisfy the mission requirement.

- c. Changes Since "As Of" Date -- None
- 8. Threshold Breaches: There are currently no Acquisition Program Baseline (APB) (dated February 1988) breaches or unit cost breaches.

### 9. Schedule:

a. Milestones	Development <u>Estimate</u>	Approved Program	Current Estimate
Milestone 0 (Program Init)	Jun 81	Jun 81	Jun 81
Milestone I (DSARC)	Oct 82	Oct 82	Oct 82
Milestone II (DSARC)	Jan 85	Feb 85	Feb 85
FSD Contract Award	Mar 85	May 85	May 85
Preliminary Design Review	Mar 86	May 86	May 86
Critical Design Review	Jun 88	Sep 88	Dec 88(Ch-1)
First Flight (FSD Hardware)	Jul 88	Oct 88	Jan 89(Ch-1)
DT/OT II Complete	May 89	Aug 89	Nov 89(Ch-1)
Milestone IIIA (DAB) -		-	
Low Rate Production	Jul 89	Oct 89	Dec 89(Ch-1)
First Prod Vehicle Delivery	Jun 91	Sep 91	Dec 91(Ch-1)
Milestone IIIB (DFSARC) -			
Full Production	Jul 91	Oct 91	Jan 92(Ch-1)
Full Rate Prod Capability	Jul 93	Oct 93	Jan 94
IOC (1st Wing Deployed)	Sep 94	Jun 94	Jun 94(Ch-2)

# b. Previous Change Explanations --

The DSARC II was late one month because of delays in obtaining the necessary cost and technical information for use in the cost-effectiveness analysis for presentation to the DSARC. This plus negotiation delays caused a two month delay in awarding the FSD contract, and a three-month delay in each subsequent milestone.

### c. Current Change Explanations --

- (Ch-1) The CDR was completed in Dec 88 (vs Sep 88). This delay was due to the unavailability of required engineering data. Because of the delay in CDR completion, first flight of the FSD hardware was rescheduled from Oct 88 to Jan 89, DT/OT II completion from Aug 89 to Nov 89, DAB IIIA (Low Rate Production) from Oct 89 to Dec 89, first production air vehicle delivery from Sep 91 to Dec 91, and DFSARC IIIB (Full Production) from Oct 91 to Jan 92.
- (Ch-2) The IOC was rescheduled (from Dec 94 to Jun 94) by SecDef direction on November 20, 1988, to meet the projected threat.

### d. References --

<u>Development Estimate</u>: SDDM, dated January 30, 1985, subject "TFX-100A Full-Scale Development Approval."

Approved Program: APB approved Feb 9, 1988

### 10. Performance:

a. Characteristics	Dev <u>Est</u>	Approved Program Obj/Threshold	Demon- strated <u>Perf</u>	Current Estimate
Maintainability (Maint Manhours/Flying Hr)	3.0	3.0/3.0	N/A	3.0
Full Mission Capable Rate (%)	85	85/85	N/A	85
Sustained Load Factor @ 75K Ft	4.0	4.0/4.0	N/A	4.0
Takeoff Climb Gradient				
(Single Engine, %) Rate of Climb	5.0	5.0/5.0	N/A	4.9
@ 100K Ft (FPM) Speed @ 100K Ft (Knots)	4000 3500	4000/3950 3500/3450	N/A N/A	3950 (Ch-1) 3450 (Ch-1)

# b. Previous Change Explanations --

The single engine takeoff climb gradient has been reduced to 4.9% as a result of static engine tests conducted at the contractor test facility.

### c. Current Change Explanations --

(Ch-1) Revised calculations based upon completed CDR (Dec 88) indicate that the rate of climb has degraded because the air vehicle gross weight has increased by 1000 pounds, and that the speed has degraded because the air vehicle gross weight has increased by 1000 pounds.

### d. References --

<u>Development Estimate</u>: SDDM, dated January 30, 1985, subject "TFX-100A Full-Scale Development Approval."

Approved Program: APB approved Feb 9, 1988

TFX-100A, December 31, 1988

# 11. Program Acquisition Cost (Current Estimate in Millions of Dollars)

		Development	Approved	Current
а.	Cost	Estimate	Program	Estimate
	Development (RDT&E)	\$3238.7	\$3269.2	\$3269.2
	Procurement	11751.4	13012.1	13012.1
	Airframe	(6708.1)	(7764.4)	(7764.4)
	Engine	(1265.7)	(1337.8)	(1337.8)
	Avionics	(1380.0)	(1470.2)	(1470.2)
	Total Flyaway	(9353.8)	(10572.4)	(10572.4)
	Other Wpn Sys Cost	(1248.0)	(1248.0)	(1248.0)
	Peculiar Spt Equipment	(17.0)	(17.0)	(17.0)
	Initial Spares	(1132.6)	(1174.7)	(1174.7)
	Construction (MILCON)	<u>250.0</u>	<u>335.0</u>	<u>335.0</u>
	Total FY 87 Base-Year \$	15240.1	$16\overline{616.3}$	$16\overline{616.3}$
	Escalation	6148.7	8867.0	8867.0
	Development (RDT&E)	(241.0)	(274.4)	(274.4)
	Procurement	(5817.6)	(8428.6)	(8428.6)
	Construction (MILCON)	(90.1)	(164.0)	(164.0)
	Total Then-Year \$	\$21388.8	\$25483.3	\$25483.3
b.	Quantities			
	Development (RDT&E)	4	4	4
	Procurement	150	160	160
	Total	$\overline{150}$	$\overline{160}$	<u>160</u> .

Note: The approved LRIP quantities have been changed from 10 to 30 aircraft as a result of the Critical Design Review.

- c. Foreign Military Sales -- Commitments to date are 20 for the Consolidated Nation's Group for a total of \$2.4 billion.
- d. Nuclear Costs -- None
- e. References --

<u>Development Estimate</u>: SDDM, dated January 30, 1985, subject "TFX-100A Full-Scale Development Approval."

Approved Program: APB approved Feb 9, 1988

# 12. <u>Program Acquisition/Current Procurement Unit Cost Summary:</u> (Current (Then-Year) Dollars in Millions)

		<u>Current</u> <u>Estimate</u>	Current Year UCR Baseline	Budget Year UCR Baseline
d.	Program Acquisition (1) Cost (2) Quantity (3) Unit Cost	(Dec 88 SAR) 25483.3 164 155.4	(Dec 87 SAR) 23004.9 154 149.4	(Dec 88 SAR) 25483.3 164 155.4
b.	Current Procurement - (1) Cost Less CY Adv Proc Plus PY Adv Proc Net Total (2) Quantity (3) Unit Cost	N/A N/A	(FY 1989 APPN)  N/A  N/A  N/A  N/A  N/A  N/A  N/A  N	(FY 1990) 2024.3 0 0 2024.3 10 202.4

# 13. Cost Variance Analysis:

a. Summary -- (Current (Then-Year) Dollars in Millions)

	RDT&E	PROC	MILCON	TOTAL
Development Estimate	3479.7	17569.0	340.1	21388.8
Previous Changes:				
Economic	+13.2	+374.8	+6.8	+394.8
Quantity	-	+1935.1	+52.8	+1987.9
Schedule	+17.9	+1203.0	+21.4	+1242.3
Engineering	+12.3	+495.2	+73.6	+581.1
Estimating	-2.3	+741.8		+739.5
Other	+1.3	-	i <b>–</b>	+1.3
Support	-	+124.7	-	+124.7
Subtotal	+42.4	+4874.6	+154.6	+5071.6
Current Changes:				
Economic	+3.0	+205.8	+4.3	+213.1
Quantity	-	-964.9	-	-964.9
Schedule	-	-127.2	-	-127.2
Engineering		-26.2		-26.2
Estimating	+18.5	-39.5	-	-21.0
0t <u>h</u> er	-	-	-	_
Support		-50.9	-	-50.9
Subtotal	+21.5	-1002.9	+4.3	-977.1
Total Changes	+63.9	+3871.7	+158.9	+4094.5
Current Estimate .	3543.6	21440.7	499.0	25483.3

(FY 1987 Constant (Base-Year) Dollars in Millions)

	RDT&E	PROC	MILCON	TOTAL
Development Estimate	3238.7	11751.4	250.0	15240.1
Previous Changes:				
Quantity	-	+1024.6	+35.0	+1059.6
Schedule	+5.0	_	÷	+5.0
Engineering	+11.3	+296.2	+50.0	+357.5
Estimating	-2.7	+443.7	_	+441.0`
Other	+0.9	_	· _ '	+0.9
Support	. <del>-</del>	+70.5	-	+70.5
Subtotal	+14.5	+1835.0	+85.0	+1934.5
Current Changes:			•	
Quantity	-	-511.3	· <del>-</del>	<del>−</del> 511.3
Schedule	-	_	_	· –
Engineering	-	-13.8	. <b>-</b> ·	-13.8
Estimating	+16.0	-20.8	· –	-4.8
Other	<del>-</del>	<b>-</b> ·	· <u></u>	. <del>-</del>
Support	-	-28.4	_	-28.4
Subtotal	+16.0	-574.3	-	-558.3
Total Changes	+30.5	+1260.7	+85.0	+1376.2
Current Estimate	3269.2	13012.1	335.0	16616.3

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b. Previous Change Explanations --

**RDT&E** 

Economic: revised escalation indices

Schedule: reduction of \$75 million in FY86; delayed R&D unit #4

and caused restructuring of remaining R&D effort

Engineering: hydraulic systems design changes Estimating: higher prototype and R&D effort cost

Other: 60-day strike caused restructuring of test efforts

Procurement

Economic: revised escalation indices

Quantity: addition of 20 transatmospheric fighters

Schedule: one year production delay due to R&D slip and

stretchout of FY90 procurement

Engineering: hydraulic systems design changes

Estimating: revised production costs based on prototype actuals

Support: increased engine spares due to additional fighters

MILCON

Economic: revised escalation indices

Quantity: two additional bases to meet deployment needs

Schedule: one year slip due to delay in development effort

Engineering: upgrade facilities at nine bases

c. Current Change Explanations -- (Tabulate SAR variance categories and associated base-year and then-year costs under a specific reason for change, such as congressional actions and threat changes.)

		(Dollars in Base-Year	
(1)	RDTEE	Dasc Tear	Inch-Teat
	Revised Jan 89 economic escalation rates. (Economic)	N/A	+3.0
	Congressional direction to demonstrate low altitude attack capability. (Estimati	+16.0 ng)	+18.5
(2)	Procurement		·
	Revised Jan 89 economic escalation rates. (Economic)	N/A	+205.8
	Reduction of 1 wing to meet revised fighter wing force structure.	-574.3	-1081.5
	- Deletion of 10 fighters. (Quantity)	(-511.3)	(-964.9)
	- Engineering changes applicable to 10 fighters since baseline. (Engineering)	(-13.8)	(-26.2)
	- Estimating changes applicable to 10 fighters since baseline. (Estimating)	(-20.8)	(-39.5)
	- Initial spares for deleted 10 fighters. (Support)	(-28.4)	(-50.9)
s - 1	Schedule acceleration from 35 to 40 fighters per year to meet IOC. (Schedule)	- <del></del> -	-127.2
(3)	MILCON		
	Revised Jan 89 economic escalation rates. (Economic)	N/A	+4.3

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Estimated Price At Completion

- 14. Program Acquisition Unit Cost (PAUC) History: (Then-Year Dollars in Millions).
  - a. Initial SAR Estimate to Current Baseline Estimate --

PAUC (Initial	Changes						PAUC (Dev		
SAR Est)		Qty	Sch	Eng	Est	Other	Spt	Total	Est)
104.0	+18.1		+4.1	+5.3	+3.1	+1.3	+3.08	+34.9	138.9

b. Current Baseline Estimate to Current Estimate --

PAUC (Dev	Changes						PAUC (Current		
Est)	Econ	Qty	Sch	Eng	Est	Other	Spt	Total	Est)
138.9	+3.7	-2.2	+6.8	+3.4	+4.4	+0.01	+0.4	+16.5	155.4

# 15. Contract Information: (Then-Year Dollars in Millions)

a. RDT&E	Initia	1 Contract	Price
<u>Airframe:</u>	<u>Target</u>	Ceiling	Qty
Defense Vehicle Co., Star City, CA			
F99000-85-Z-5555, FPIF	\$2300.0	\$2500.0	4.0
Award: July 1, 1985			

Definitized: August 1, 1985

Current Contract Price

Target	Ceiling	0tv	Contractor	Program Manager
\$2400.0	\$2600.0	<u>Qty</u> 4.0	\$2550.0	\$2600.0
			Cost Variance	Schedule Variance

 Previous Cumulative Variances
 \$-50.0
 \$-35.0

 Cumulative Variances To Date (11/30/88)
 \$-55.0
 \$-37.0

 Net Change
 \$-5.0
 \$-2.0

Explanation of Change: The Defense Vehicle Company's unfavorable cost variance is due to increased tooling costs because of a change in the quantity of tools necessary to build the air vehicle, increased overhead as a result of a loss in the commercial business base, and increased engineering design costs due to unanticipated problems in the design phase of the wing configuration. The unfavorable schedule variance is due to the late start of sheet metal and conventional machine tool fabrication relating to engineering CDR requirements. The schedule variance has no impact on the contract. The program manager's assessment remains at the ceiling price and is within approved funding.

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# 15. Contract Information (Cont'd): (Then-Year Dollars in Millions)

	Initial	Contract	Price
Engine:	Target	Ceiling	Qty
Defense Engine Co., Space City, CA			
F99000-85-Z-5556, FPIF	\$824.0	\$902.0	24.0
Award: July 1, 1985			
Definitized: August 1, 1985			

Current Target \$856.0	Contract Ceiling \$934.0	Price Qty 24.0	Estimated Pri Contractor \$902.0	ce At Completion Program Manager \$920.0
			Cost Variance	Schedule Variance

	cost variance	Schedule variance
Previous Cumulative Variances	\$-3.4	\$-24.0
Cumulative Variances To Date (11/30/88)	$\frac{\$-4.0}{\$-0.6}$	<u>\$-28.0</u>
Net Change	\$-0.6	\$-4.0

Explanation of Change: Late delivery of hardware items has caused an unfavorable schedule variance at Defense Engine Company. Receipt of hardware and operation of the core engine ring are expected to improve the overall schedule position. Cost variance is not significant. The program manager's estimate at completion is higher than the contractor's due to technical risk, but it is below ceiling and within approved funding.

- b. Procurement -- (When Applicable)
- c. MILCON -- (When Applicable)
- 16. Program Funding Summary: (Current Estimate in Millions of Dollars)
  - a. Program Status --
    - (1) Percent Program Completed: 45.5% (5 yrs/11 yrs) (100% x Years Funds Appropriated / Total Program Years)
    - (2) Percent Program Cost Appropriated: 12.1% (\$3094.7/\$25483.3) (100% x Funds Appropriated To Date in Millions / Total Program Funding in Millions)
  - b. Appropriation Summary --

(Then-Year Dollars in Millions)

Appropriation	Prior <u>Years</u> (FY85-89)	Budget <u>Year</u> (FY90)	Budget <u>Year</u> (FY91)	Balance To Complete (FY92-95)	Total
RDT&E	3094.7	409.0	39.9	-	3543.6
Procurement	-	2024.3	3448.1	15968.3	21440.7
MILCON	-	171.8	327.2	<u> </u>	499.0
Total	3094.7	2605.1	3815.2	15968.3	25483.3

### 16. Program Funding Summary (Cont'd): (Current Estimate in Millions of Dollars)

# c. Annual Summary --

	Oty Base	Flya	Flyaway		Tota	1 Then-Ye	ar \$	Esc1	
Fiscal Year			Program	Obli- gated	Ex- pended	Rate (%)			
Appropriation: RDT&E									
1985				327.2	300.0	300.0	300.0	5.0	
1986			192.9	411.5	400.0	400.0	400.0	4.5	
1987			148.1	648.1	667.5	667.5	667.5	4.5	
1988			102.1	730.0	799.3	599.5	374.8	4.6	
1989			94.3	794.4	927.9	*		4.6	
1990				328.0	409.0			3.8	
1991				30.0	39.9			3.7	
Sub- total	4*		537.4	3269.2	3543.6	1967.0	1742.3		
			Appropri	ation: I	rocuremen	nt			
1990	10	207.7	830.7	1413.6	2024.3			4.8	
1991	20	165.0	1483.0	2265.5	3448.1			4.8	
1992	40		2791.4	3586.0	5791.4			4.8	
1993	40		2584.3	2967.2	5079.8			4.8	
1994	40		2090.6	2304.2	4182.1			4.8	
1995	10		419.7	475.6	915.0			4.8	
Sub- total	160	372.7	10199.7	13012.1	21440.7				
Appropriation: MILCON									
1990				120.0	171.8			3.8	
1991				215.0	327.2		,	3.7	
Sub- total				335.0	499.0				
Total	164			16616.3	25483.3				

<sup>\*</sup> Fully configured units to be included in the inventory objective.

\*\*When more than one procurement appropriation is involved, display each separately.

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### 17. Production Rate Data:

a. Annual Production Rates -- (NOTE: The funded delivery period is 8 months for FY 1990, and 3 months for FY 1995. Also, the attainment of the maximum economic production rate may be limited by FMS.)

Fiscal	Production Rates (Quantity/Year)					
Year Buy	Development Decision	Production Decision*+	Current Estimate	Maximum Economic*		
1989	10	N/A				
1990	20	N/A	10	16		
1991	40	N/A	20	36		
1992	40	N/A	40	48		
1993	40	N/A	40	48		
1994	•		40	12		
1995			10	N/A		

b. Cost Variance -- Dollars in Millions (NOTE: Subject to limitations on production rates above.)

Item		Production Decision	Variance (CE less PdE)	Current Estimate	Variance (CE less Max)	Maximum Economic
Prog Acq Cost	(BY \$)	N/A	N/A	16616.3	+1805.0	14811.3
	(TY \$)	N/A	N/A	25483.3	+2715.1	22768.2
PAUC	(BY \$)	N/A	N/A	103.9	+11.3	92.6
	(TY \$)	N/A	N/A	159.3	+17.0	142.3

c. Schedule Variance -- (NOTE: Subject to the limitations on production rates above.)

	Production Decision	Variance (CE less PdE)	Current Estimate	Variance (CE less Max)	Maximum Economic
Start Date (Mo/Yr)	N/A	N/A	1/90	N/A	1/90
Duration (in Months)	N/A	N/A	66	+ 8	58
End Date (Mo/Yr)	N/A	N/A	6/95	N/A	10/94

<sup>\*</sup>Production decision and maximum economic rate information shall be reported at the first Milestone III or production decision, even if the program does not have an approved SAR PdE baseline. (The maximum economic rate for the sample program, which is pre-Milestone III, is shown here for illustrative purposes only.)

<sup>+</sup>For programs in production that have a PE or DE baseline, the production decision information (subsections a., b., and c.) should reflect the current estimate of the first SAR after the production decision.

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# 17. Production Rate Data (Cont'd):

d. Deliveries (Plan/Actual) -- RDT&E 3/3
Procurement 0/0

e. Approved Design-to-Cost Goal --

	(Average	Unit Flyawa	y Cost)
	Development	Current	Latest Approved
	<u>Estimate</u>	<u>Estimate</u>	<u>Threshold</u>
@ Qty 150 - @ Peak	Rate: 4/mo		
FY 87 Base-Year \$	62.4	67.3	62.4
Then-Year \$	93.8	110.8	93.8
@ Qty 70 (1st three	e years) - @ Peak H	Rate: 4/mo	
FY 87 Base-Year \$	73.0	78.3	73.0
Then-Year \$	103.7	121.5	103.7

# 18. Operating and Support Costs:

a. Assumptions and Ground Rules -- (Specify the conditions under which operating and support costs are estimated, such as operating tempo, reliability/maintainability, maintenance concept, manning, and logistic policies.)

The concept of operation is a 16 transatmospheric fighter squadron flying each fighter at 350 hours per year. The costs are the direct costs to support the primary personnel and to operate the aircraft (excluding base operating support personnel). The depot cost is a summary cost which includes interim contractor support, airframe and engine overhaul, repair of component parts, modification installation, airframe inspection, and software support. The sustaining investment consists primarily of replenishment spares and repair parts, support equipment replacement, and modification kits for prime equipment and support equipment. The other direct cost category includes cost for installation support nonpay items, such as rents and utilities plus medical supplies. The indirect costs are for permanent change of station and acquisition of program personnel, including personnel retirement. Assumption and ground rules for the O&S costs for the antecedent system are the same as TFX-100A.

b. Costs -- (FY 1987 Constant (Base-Year) Dollars in Millions)

Cost Element	Avg Annual Cost Per TFX-100A Squadron	Avg Annual Cost Per SF-84 Squadron (Antecedent)
Personnel	33.0	35.0
0&S Consumables	25.4	34.2
Direct Depot Maintenance	12.8	18.3
Sustaining Investment	49.7	55.6
Other Direct Costs	6.7	7.1
Indirect Costs	8.1	9.2
Total	135.7	159.4

# 18. Operating & Support Costs (Cont'd):

c. Contractor Support Costs -- (Current (Then-Year) Dollars in Millions) (Show the total contractor support costs for the program in the format illustrated below. The dollars for the prior years and budget years shall agree with those displayed in Exhibit OP-18 of the budget documentation.)

Funding	FY1989 & Prior	FY1990	FY1991	Balance To Complete	Total
O&M	0.4	0.3	0.4		1.1
Industrial Fund	0.1				0.1
Total	0.5	0.3	0.4		1.2

### (CLASSIFICATION)

## ADDENDUM (FOR DOD USE ONLY)

# 19. Cost-Quantity Information:

- a. Baseline (Type) -- Development Estimate, FY 1987 BY\$
- b. End Item -- Aircraft (When applicable, baseline cost-quantity information should be reported for each major end item of equipment represented.)
- c. Cost-Quantity Relationship (Type) -- Log-Linear Cumulative Average
- d. First Unit Cost -- \$150 million
- e. Slope -- 85%, B = -0.234465
- f. Tabular Data -- Since the R&D units are lab/engineering models and not actual prototypes, they are not included in the cost-quantity calculation.

Fiscal Year	Quantity	Flyaway Cost ( in Mill	Plot Point	
lear		Nonrecurring*	Recurring	(X-Axis)
1989	10	N/A	966.3	10
1990	20	N/A	1536.8	30
1991	40	N/A	2609.0	70
1992	40	N/A	2425.8	110
1993	40	N/A	1815.9	150
Total	150	N/A	9353.8	N/A

<sup>\*</sup>Although not shown in this example, most programs will contain nonrecurring flyaway costs, such as initial tooling or test equipment.

### PART 18

# UNIT COST REPORTING

### References:

- (a) DoD Instruction 7220.31, "Unit Cost Reports," July 8, 1987 (canceled)
- (b) Title 10, United States Code, Section 2433, "Unit cost reports" and Section 7307, "Restriction on disposal"
- (c) DoD Directive 5134.1, "Under Secretary of Defense (Acquisition)," August 8, 1989
- (d) DoD Directive 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (e) DoD Directive 5000.33, "Uniform Budget/Cost Terms and
- Definitions," August 15, 1977 (f) DoD 7110.1-M, "DoD Budget Guidance Manual," July 1988, authorized by DoD Instruction 7110.1, "DoD Budget Guidance," October 30, 1980

### 1. **PURPOSE**

- This Part replaces DoD Instruction 7220.31, "Unit Cost Reports" (reference (a)), which has been canceled.
- These procedures provide standard unit cost reporting, used to control program acquisition unit cost growth and to involve the top officials in the Department of Defense whenever excessive unit cost growth occurs.
- This Part implements Title 10, United States Code, Section 2433, "Unit cost reports" (reference (b)).
- d. Unit cost reporting has been assigned Report Control Symbol DD-COMP(Q&AR)1591. The acquisition report that contains quarterly unit cost reporting is the Defense Acquisition Executive Summary (see Part 16 of this Manual) and is assigned Report Control Symbol DD-ACQ(Q)1429. The "Baseline Report" is the Selected Acquisition Report (see Part 17 of this Manual) and is assigned Report Control Symbol DD-COMP(Q&A)823.

### GENERAL PROCEDURES 2.

- Unit cost reporting does not apply if a program submits a research, development, test, and evaluation-only Selected Acquisition Report (SAR) (see attachment 1, definition 11 and Part 17).
- b. The requirement for information specified in this part will not be used as authority to require additional data from a contractor. Information presented in this report will be based solely on estimates made by the DoD Component, supplemented by summaries of data normally received from contractors.

- c. The Under Secretary of Defense for Acquisition will ensure that obligations are suspended for major contracts (see attachment 1, definition 8) funded with military construction (MILCON); research, development, test and evaluation (RDT&E); and procurement appropriations if:
  - (1) A DoD Component Head makes a determination of a more than 15 percent increase and a Selected Acquisition Report is not submitted to Congress as stated in paragraph 4.e., below; or
  - (2) The DoD Component Head makes a determination of a more than 25 percent increase and the Under Secretary of Defense for Acquisition fails to submit the certification to Congress as stated in paragraph 3.g., below.
- d. The Under Secretary of Defense for Acquisition has been delegated the authority to make and submit unit cost certifications by the Secretary of Defense (see DoD Directive 5134.1, "Under Secretary of Defense (Acquisition)" (reference (c))). The Under Secretary of Defense for Acquisition has overall management responsibility for uniform implementation of the unit cost reporting requirement.

### 3. SPECIFIC PROCEDURES

- a. Unit cost reporting will begin concurrent with submission of the initial Selected Acquisition Report for a program (see Part 17). Unit cost reporting will be discontinued concurrent with the last Selected Acquisition Report.
- b. On a quarterly basis, Program Managers of Selected Acquisition Report programs will submit a written report containing the information specified below to the DoD Component Acquisition Executive designated by the Component Head.
  - (1) The written report submitted will be the Defense Acquisition Executive Summary (see Part 16).
  - (2) For unit cost reporting purposes, the quarter ends on the date the Defense Acquisition Executive Summary is scheduled to be submitted to the Under Secretary of Defense for Acquisition. The report must include the following information, which is included in sections 6 and 7 of the Defense Acquisition Executive Summary:
    - (a) The current estimate of the program acquisition unit cost (PAUC) (see attachment 1, definition 10).
    - (b) The current estimate of the current procurement unit cost (CPUC) (see attachment 1, definition 6), when the current fiscal year includes procurement funds and quantity.
    - (c) The cost and schedule variances in dollars on the major contracts (see attachment 1, definition 8) for the period

covering the baseline Selected Acquisition Report (see attachment 1, definition 3), also known as the baseline report. to the present report. When a contract was not included in the baseline Selected Acquisition Report because it did not meet the criteria (see attachment 1, definition 8) when the baseline Selected Acquisition Report was submitted, the variances to be reported are for the period from the contract's first appearance in the Defense Acquisition Executive Summary report to the present Defense Acquisition Executive Summary report. The variances will be obtained from contractor cost reports, for example, Cost Performance Report (CPR), Cost/Schedule Status Report (C/SSR), or other similar type reports normally received from contractors (see Part 20). If such reports are not required, this part will not be used as authority for additional data from a contractor. The effect of any contract cost and schedule variances on program acquisition unit cost and current procurement unit cost should be specifically addressed.

- (d) Any known, expected, or anticipated changes from the schedule milestones or operational and technical characteristics shown in the acquisition program baseline or, in the absence of an approved acquisition program baseline, from the baseline report. (See Section 11-A in DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d)), for a discussion of acquisition program baselines.)
- (3) Each report will be provided to the DoD Component Acquisition Executive by the last working day of the quarter (in accordance with the Defense Acquisition Executive Summary reporting timeframe, see Part 16) but in no case more than 7 days (excluding Saturdays, Sundays, and legal public holidays) after the end of that quarter.
- c. The Program Manager will submit immediately a report to the DoD Component Acquisition Executive containing the same information required in the quarterly report (see paragraph 3.b., above) whenever the Program Manager has reasonable cause to believe that:
  - (1) The current estimate of either the program acquisition unit cost or current procurement unit cost (see attachment 1, definitions 10 and 6) has increased by more than 15 percent over the baseline value contained in the baseline report.
  - (2) The cost of a major contract has increased at least 15 percent over the contract cost baseline (see attachment 1, definition 4).
  - (3) This requirement is satisfied by submission of Defense Acquisition Executive Summary sections 6 and 7. For programs that submit a Selected Acquisition Report but not a Defense Acquisition Executive Summary, the Program Manager should submit

Defense Acquisition Executive Summary sections 6 and 7 if there is a breach.

- d. When a report has been submitted in accordance with paragraphs 3.b. or 3.c., above, showing an increase of 15 percent or more in the program acquisition unit cost, current procurement unit cost, or cost of a major contract and the Program Manager has reasonable cause to believe that an additional increase of 5 percent or more since the most recent report submitted under paragraphs 3.c. or 3.e. has occurred in the program acquisition unit cost, current procurement unit cost, or cost of a major contract, the Program Manager will again immediately submit a report to the DoD Component Acquisition Executive containing the same unit cost information as required in the quarterly reports; i.e., Defense Acquisition Executive Summary sections 6 and 7. This requirement reverts back to 15 percent at the beginning of each fiscal year for the program acquisition unit cost and current procurement unit cost only. Major contract cost baselines do not change with new fiscal years.
- e. If the DoD Component Acquisition Executive determines that there is an increase in the current estimate of the program acquisition unit cost or current procurement unit cost of more than 15 percent over the baseline Selected Acquisition Report, the DoD Component Acquisition Executive will inform the Under Secretary of Defense for Acquisition and the DoD Component Head concerned.
  - 1) If the Component Head concerned subsequently determines that there is, in fact, an increase in the Current Estimate of the program acquisition unit cost or current procurement unit cost of more than 15 percent over the baseline report, the Component Head will notify the Congress in writing of a breach, within 30 days of the date on which the report containing the required unit cost information (paragraphs 3.b. and 3.c., above) was provided to the DoD Component Acquisition Executive. The notification will include the date on which the Component Head's determination was made.
  - (2) In addition, the Component Head will submit either a quarterly or comprehensive annual Selected Acquisition Report, that includes the information below, for the first fiscal year quarter ending on or after the determination date, unless the determination is made during the second quarter of a fiscal year and before the date on which the President transmits the budget for the following fiscal year to Congress.
  - (3) In this latter case, an annual comprehensive Selected Acquisition Report will be submitted that includes the information below. Determinations made after the President's Budget is transmitted to Congress will require the submission of a March Selected Acquisition Report. Section 12 of the Selected Acquisition Report will include the following information:
    - (a) The name of the major DoD acquisition program.

- (b) The date of the preparation of the report.
- (c) The program phase as of the preparation of the report.
- (d) The estimated program acquisition cost expressed in constant (base-year) dollars and in current (then-year) dollars as shown in the initial Selected Acquisition Report.
- (e) The current program acquisition cost in constant (base-year) dollars and current (then-year) dollars.
- (f) A statement of the reasons for any increase in the program acquisition unit cost or current procurement unit cost.
- (g) The completion status of the program expressed as a percentage derived by dividing the number of years for which funds have been appropriated for the program by the total number of years for which funds are expected to be appropriated. Also include a percentage derived by dividing the total amount of funds (all appropriations as reported in the Selected Acquisition Report) appropriated for the program by the total amount of funds (all appropriations as reported in the Selected Acquisition Report) which is planned to be appropriated for the program.
- (h) The base-year and the date of the initial Selected Acquisition Report for the program.
- (i) The type and date of the baseline report.
- (j) The current change and the total change in the program acquisition unit cost, expressed in constant (base-year) dollars and in current (then-year) dollars, and as a percentage. (Note: The current change is measured from the last Selected Acquisition Report and the total change is measured from the baseline report.)
- (k) The current change and the total change in current procurement unit cost, expressed in constant (base-year) dollars and in current (then-year) dollars, and as a percentage. (See paragraph 3.e.(3)(j) above for basis of current and total changes.)
- (1) The projected procurement unit cost for the next fiscal year (budget year), expressed in constant (base-year) and in current (then-year) dollars.
- (m) The total quantity of end items projected to be acquired under the program and the current change and total change, if any, in that quantity.

- (n) The identities of the military and civilian personnel responsible for program management and cost control of the program.
- (o) The action taken and proposed to be taken to control future cost growth of the program.
- (p) Any changes made in the performance or schedule milestones of the program and the extent to which such changes have contributed to the increase in program acquisition unit cost or current procurement unit cost.
- (q) The following contract performance assessment information with respect to each major contract under the program.
  - 1 The name of the contractor.
  - The program phase (that is, development or production) represented by the contract at the time the report is prepared.
  - 3 The percentage of work completed for contracts with Cost Performance Report, Cost/Schedule Status Report, or similar type reports (see Part 20). This percentage is derived by dividing the budgeted cost for work performed (BCWP) by the contract budget base (CBB).
  - 4 The current change and total change in contract cost variance and schedule variance since the baseline report expressed in dollars and as a percentage. Variances are to be obtained from contractor cost reports (for example, Cost Performance Report, Cost/Schedule Status Report, or other similar type report.
  - 5 The cumulative contract cost and schedule variances, expressed in dollars and as a percentage. Variances will be obtained from contractor cost reports (for example, Cost Performance Report, Cost/Schedule Status Report, or other similar type report.
  - 6 A summary narrative explanation of the most significant occurrences contributing to identified changes, including cost and schedule variances under major contracts of the program, and their projected effect on future program costs and schedule.
- f. Initial breach notifications to the Congress will be addressed individually and delivered to the Speaker of the House of Representatives, the President of the Senate, and the Chairmen of the House and Senate Armed Services Committees.
- g. If the current estimate of the program acquisition unit cost or current procurement unit cost increases by more than 25 percent over the baseline report, the Under Secretary of Defense for Acquisition

will submit a written certification to Congress within 30 days of the date the Selected Acquisition Report, containing the information in paragraph 3.e., above, is required to be submitted to Congress. The written certification should state that:

- (1) Such acquisition program is essential to the national security.
- (2) There are no alternatives to such acquisition program which will provide equal or greater military capability at less cost.
- (3) The new estimates of the program acquisition unit cost or current procurement unit cost are reasonable.
- (4) The management structure for the acquisition program is adequate to manage and control program acquisition unit cost and current procurement unit cost.
- h. DoD Component Heads will provide to the Under Secretary of Defense for Acquisition the following:
  - (1) Copies of the proposed letters on congressional unit cost breach notifications at least five days before they are to be forwarded to the Congress. At the same time, provide an assessment of the likelihood of a 25 percent breach.
  - (2) A copy of the Selected Acquisition Report, which will include the information in paragraph 3.e., above, in accordance with the procedures for the Selected Acquisition Report (see Part 17).
  - (3) In the case of a 25 percent breach, written responses to the Secretary of Defense certification questions (attachment 2) should be forwarded to the Under Secretary of Defense for Acquisition no later than the date the Selected Acquisition Report is required to be submitted to Congress.
- i. If a program acquisition unit cost or current procurement unit cost threshold breach results from the termination or cancellation of the entire program, only the information specified in paragraphs 3.e.(3)(a) through 3.e.(3)(f) and the percentage of change in the program acquisition unit cost or current procurement unit cost needs to be provided in the unit cost section of the Selected Acquisition Report. A certification is not required to be submitted for termination or cancellation of the entire program.
- j. Unit cost reporting requirements do not apply to any program that falls below dollar threshold for reasons other than cancellation or termination of the entire program, and is not designated as a major defense acquisition program.
- k. Reporting actions will be based on the Current Estimate of the cost of the latest DoD approved program (see attachment 1, definitions 1 and 5).

- 1. Exceptions to unit cost reporting or changes to the method for calculating unit costs are permitted under the following situations:
  - (1) When the program acquisition quantity used to determine unit costs for unit cost reporting purposes changes due to redesign or redefinition of the system, an equivalent quantity computation may be used until the unit cost baseline using the new quantity is in effect. This procedure is permitted only when the technical or administrative definition of the unit of measure has changed. All such changes must be approved by the Under Secretary of Defense for Acquisition.
  - (2) When a current procurement unit cost baseline has been established and the quantity for that year is subsequently reduced to zero, a current procurement unit cost breach need not be reported even though the unit cost is theoretically very large. This occurrence, however, may result in a program acquisition unit cost breach and would require a Selected Acquisition Report in accordance with paragraph 3.e.
  - (3) Programs which submit research, development, test, and evaluation-only Selected Acquisition Reports are not subject to unit cost reporting. All such exceptions must be approved by the Under Secretary of Defense for Acquisition and must be appropriately annotated in the Selected Acquisition Report.
- m. In the event of a failure to provide a timely Selected Acquisition Report in accordance with paragraph 3.e. or a timely certification in accordance with paragraph 3.g., the DoD Component Head will take immediate action to suspend further obligations of funds appropriated for military construction; research, development, test, and evaluation; and procurement on major contracts (see attachment 1 definition 8) under the program.
  - (1) The Component Head will notify the Under Secretary of Defense for Acquisition and the Comptroller of the Department of Defense of such action.
  - (2) If the certification requirement is not met, the Under Secretary of Defense for Acquisition will notify the Comptroller of the Department of Defense, and the Comptroller of the Department of Defense will immediately notify the Component Head, who will take immediate action to suspend further obligations of funds appropriated for military construction; research, development, test, and evaluation; and procurement on major contracts under the program.
  - (3) Obligations of funds appropriated for major contracts may resume at the end of a period of 30 days of continuous session of Congress beginning on the date that the Congress receives:
    - (a) The Selected Acquisition Report submitted in accordance with paragraph 3.e. in case of an increase in the program

- acquisition unit cost or current procurement unit cost of more than 15 percent or,
- (b) The Selected Acquisition Report submitted in accordance with paragraph 3.e., and the certification of the Under Secretary of Defense for Acquisition in case of an increase in the program acquisition unit cost or current procurement unit cost of more than 25 percent.
- (c) The continuous session of Congress is defined in Title 10, United States Code, Section 7307(b)(2), "Restriction on disposal" (reference (b)), as the continuity of a session of Congress is broken only when the Congress adjourns indefinitely (sine die). However, the days on which either House is not in session for more than 3 days and adjournment has a specified return date, those days are not counted in the 30-day period.
- n. The DoD Component Head is required to notify the Congress in an early and timely manner when the Component Head has determined that there is a unit cost breach.
  - (1) Such actions will not be delayed for the purpose of determining the precise magnitude of the breach.
  - (2) In general, submission of the report to the DoD Component Acquisition Executive and later determination of a breach by the DoD Component Acquisition Executive and the Component Head should be delayed only to the extent necessary to be sure that a breach will occur.
  - (3) The following guidelines apply:
    - (a) The Program Manager's estimate will be the initial basis for "reasonable cause" unless the Program Manager is directed through appropriate channels to substitute an alternative estimate.
    - (b) A report containing the required unit cost information will be submitted to the DoD Component Acquisition Executive whenever the Program Manager determines that a planned contract action is likely to breach the contract cost baseline or to result in a new program estimate that will breach a program acquisition unit cost or current procurement unit cost threshold. This report will be submitted no later than the date that negotiations are completed even if the contract has not yet been signed.
    - (c) The Component Head will delay a determination of a breach pending a formal cost review only if there is reason to believe that such a review will result in an estimate that does not breach either of the program acquisition unit cost or current procurement unit cost thresholds.

### o. A contract will be:

- (1) Added to reporting when the estimated cost over its anticipated life is such that it becomes one of the six largest contracts based on dollar amount.
- (2) Deleted from reporting when:
  - (a) A contract is over 90 percent complete, no contract modifications are expected that would reduce the percent complete below 90 percent, and:
    - Development contracts have all significant testing successfully completed.
    - 2 Production contracts have the final end item delivered.
  - (b) A contract no longer qualifies as a major contract (see attachment 1, definitions 4 and 8).
- p. There are four possible threshold breaches requiring reports to the Congress during a fiscal year: 15 and 25 percent increases in program acquisition unit cost and current procurement unit cost.
  - (1) Reporting will be initiated only once for each of the four thresholds.
  - (2) Once a threshold is exceeded (for example, 16 percent increase in program acquisition unit cost) a later higher estimate (for example, 23 percent in program acquisition unit cost) will not cause a report to be made unless the increase exceeds one of the previously unbreached thresholds (for example, an increase greater than 25 percent for program acquisition unit cost, or 15 percent for current procurement unit cost).

### 4. RESPONSIBILITIES AND POINTS OF CONTACT

- a. With respect to unit cost threshold breaches, the following procedural responsibilities pertain:
  - (1) The <u>Under Secretary of Defense for Acquisition</u> will coordinate the Office of the Secretary of Defense staff review in support of the certification of programs breaching the 25 percent unit cost threshold.
    - (a) Coordination includes the DoD General Counsel, Assistant Secretary of Defense for Legislative Affairs, Assistant Secretary of Defense for Program Analysis and Evaluation, the Comptroller of the Department of Defense, and the Chair of the Cost Analysis Improvement Group.
    - (b) The Under Secretary of Defense for Acquisition staff will prepare a recommendation on whether or not the management structure for the program being reported is adequate to

manage and control total program acquisition unit cost or current procurement unit cost.

- (2) The Comptroller of the Department of Defense will ensure the immediate suspension of obligations for major contracts (see attachment 1, definition 8) funded with military construction (MILCON); research, development, test and evaluation (RDT&E); and procurement appropriations if a DoD Component Head makes a determination of a more than 15 percent increase and a Selected Acquisition Report is not submitted to Congress as stated in paragraph 3.e., or if the DoD Component Head makes a determination of a more than 25 percent increase and the Under Secretary of Defense for Acquisition fails to submit the certification to Congress as stated in paragraph 3.g.
- (3) The <u>Assistant Secretary of Defense for Program Analysis and Evaluation</u> will prepare in coordination with the Under Secretary of Defense for Acquisition, a recommendation on whether the program is essential to the national security and whether there are alternatives to the program being reported that will provide equal or greater military capability at less cost.
- (4) The <u>Chair of the Cost Analysis Improvement Group</u> will prepare a recommendation on whether the new estimates of the total program acquisition unit cost or current procurement unit cost are reasonable.
- b. With respect to preparation of unit cost report information, the following procedural responsibilities pertain to the DoD Components:
  - (1) The <u>DoD Component Heads</u> will establish procedures to ensure:
    - (a) Timely identification and determination of all unit cost threshold breaches.
    - (b) Prompt notification to the Under Secretary of Defense for Acquisition and the Congress of all unit cost threshold breaches. Copies of proposed letters on congressional unit cost breach notifications will be provided to the Under Secretary of Defense for Acquisition for review at least 5 days before they are to be forwarded to the Congress.
    - (c) Timely reporting to Congress of all reports required by unit cost threshold breaches.
    - (d) Suspension of obligations on major contracts (see attachment 1, definition 8) in the event of a late report to Congress.
    - (e) That the Under Secretary of Defense for Acquisition is provided timely and responsive information to include responses to the questions contained in attachment 2 and any other information deemed appropriate in support of

certification reviews of programs breaching a 25 percent unit cost threshold.

## (f) That the <u>DoD Component Acquisition Executives</u>:

- 1 Receive the required unit cost information from Program Managers through Program Executive Officers.
- Make a timely determination whether the program acquisition unit cost or the current procurement unit cost has breached the 15 percent or 25 percent unit cost thresholds.
- 3 Notify the Under Secretary of Defense for Acquisition as soon as the DoD Component Acquisition Executive determines that a unit cost threshold has been breached.
- 4 Notify the DoD Component Head when it is determined that a unit cost threshold has been breached.

### (g) That the Program Executive Officers:

- Receive the required unit cost information from Program Managers.
- 2 Provide the required unit cost information to the DoD Component Acquisition Executive in a timely manner.

### (h) That the Program Managers:

- 1 Prepare reports in accordance with this guidance.
- Review reports for accuracy and consistency before forwarding to higher authority.
- 3 Maintain sufficient records to fully document reported data.
- c. In the case of joint programs, the Head of each participating DoD Component will promptly inform the other participating Component Heads of any breach determination the first Component Head has made and will ensure whatever coordination is required.
  - (1) The lead DoD Component will report all unit cost breaches.
  - (2) If a report or certification is late, the Under Secretary of Defense for Acquisition will inform the Comptroller of the Department of Defense.
  - (3) The Comptroller of the Department of Defense will inform immediately the participating DoD Component Heads, who will then be responsible for suspension of obligations.

d. The matrix below identifies the offices to be contacted for additional information on this part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d)).

DoD Component	Points of Contact	
	General	Specific
OSD	Dir, AP&PI	DepDir, CM
Dept of Army	ASA(RDA)	SARD-DE
Dept of Navy	ASN(RDA)	Dir, RE
Dept of Air Force	ASAF(FM)	SAF/FMC

# Attachments - 2

- 1. Unit Cost Reporting Definitions
- 2. Unit Cost Reporting Certification Questions

# UNIT COST REPORTING DEFINITIONS

- 1. Approved Program. The technical and operational, schedule, and quantity requirements reflected in the latest approved acquisition program baseline (see Section 11-A, DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d))).
- 2. <u>Baseline Report</u>. The term baseline report is used in Title 10, United States Code, Section 2433, "Unit Cost Reports" (reference (b)). The baseline report is also known as the baseline Selected Acquisition Report, see definition 3 below.
- Baseline Selected Acquisition Report (SAR). The most recent of the following reports: the annual Selected Acquisition Report (see Part 17) for the fiscal year immediately preceding the fiscal year containing the quarter in which the unit cost information is submitted; the initial Selected Acquisition Report submitted on the program; or the most recent Selected Acquisition Report that was submitted during the second, third, or fourth quarter of the preceding fiscal year as a result of a breach in the program acquisition unit cost or current procurement unit cost. For an initial Selected Acquisition Report, the unit cost baselines for the current and budget years are derived from the current estimate. (For example, the December 1984 Selected Acquisition Report established the unit cost baselines for Fiscal Year 1986. However, if an initial Selected Acquisition Report is submitted during the second, third, or fourth fiscal year quarters, unit cost baselines for Fiscal Year 1985 and Fiscal Year 1986 are derived from the current estimate shown in the initial Selected Acquisition Report.)
- 4. Contract Cost Baseline. That portion of the program acquisition cost allocated to the contract over its anticipated life as of the time the contract was made. It includes the Program Manager's estimated price at completion, plus the cost of future contract effort and any reserve the Program Manager chooses to associate with the contract. Once this contract cost baseline is established, it becomes a permanent baseline that does not change with each new fiscal year.

### 5. Current Estimate

a. A DoD Component's latest forecast of technical and operational characteristics, schedule milestones, and costs for acquiring the approved program. In the absence of an approved acquisition program baseline, the Current Estimate will reflect the performance, schedule, cost, and quantity requirements reflected in the latest approved Acquisition Decision Memorandum or Integrated Program Summary (see Section 11-C, DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d))), or in any other document reflecting a more current decision of the

Secretary of Defense or other appropriate approval authority (such as the President's Budget and supporting documentation). Changes being considered and reflected in Planning, Programing, and Budgeting System memoranda (such as the Program Objective Memoranda, Program Decision Memoranda, and Program Budget Decisions) may not be reported until approved and included in the President's Budget.

- b. The Current Estimate includes fact-of-life changes such as the impact of actual costs different from projections, changes in estimating methodology or assumptions, and schedule milestones that have not or cannot be met. These fact-of-life changes will be included in the Current Estimate of the latest approved program reported in the Selected Acquisition Report, notwithstanding any changes in the program that may be under consideration in the Planning, Programming, and Budgeting System.
- 6. Current Procurement Unit Cost (CPUC). The unit cost that equals the sum of all procurement funds programmed to be available for obligation for procurement for the current fiscal year reduced by the amount of funds programmed to be available for obligation in that fiscal year for advance procurement for any later fiscal year and increased by any amount appropriated in a prior fiscal year for advance procurement for the current fiscal year divided by the number of fully configured end items to be procured during the current fiscal year. However, if the funds appropriated or the quantities to be purchased for the current year differ from those programmed, the procurement unit cost will be revised to reflect the appropriated amounts and quantities.
  - a. For purposes of unit cost reporting, procurement funds are limited to those procurement appropriations specifically identified in section 16 of the Selected Acquisition Report.
  - b. The baseline value for unit cost reporting is the current estimate of the current procurement unit cost as displayed in the baseline report.
  - c. For those systems with multiple end items, a single grouping or unit of equipment will be established as a common denominator for unit cost reporting purposes. This unit of equipment normally will represent the smallest organizational or operational configuration necessary for a fully operational system. This will be the same unit of measure currently used in the Selected Acquisition Report (see Part 17).
  - d. For the purpose of determining the baseline value of the current procurement unit cost, the procurement quantities in section 16 of the baseline Selected Acquisition Report are considered fully configured end items unless budget documentation or congressional language indicates otherwise.
  - e. For ship programs only, exclude from current procurement unit cost calculations outfitting, post-delivery, cost growth, and escalation costs for prior year ships.

- 7. <u>Determination Date</u>. The date on which the DoD Component Head determines that a threshold has been breached. This date establishes the "as of date" for the Selected Acquisition Report containing the unit cost breach information in paragraph 3.c. of Part 17. This date occurs within 30 days after the report containing the required unit cost information has been submitted to the DoD Component Acquisition Executive.
- 8. Major Contract. This is one of the six largest currently active prime, associate prime, or government furnished equipment contracts under the program that exceed \$40 million regardless of contract type. These represent contracts with the Government, excluding subcontracts and normally excluding study and service contracts.
- 9. Program Acquisition Quantity. The total number of fully configured end items a DoD Component intends to buy through the life of the program, as approved by the Secretary of Defense. This quantity includes research and development units that are intended to become part of the inventory objective. This quantity may extend beyond the 6-Year Defense Program years but will be consistent with the current approved program.
- 10. Program Acquisition Unit Cost (PAUC). The unit cost that equals the sum of the research, development, test, and evaluation; procurement; and system-specific military construction costs for the acquisition program (see DoD Directive 5000.33, "Uniform Budget/Cost Terms and Definitions" (reference (e))) divided by the program acquisition quantity.
  - a. The baseline value for unit cost reporting is the Current Estimate of the program acquisition unit cost displayed in the baseline report.
  - b. For those systems with multiple end items, a single grouping or unit of equipment will be established as a common denominator for unit cost reporting purposes. This unit of equipment normally will represent the smallest organizational or operational configuration necessary for a fully operational system. This will be the same unit of measure currently used in the Selected Acquisition Report (see Part 17).
- 11. Research, Development, Test, and Evaluation-Only Selected Acquisition Report. A Selected Acquisition Report that contains cost only on the development program (i.e., excludes procurement, military construction, and operation and maintenance-related information). This limited reporting is permitted for pre-Milestone II programs (with Congressional notification).

# UNIT COST REPORTING CERTIFICATION QUESTIONS

- 1. System Essential to National Security
  - a. Points of Contact.
  - b. Provide a summary evaluation of the requirement for each program. This should include, but not necessarily be limited to, the following:
    - (1) Threat.
    - (2) Mission.
    - (3) Current systems available to meet the threat.
- 2. Cost Effectiveness
  - a. Points of contact.
  - b. Provide a summary discussion of whether or not there are alternatives to each program that will provide equal or greater military capability at less cost. As a minimum, the discussion should reference the latest Cost and Operational Effectiveness Analysis and include an assessment of the program's new cost estimate on the analysis' conclusions.
- 3. Reasonableness of Current Estimates
  - a. Points of contact.
  - b. Provide a total program fiscal year cost breakout in P-5 (see Exhibit P-5, Chapter 242 and Appendix C-12, DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (f))) detail or equivalent for the program costs in the baseline report and the current program estimate. These should be provided in both current and constant dollars.
    - (1) Summarize cost growth for research, development, test and evaluation; procurement; and system specific military construction from the baseline estimate (planning estimate, development estimate, or production estimate) to the current estimate by major subsystem. Display these changes in constant (base-year) and current (then-year) dollars.
    - (2) Separately identify the cost growth for research, development, test and evaluation; procurement; and system-specific military construction in constant (base-year) and current (then-year)

dollars between the baseline report and the most current program estimate that is a result of the following:

- (a) Underestimated inflation experienced to date.
- (b) Changes in escalation outlay patterns.
- (c) Changes in quantities.
- (d) Schedule changes caused by budgeting considerations, failure to meet performance or development goals, and other reasons.
- (e) Estimating changes.
- (f) Technical uncertainties or correction of deficiencies.
- (g) Inaccurate estimation of the contractors' business base.
- (h) Peculiar support and initial spares requirements.
- (i) Other estimating errors.
- (3) Factors that contribute to cost growth other than those specified in subparagraph 3.b.(2) above.
- 4. Adequacy of Management Structure
  - a. Points of contact.
  - b. Program cost control.
    - (1) How is the contractor motivated to control costs?
    - (2) With respect to all existing and planned major current year contract awards:
      - (a) Describe contract type.
      - (b) Identify contract incentives, especially with regard to impact on controlling costs, and identify the amount of incentive dollars the contractors have received.
      - (c) Discuss Cost/Schedule Control Systems Criteria requirements and status of system validation and subsequent application reviews (see Section 11-B, DoD 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d))).
      - (d) Describe type of contract cost reporting, such as Cost Performance Report, Cost/Schedule Status Report, Contracts Fund Status Report, and Contractor Cost Data Report, and frequency of each (see Part 20).

- (e) Identify the cost control and cost reduction efforts included in the contract; for example, design to cost, and value engineering.
- (f) Discuss percent of subcontract work and provisions for cost visibility with special emphasis on firm fixed-price subcontracts.
- (g) For current contracts, discuss the status of definitizing total authorized work value, actual costs incurred to date, and planned but unauthorized work. Explain any delays in definitizing contracts.
- (h) What difference exists in the program office's estimate to complete and the prime and associate contractors' estimates? Explain the differences.
- (3) Does the prime contractor have effective means for controlling subcontractors, vendors, and suppliers? Describe briefly.
- (4) How is the Program Manager motivated to control costs?
- (5) Does the management information system provide adequate and timely information to the Program Manager on matters of cost control? Describe briefly the system in general terms and any changes needed or planned.
  - (a) Identify procedures for using contract cost information, including frequency of review and how data is incorporated into program estimates and the planning, programming, and budgeting system.
  - (b) Identify quality and usefulness of contract cost information. Identify proposed actions to correct any problems.
- (6) Is competition or the potential for competition an effective factor? If not, why? Discuss briefly for prime and major subcontractors.
- (7) How extensive is the break-out program for Government-furnished equipment and spare parts?
- (8) Has program design, quantity, or funding instability been a major problem in cost control? Describe briefly.
- (9) Have all technical issues been resolved? What is the current rate of engineering changes? Is the system design stable?
- (10) What potential exists for reducing the total number of systems to be procured? What impact will this reduction have on unit cost?

- (11) Describe configuration control procedures and how and when the cost impact of changes is incorporated into total program cost estimates and the planning, programming, and budgeting system.
- (12) How is the program staffed to control production cost and production related problems? Is staffing adequate?
- (13) What actual or planned production rates are relatively economical for the facilities being used or planned for usage? To what production rates have the prime and associated contractors and their subcontractors tooled? What future tooling is required to support the program?
- (14) Has a producibility, engineering and planning (PEP) effort been accomplished to lower production costs? Describe briefly.
- (15) What productivity investments are planned or have been made within the past year?
- (16) Is a preplanned product improvement strategy appropriate for the program? If so, what actions are being taken to implement the strategy?
- (17) What are the major costs drivers that have contributed to the cost breach? To what extent are these controlled by the Government or the contractor? Describe briefly any changes to both Government and contractor management structure.

### **PART 19**

### PROGRAM DEVIATION REPORT

### References:

- (a) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (b) DoD 7750.5-M, "Procedures for Management of Information Requirements," November 1986, authorized by DoD Directive 7750.5, "Management and Control of Information Requirements," August 7, 1986
- (c) Title 10, United States Code, Section 2435, "Enhanced program stability"
- (d) Title 10, United States Code, Section 2436, "Defense enterprise programs"
- (e) Title 10, United States Code, Section 2437, "Defense enterprise programs: milestone authorization"

### 1. PURPOSE

- a. These procedures provide standard reporting of program deviations as defined in Section 11-A of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (a)).
- b. The reports in this part are exempt from licensing in accordance with paragraph E.4.b. of DoD 7750-M, "Procedures for Management of Information Requirements" (reference (b)).

### 2. PROCEDURES

- a. Program Deviation Criteria
  - (1) Deviation criteria are those thresholds which determine the occurrence of a formal acquisition program baseline breach.
  - (2) The deviation criteria vary by type of baseline (see Section 11-A of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (a)).
    - (a) In the Concept Baseline, all deviation criteria are established by the milestone decision authority and are program specific.
    - (b) In the Development Baseline and Production Baselines, performance deviation criteria are established by the milestone decision authority for each program. Cost and schedule deviation criteria are established in accordance with Section 11-D of DoD Instruction 5000.2 (reference (a)), which implements Title 10, United States Code, Section 2435, "Enhanced program stability" (reference (c)). The deviation criteria are:

- Inability to achieve a stated performance parameter within the acceptable threshold;
- 2 180-day schedule slip; or
- 3 15% research, development, test, and evaluation (RDT&E) cost increase (measured in base-year dollars), 5% procurement cost increase (measured in base-year dollars), 15% military construction cost increase (measured in base-year dollars), or 15% average unit procurement cost increase (measured in base-year dollars).
- (c) In each type of baseline a baseline breach occurs whenever the Current Estimate of a cost, schedule, or performance parameter exceeds the acceptable threshold.

### b. Program Deviation Reporting

- (1) Whenever a Program Manager believes that an unfavorable trend has developed within the program such that, left untreated, a baseline breach COULD occur, the Program Manager should submit an Exception Defense Acquisition Executive Summary report (see Part 16) to the DoD Component Acquisition Executive and to the Under Secretary of Defense for Acquisition.
  - (a) The purpose of the Exception Defense Acquisition Executive Summary report is to keep the milestone decision authority apprised of program progress and to request assistance in solving program problems as necessary.
  - (b) An Exception Defense Acquisition Executive Summary should be submitted with the Program Objective Memorandum or Budget Estimate Submission when proposed funding adjustments, if adopted, would likely cause a baseline parameter to exceed its threshold.
  - (c) The Exception Defense Acquisition Executive Summary report consists of Defense Acquisition Executive Summary Section 2 (Assessments), Section 3 (Program Manager Comments), and Section 4 (Program Executive Officer/DoD Component Acquisition Executive Comments). See Part 16 of this Manual for formats.
- (2) When the unfavorable trend is such that the Program Manager has a reasonable cause to believe that a baseline breach WILL occur, the Program Manager will prepare a Program Deviation Report.
  - (a) The Program Deviation Report, in memorandum form, will address the baseline parameters that can no longer be achieved, the reasons they can not be achieved, and the proposed steps being taken to address the problems

identified. A Program Deviation Report format is at attachment 3. See Chall

(b) A proposed acquisition program baseline change showing the

(b) A proposed acquisition program baseline change showing the last approved acquisition program baseline value, the proposed new value and the reason for change with its impact on the program will be submitted with a Program Deviation Report when it is determined that the parameters breached can not be restored or recovered. An acquisition program baseline change format is at attachment 2.

### c. Program Deviation Report Submission

- (1) The Program Deviation Report will be submitted through the Program Executive Officer to the DoD Component Acquisition Executive.
- (2) Following receipt of the Program Deviation Report from the Program Manager, the DoD Component Acquisition Executive will form a team to review the breach and, within 45 days, will notify the Under Secretary of Defense for Acquisition of the breach, the reason for the breach, and recommended corrective action. Attached to the DoD Component Acquisition Executive's notification will be a copy of the Program Deviation Report and a changed acquisition program baseline (if appropriate). A breach notification format is at attachment 1.
- (3) If a program is a designated Defense Enterprise Program (see Title 10, United States Code, Section 2436, "Defense enterprise programs" (reference (d))) for which milestone authorization has been approved (see Title 10, United States Code, Section 2437, "Defense enterprise programs: milestone authorization" (reference (e))) within 15 days of the receipt of the DoD Component Acquisition Executive's report, the Under Secretary of Defense for Acquisition must notify Congress of the breach and of the Under Secretary's intention to review the program.

### d. Revised Baseline Approval

- (1) The milestone decision authority will approve all baseline adjustments resulting from baseline deviations unless the Under Secretary of Defense for Acquisition specifically retains the authority to approve an revised baseline for an acquisition category I C program.
- (2) A revised baseline agreement will only cover the parameters that have been breached or for which changes short of a breach are directly related to the parameters that have been breached.
- (3) The Under Secretary of Defense for Acquisition or the milestone decision authority may hold a program review prior to approving a recommended baseline change.

- (a) Acquisition program baseline deviations resulting from President's Budget or Congressional adjustments that are beyond the control of the Program Manager will not normally necessitate a review.
- (b) Deviations caused by such "fact of life" adjustments must still be reported in accordance with the above procedures.

### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this Part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (a)).

	Point	ts of Contact
<u>DoD Component</u>	General	Specific
OSD	Dir, AP&PI	DepDir, ASM
Dept of Army	ASA(RDA)	SARD-DE
Dept of Navy	ASN(RDA)	Dir, RE
Dept of Air Force	ASAF(A)	SAF/AQX

### Attachments - 4

- 1. Acquisition Program Baseline Breach DoD Component Acquisition Executive Notification Format
- 2. Program Deviation Report Format
- 3. Acquisition Program Baseline Format
- 4. Acquisition Program Baseline Sample

## ACQUISITION PROGRAM BASELINE BREACH DOD COMPONENT ACQUISITION EXECUTIVE NOTIFICATION FORMAT

MEMORANDUM FOR UNDER SECRETARY OF DEFENSE FOR ACQUISITION

Subject: (Insert name of program) Baseline Change Request and Deviation Report

(Insert name of program) has deviated from its current approved baseline, dated MM/DD/YY, for the following reasons. (Give reasons for deviation and impact on program). The Program Deviation Report of the Program Manager is attached at Tab A.

I have reviewed the Program Manager's Deviation Report and am taking the following actions to bring the program back within baseline thresholds: (Describe actions taken, rationale for the actions taken, and impact on program).

OR

I have reviewed the Program Manager's Deviation Report and agree that the deviations are not recoverable. Accordingly, new baseline parameters for the items which have deviated are shown at Tab B. I request your approval for the baseline change.

DoD Component Acquisition Executive

Attachments

### PROGRAM DEVIATION REPORT FORMAT

MEMORANDUM FOR COMPONENT ACQUISITION EXECUTIVE
THRU PROGRAM EXECUTIVE OFFICER

Subject: (Insert name of program) Program Deviation Report

(Insert name of program) has deviated from its current approved baseline, dated MM/DD/YY, for the following reasons. (Give reasons for deviation and impact on program).

(Describe alternatives considered, other than changing the approved acquisition program baseline, the alternative recommended and why, or the reasons for not adopting any of these alternatives.)

I request your approval for a program acquisition baseline change as attached (if required).

 Program	Manager

Attachment

### **ACQUISITION PROGRAM BASELINE FORMAT**

An acquisition program baseline change is created whenever there is an unrecoverable baseline breach between milestones. The format to be used to change a baseline is the same format used at the milestone; however, only those baseline parameters for which breaches have been reported or that are directly linked to parameters that have breached will be changed.

Each change within a phase will be numbered beginning with "Change 1". The change column will be shown after the last revision. After each milestone, the change number is reset to 1.

ADD new par. (See changer!)

## PROGRAM XXX ACQUISITION PROGRAM BASELINE\*

REFERENCE:	Operational	Requirements	Document	dated	*

(Enter below in tabular form performance baseline information. Objectives and thresholds must be entered.)

SECTION A: PERFORMANCE<sup>2</sup>

CONCEPT BASELINE<sup>①</sup>
M/S I Approval Date
Objective/Threshold

CHANGE 1<sup>©</sup>
Approval Date
Objective/Threshold
no chgs unless specified

(Each commodity has a few parameters which are critical to that commodity and must be addressed (e.g., aircraft weight, missile range, reliability). List these few most critical parameters. The following are illustrative examples only)

Hit/Kill Probability Rate of Fire Accuracy Lethality Survivability Resistance to Detection Speed Altitude Range Payload Mission Time/Radius Loiter Time Communications Connectivity Resistance to Jamming Electromagnetic Compatibility Availability (Design and mission) Reliability (Design and mission) Maintainability (Design and mission) Transportability Crew Size

SEE NOTES FOR GUIDANCE ON COMPLETING THIS TABLE

### PROGRAM XXX (TYPE) BASELINE (continued)

(Enter below in tabular form schedule baseline information. Dates identified with a t are the minimum dates required in each baseline but are rarely sufficient to describe the program.)

SECTION B: SCHEDULE (Dates)3

†Milestone I

CONCEPT BASELINE<sup>①</sup>
M/S I Approval Date
Objective/Threshold

CHANGE 1<sup>①</sup>
Approval Date
Objective/Threshold
no chgs unless specified

(List the most critical dates - the following are illustrative examples only.)

†Dem/Val Contract Award Prototype Development Complete Technical Test (Start-Complete) †Early Operational Assessment (Start - Complete) †Milestone II †Development Contract Award Preliminary Design Review Complete †Critical Design Review Complete First Flight SEE NOTES FOR GUIDANCE ON †Service final DT&E (Start - Complete) COMPLETING THIS TABLE Long Lead Release for Low-Rate Initial Production †Low-Rate Production Contract Award †Low-Rate Initial Production First Delivery †IOT&E (Start - Complete) †Milestone III †Full Rate Production Contract Award First Unit Equipped Material Support Date

†Initial Operational Capability (date by which initial training and provisioning have been completed -- see DoD Instruction 5000.2 Part 15 for definition)

Full Operational Capability (date by which full capability achieved -- see DoD Instruction 5000.2, Part 15, for definition)

Milestone IV (if required)
†I/FOT&E (Start - Complete)
†Initial Operational Capability
Full Operational Capability
Last Unit Equipped

FOT&E (Start - Complete)
Service Depot Support Date

### PROGRAM XXX (continued)

(Enter below in tabular form cost baseline information.)

SECTION C: COST®

CONCEPT BASELINE<sup>①</sup>
M/S I Approval Date
Objective/Threshold

CHANGE 1<sup>①</sup>
Approval Date
Objective/Threshold

no chgs unless specified

Then Year \$(Info Only/No Deviation Criteria):

Total RDT&E

Total Procurement Cost

Total MILCON

Base Year \$ (FYXX):

Total RDT&E

Total Procurement Cost

Total MILCON

SEE NOTES FOR GUIDANCE ON COMPLETING THIS TABLE

Average Unit Procurement Cost \$ (FYXX):
based on a xx/mon production rate

Total Procurement Quantities (Info Only/No Deviation Criteria):

### NOTES

\*To be created at Milestone I as a Concept Baseline and updated at each subsequent milestone, in-phase program review, as appropriate, or baseline breach.

- ① Complete the Milestone I column at the initial submission (or previous milestone columns and the current milestone column if initial submission is other than Milestone I). Future columns will be added at subsequent milestone or program reviews. Previous columns will not be revised to reflect actual results or changes in events or characteristic titles. Change columns will be reflected in every section.
  - The type of baseline (Concept, Development, or Production) must be specified in the appropriate column heading followed by the milestone number and the date the baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If the acquisition program baseline is being updated for an inphase program review, insert a column titled "Revised Baseline/Program Review" and the date the revised baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If an intermediate milestone review is held and a baseline is generated, insert a column titled "Revised Baseline/the intermediate milestone (e.g., Milestone IIB for Low-Rate Initial Production (LRIP) approval, for example)" and the date the revised baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If the program has a Milestone IV, a new baseline will be created for the phase into which the program decision authority directs the program (e.g., a Milestone IV may result in a program being directed back into engineering and manufacturing development; therefore, a new Development Baseline will be established and titled Milestone IV/II).
  - If a baseline is changed because of a baseline breach, insert a column titled "Change #" and the date the change was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - For new milestone baselines, enter all data. If new stub entries in performance or schedule are added, state "not specified" in previous columns for that stub. If old stub entries no longer apply, state "deleted" in future columns. DO NOT CHANGE PREVIOUS STUB TITLES.
  - For baseline revisions and changes, enter only the revised or changed information caused by the program revision or baseline breach.

- ② Enter acquisition program baseline performance requirements for parameters tailored to each program. Performance objectives and thresholds will be derived from the Operational Requirements Document and the results of the previous acquisition phase. Performance objectives and thresholds must be reviewed by the Joint Requirements Oversight Council (for acquisition category I D programs) at each milestone, and ultimately be verifiable by developmental and operational testing. Performance includes operational, technical, and supportability parameters.
- Enter acquisition program baseline schedule information. All required dates as shown on the format must be included along with those other dates necessary to adequately describe the program. Dates will be specified as MON YR. If a milestone is scheduled for a quarter or fiscal year, the baseline date will be converted to the last month of the quarter or the fiscal year.
- Enter total cost (by Then Year and by Base Year dollars in millions), average procurement unit cost (i.e., total base year procurement cost divided by total procurement quantity), and total procurement quantity. Cost data reflected in the baseline must reflect realistic cost estimates, but may not exceed the amounts in the Independent Cost Estimate in accordance with Title 10, United States Code, Section 2435, "Enhancing program stability" (reference (c)).
  - Acquisition program baseline costs must include the total program not just the total amount budgeted and programmed through the Six Year Defense Program (SYDP). However, the acquisition program baseline should not include costs which are not part of the program approved by the program decision authority (i.e., deferred content).
  - Programs where all, or a part, of the procurement quantities and funds are budgeted as part of another program's procurement line items must report all procurement funding. Examples of these programs include C3I electronics, ship electronics suites, or aircraft engine programs that are essentially subsystems of a platform(s). In these cases the program office is advised to note and distinguish such procurement costs.
  - Joint programs must include the common quantities and costs from all participating DoD Components. Unique requirements must be appended in a separate baseline.
  - Base year cost indices may only change at a milestone. If base year indices are changed, the cost section of the baseline will reflect both the costs in the original base year dollars and the costs in the revised base year dollars.
  - Average procurement unit costs are based on some assumption regarding production rate. The assumed production rate must be provided.

### **ACQUISITION PROGRAM BASELINE CHANGE SAMPLE**

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## ACQUISITION PROGRAM BASELINE AGREEMENT TFX-100A PROGRAM

UNCLASSIFIED

With the objective of enhancing program stability and controlling cost growth, we, the undersigned, approve this baseline document. Our intent is that the program be managed within the programmatic, schedule, and financial constraints identified. We agree to support the required funding in the Planning, Programming, and Budgeting System (PPBS).

This baseline document is a summary and does not provide detailed program requirements or content. It does, however, contain key performance, schedule, and cost parameters that are the basis for satisfying an identified mission need. As long as the program is being managed within the framework established by this baseline, in-phase reviews will not be held.

10 Mar 92

B. Rogers

Col, USAF
Program Manager, TFX-100A

David Vapors

Maj Gen, USAF

Program Executive Officer, Tactical Aircraft

Lucy Skywriter

yerrter 12 Apr 92

Assistant Secretary of the Air Force for Acquisition

Donald A. Data

Under Secretary of Defense for Acquisition

UNCLASSIFIED

Change 1

Objective Threshold No Chg Unless Specified

05/25/92

#### \*\* UNCLASSIFIED \*\*\* TFX-100A

Acquisition Program Baseline

REQUIREMENT: Operational Requirements Document dtd March 15, 1991

Section A. PERFORMANCE

TFX-100A

		M/S I	pt Baseline 10/06/88 ve Threshold	M/S II	t Baseline 06/27/91 Threshold
[U]	Prob of Kill (%)/1 Survivability (%) Speed (warp) Radar Cross Section (m2)		.95 .95 SPECIFIED SPECIFIED	.95 .95 5 3	.90 .95 3 6
[U]	Sustained Load Factor a 75k ft (gs)	NOT	SPECIFIED	8	5
	IR Suppression (deg)		SPECIFIED	10	15
[U]	Full Mission Capable Rate (%)	90	85	95	90 .
[U]	Availability (%)		SPECIFIED	97	94 3 5
	MMH/FH (hrs)		SPECIFIED	2.5	3
[U]	MTTR (hrs)		SPECIFIED	4	5
	MTBCMF (hrs)/2		SPECIFIED	100	85
	Empty Weight (lbs)	35000	40000	50000	55000
	Range (miles)	250	200	250	200
	Payload	40	_	45	40
[U]	Missiles	10	8	15	12
[U]	Rounds	300000		500000	450000
	Loiter Time (mins)		SPECIFIED	45	30
[U]	Combat Ceiling a max thrust (ft)	NOT	SPECIFIED	>50000	50000

#### Footnote:

- [U] 1/ a.(10/06/88) Probability of kill is based on probability of acquisition x probability of hit (reliability x accuracy) all of which may be traded off against each other in the contract as long as probability of kill = .98 b.(06/27/91) Based on trade-offs during Dem/Val, probability of kill has been set at .95
  - $2/\!\!\!\!/$  Mean time between critical mission failures is based on 500 flying hours.

ACROYNMS
IR-infra-red
MMH/FH-Maintenance Manhours per Flying Hour
MTTR-Mean Time To Repair
MTBCMF-Mean Time Between Critical Mission Failure

NOTE: Contract Specs are shown here as an illustration. Contract Specs will not be printed in an <u>approved</u> acquisition program baseline (APB).

Feb 91# 5000.2-M

Contract Specs

### \*\*\* UNCLASSIFIED \*\*\* TFX-100A Acquisition Program Baseline

Section B. SCHEDULE

TFX-100A

		M/S I	Baseline 10/06/88 Threshold	Developmen M/S II Objective	06/27/91	Chang Objective No Chg Unless	05/25/92 Threshold	Contract Specs
[U] Miles		JUN 86	1	JUN 86				
[U] Miles		OCT 88	APR 89	OCT 88				
	al Contract Award	88 VON		88 VON				
	type Development Complete	JUN 90	DEC 90	JUN 90				
	Operational Assessment	JUL 90	JAN 91	JUL 90				
	mplete	SEP 90		SEP 90				
[U] Miles		JAN 91	JUL 91		DEC 91			
	Contract Award	MAR 91	SEP 91		DEC 91			
	minary Design Review	MAR 92			DEC 92			
	cal Design Review	JUN 94			DEC 94			
	Flight/1	JUL 94			JAN 95	FEB 95	AUG 95	FEB 95
	ate Production Contract Award	JUL 94	JAN 95	JUL 94	JAN 95	MAR 95	SEP 95	N/A
[U] Low-R	ate Initial Production First	JUN 96	DEC 96	JUN 96	DEC 96			
Del	ivery		•					
[U] Live	Fire Test and Evaluation						•	
	art		APR 97	OCT 96				
	mplete	DEC 96	JUN 97	DEC 96	JUN 97			
	al Operational Test and Evaluation	07	07	07	07			
	art	JAN 97		JAN 97	JUL 97			
	mplete	JUN 97	DEC 97 MAY 98	JUN 97	DEC 97 MAY 98			
[U] Miles		NOV 97 DEC 97	MAY 90 JUN 98	NOV 97	JUN 98			
	Rate Production Contract Award	FEB 98	AUG 98	DEC 97 FEB 98	AUG 98			
	red Assets Availability	MAR 99	SEP 99	MAR 99	SEP 99			
	ic Support Available	MAR 99	SEP 99	MAR 01	SEP 01			
	: Support Available/2 : Full Rate Production Delivery	DEC 99	JUN 00	DEC 99	JUN 00			
	al Operational Capability (First		DEC 00		DEC 00	JUN 01	DEC 01	N/A
	g Deployed)	2011 00		20 00				****
	• • •				•			

### Footnote:

[U] 1/ Final developmental test and evaluation performed as part of the first flight.

2/ Depot support will initially be performed by the contractor.

### ACRONYMS

EMD-Engineering and Manufacturing Development

B - 1 - 1 \*\*\* UNCLASSIFIED \*\*\* Feb 91# 5000.2-M

## 19-4-3

### \*\*\* UNCLASSIFIED \*\*\* TFX-100A Acquisition Program Baseline

Section C. COST

TFX-100A

	Concept Baseline M/S I 10/06/88 Objective Threshold	Development Baseline M/S II 06/27/91 Objective Threshold	Change 1 05/25/92 <u>Objective Threshold</u> No Chg Unless Specified
Then Year \$M (Info only/No deviation criteria): [U] Total RDT&E [U] Total Procurement [U] Total MILCON	3697.4 25483.2 243.9	3479.7 17569.0 340.1	·
Base Year \$M (FY 87) [U] Total RDT&E/1 [U] Total Procurement [U] Total MILCON	3452.1 3969.9 18905.0 19850.3 168.1 193.3	3238.7 3724.5 11751.4 12339.0 250.0 287.5	
[U] Average Unit Procurement Cost \$M (FY 87)/2	108.029 124.233	78.343 90.094	
[U] Navy	108.029 124.234	78.343 90.094	
[U] Air Force	108.028 124.232	78.343 90.094	
<pre>[U] Total Procurement Quantities: (Info only/No deviation criteria)</pre>	175	150	
[U] Navy	75	75	
[U] Air Force	100	<b>75</b>	

### Footnote:

[U] 1/ RDT&E costs include development of a new phaser gun and ammunition (\$376.0).2/ Average procurement unit costs are based on a 3 aircraft per month production rate.

### CONTRACT SPECS

Current contract (F99000-85-Z-5556) is FPIF with a target price of \$856.0M and a ceiling price of \$934.0M for 24 aircraft.

### PART 20

### **COST MANAGEMENT REPORTS**

### References:

- (a) DoD Instruction 7000.10, "Contract Cost Performance Funds Status and Cost/Schedule Status Reports," December 3, 1979 (canceled)
- (b) DoD Instruction 7000.11, "Contractor Cost Data Reporting," March 27, 1984 (canceled)
- (c) DoD 5010.12-L, "Acquisition Management Systems and Data Requirements Control List (AMSDL)," October 1987, authorized by DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (d) DoD Directive 5000.1, "Defense Acquisition," February 23, 1991
- (e) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (f) Defense Federal Acquisition Regulation Supplement, Part 215.804-6, "Procedural Requirements"
- (g) DoD Directive 5000.4, "OSD Cost Analysis Improvement Group," October 30, 1980

### 1. PURPOSE

- a. This Part replaces DoD Instruction 7000.10, "Contract Cost Performance Funds Status and Cost/Schedule Status Reports" (reference (a)) and DoD Instruction 7000.11, "Contractor Cost Data Reporting" (reference (b)), which have been canceled.
- b. This Part prescribes the standard contractor cost reports required for effective cost management of defense acquisitions, and sets forth guidelines to ensure that only the minimum amount of reporting necessary for essential management control is obtained from contractors.
- c. The Standard Contractor Cost Reports have been approved by the Office of Management and Budget (OMB) for collection and assigned Office of Management and Budget Control Number 0704-0188, "Acquisition Management Systems and Data Requirements Control List (AMSDL)" (reference (c)).

### 2. GENERAL PROCEDURES

a. The reports prescribed by this section will be used for all applicable defense contracts. Unique reports will not be required (see Part 1 of DoD Directive 5000.1, "Defense Acquisition" reference (d)).

- (1) Use of contractor formats and electronic data transmission are encouraged provided that such media are suitable for management use.
- (2) The Office of the Secretary of Defense Cost Analysis Improvement Group will prescribe a format for hard copy and electronic submission of Contractor Cost Data Reporting.
- b. The Work Breakdown Structure (WBS) used in preparing the reports covered by this section will be in conformance with Section 6-B of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)).
- c. Except for high-cost or high-risk elements, the normal level of reporting detail required will be limited to level 3 of the Contract Work Breakdown Structure.

### 3. SPECIFIC PROCEDURES

- a. Contractor Cost Data Reporting (CCDR). Projected and actual costs and related data will be reported on selected contracts within acquisition programs through the Contractor Cost Data Reporting system. Contractor Cost Data Reporting coverage will be in accordance with procedures described in this section from the point of commitment to engineering and manufacturing development through the completion of production. Contractor Cost Data Reporting also will be required on large advanced development prototype programs.
  - (1) The Contractor Cost Data Reporting Plan and Contractor Cost Data Reporting forms (DD Forms 1921 series) will be used as the basis for contractor responses in applicable Requests for Proposals and resulting contracts meeting the Contractor Cost Data Reporting criteria. Contractor Cost Data Reporting also will be included in equivalent documents when the supplier is a government facility.
  - (2) For Contractor Cost Data Reporting purposes, two categories of procedures are established: Category I applies to all programs that are designated as acquisition category I programs. Category II applies to selected contracts or to specific line items within Category I. Generally, Contractor Cost Data Reporting will not be required on contracts below \$2 million.
  - (3) All aircraft, electronic, missile, ordnance, ship, space, and surface vehicle acquisition programs and their related components that meet the criteria of Category I, above, will be covered by Contractor Cost Data Reporting requirements unless specifically waived by Chair, Office of the Secretary of Defense Cost Analysis Improvement Group.
    - (a) For acquisition category I programs the proposed Contractor Cost Data Reporting Plan will be forwarded to the Chair, Cost Analysis Improvement Group, at least 60 days before

issuance of a solicitation to industry for advanced development prototype or engineering development contracts.

- 1 Expansion for visibility on certain work breakdown structure elements will be at level 3 or below of the Program Work Breakdown Structure.
- The Cost Analysis Improvement Group will concur or provide recommended changes to the Contractor Cost Data Reporting Plan within 15 days of receipt.
- When a revision to a Category I Contractor Cost Data Reporting Plan is proposed, the Cost Analysis Improvement Group will be notified. Major revisions require formal resubmission; minor change notification may be satisfied by an information copy of the revised Plan.
- 4 Prime contractor and subcontractor applicability will be determined during the Contractor Cost Data Reporting Plan review process. Subcontract reporting will be limited to high cost and technological high risk elements of the contract.
- 5 Unless waived by the Cost Analysis Improvement Group, reporting will be required on firm fixed price prime contracts or subcontracts when those contracts represent a major share of the research and development or production of a Category I program or component thereof.
- (b) Contractor Cost Data Reporting Plans will be developed in accordance with the instructions in attachment 1. A completed sample Contractor Cost Data Reporting Plan is provided in attachment 2.
- (4) For programs covered under Category II procedures, Contractor Cost Data Reporting Plans are to be reviewed and approved in time for the data requirements to be included in the Request for Proposal for the contract on which they will be implemented. Review of Category II implementation plans will be the responsibility of the responsible Program Executive Officer or Systems, Logistics, or Materiel Commander. This review will ensure data requirements are not excessive to needs and are consistent and comparable for similar types of weapon systems.
  - (a) Acquisition category II, III and IV programs may collect data using the Category II procedures described in this section at the discretion of the DoD Component Head, DoD Component Acquisition Executive, or designated milestone decision authority. This determination will consider contract type, value, and complexity, criticality of the item as it pertains to the overall structure of the national defense, future procurement plans, and the need

- for historical data to support cost analysis and procurement management objectives.
- (b) Contractor Cost Data Reporting generally will not be required on firm fixed price Category II contracts.
- forms are: Cost Data Summary Report (DD Form 1921), summarizing by work breakdown structure element all activities on a contract or proposal; Functional Cost-Hour Report (DD Form 1921-1), providing cost element breakout for selected work breakdown structure elements reported on DD Form 1921; Progress Curve Report (DD Form 1921-2), providing unit data or average unit of a lot data for selected hardware work breakdown structure elements of the contract; and Plant-Wide Data Report (DD Form 1921-3), summarizing the business base; the indirect expenses, rates, and employment; and the direct labor rates and employment.
  - (a) For Category I reporting, the following forms will be used:
    - DD Forms 1921 and 1921-1 will be used in contractor responses to solicitations (see Defense Federal Acquisition Report Supplement, Part 215.804-6, "Procedural Requirements" (reference (f));
    - DD Forms 1921, 1921-1, and 1921-2 will be used to provide actual costs and estimates to complete each research and development and each production contract;
    - 3 DD Forms 1921 and 1921-1 will be used to provide cost projections by fiscal year buy to complete the production program; and
    - 4 DD Form 1921-3 will be used to provide plant-wide data (if the data already are being furnished on another contract within an applicable contractor facility, copies of that DD Form 1921-3 satisfy the requirement).
  - (b) For Category II reporting, only DD Forms 1921-1 and 1921-2 will be used. However, when the financing for a Category II contract is substantial enough to require the application of a work breakdown structure in accordance with Section 6-B of DoD Instruction 5000.2 (reference (e)), DD Form 1921 may be used at the discretion of the contracting DoD Component. DD Form 1921-3 will not be required for Category II contracts.
  - (c) Reporting frequency for reports will be specified in the Contractor Cost Data Reporting Plan. Generally:
    - Reports for Category I contracts will be submitted semiannually for research and development and the first several production years; frequency may be reduced to

annually thereafter. Reporting frequencies may be adjusted during the Contractor Cost Data Reporting Plan review procedures. Contract type and contract value will be determining factors in the DoD Component decision prescribing frequency. For example, cost plus contracts should, generally, have more frequent and more extensive cost reporting than fixed price contracts.

- Reports for Category II contracts will be submitted at contract completion.
- 3 Cost projection may be specified for:
  - a Source selection,
  - b Annually, or
  - <u>c</u> As required during the life of the program (for example, for updated program estimates to support a scheduled Defense Acquisition Board review).
- (d) Contractor Cost Data Reporting will be submitted and distributed as follows:
  - The winning contractor's completed Contractor Cost Data Reporting form in response to the solicitation on Category I programs will be forwarded to the Cost Analysis Improvement Group following the completion of source selection, but no later than 90 days after contract award.
  - 2 On contracts requiring submittal of Contractor Cost Data Reporting, the reports will be submitted by the contractor or Government production facility within 45 days after the end of the reporting period as specified in the Contractor Cost Data Reporting Plan. When subcontractors report to the prime contractor, the prime contractor will be given an additional 15 days to consolidate the appropriate reports.
  - 3 For Category I programs, Contractor Cost Data Reporting will be due in the Office of the Assistant Secretary of Defense for Program Analysis and Evaluation, Room 2D278, The Pentagon, Washington, DC 20301, 2 weeks after the contractor submittal due date. Category II reports will be forwarded to the Cost Analysis Improvement Group only upon request.
- (6) Each DoD Component will designate by title an official who will:
  - (a) Ensure that policies and procedures are established for implementation of Contractor Cost Data Reporting in accordance with this section, including storage of Contractor Cost Data Reporting data and their distribution

to appropriate DoD officials. The designated official (by title) and the Contractor Cost Data Reporting storage locations will be identified to the Office of the Secretary of Defense Cost Analysis Improvement Group within 30 days of the effective date of this Manual.

- Designated DoD Component storage locations will be responsible for storing and distributing copies of Contractor Cost Data Reporting reports. Other DoD Components desiring copies of Contractor Cost Data Reporting reports will notify the appropriate storage locations. Requests from other federal agencies will be referred to the Cost Analysis Improvement Group. Should a DoD Component have compelling reasons for not making Contractor Cost Data Reporting data available to other agencies, it promptly will refer the matter to the Cost Analysis Improvement Group for resolution.
- Reports prepared by DoD Components on the accuracy or validity of Contractor Cost Data Reporting information will be forwarded promptly to all offices receiving the completed reports on which the evaluation was made. Requests from higher headquarters for clarification of Contractor Cost Data Reporting information will be addressed to the appropriate storage location.
- (b) Ensure that all Contractor Cost Data Reporting Plans for acquisition category I programs, including any changes, are reviewed and concurred in for compliance with Contractor Cost Data Reporting Plans and MIL-STD-881 (see Section 6-B of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)) and are forwarded to the Cost Analysis Improvement Group.
- (c) Advise the Cost Analysis Improvement Group annually of the status of all acquisition programs for which Contractor Cost Data Reporting Plans are approved for implementation, of any delinquencies and deficiencies in Contractor Cost Data Reporting and of actions being taken to correct them.
- (7) Requirements for field reviews of contractor implementation of Contractor Cost Data Reporting will be made annually. When needed, an audit report will be requested through the cognizant administrative contracting officer. Audit reviews will be performed by the Defense Contract Audit Agency, and will consist of an evaluation of the effectiveness of the contractor's policies and procedures to produce data meeting the objectives of this section and the Contractor Cost Data Reporting system, and selective tests of the reported data. Any exceptions will be included with appropriate comment in the audit reports that will be issued to the responsible administrative contracting officer, with a copy to the Cost Analysis Improvement Group and to the DoD Component official responsible for Contractor Cost Data Reporting.

- (8) The Chair, Cost Analysis Improvement Group, consistent with DoD Directive 5000.4, "OSD Cost Analysis Improvement Group" (reference (g)), will be responsible for implementing the policies pertaining to the Contractor Cost Data Reporting system and will monitor its implementation to ensure consistent and appropriate application throughout the Department of Defense.
- b. Cost Performance Report (CPR). The Cost Performance Report, (Data Item Description DI-F-6000C, DoD 5010.12-L, "Acquisition Management Systems and Data Requirements Control List (AMSDL)" (reference (c))) will be used to obtain contract cost and schedule performance information for use in making and validating program management decisions. This Report is designed to provide early indicators of contract cost and schedule problems and the effects of management actions taken to resolve problems affecting cost and schedule performance.
  - (1) Cost Performance Reports will be required on all contracts which require compliance with the Cost/Schedule Control Systems Criteria (see Section 11-B of DoD Instruction 5000.2 (reference (e))).
  - (2) Cost Performance Reports may be required on flexibly priced (for example, fixed price incentive or cost type) contracts that do not require compliance with the Cost/Schedule Control Systems Criteria, but on which the DoD Component requires more data than is available on the Cost/Schedule Status Report (paragraph c. below). Such applications will not be used in lieu of a valid Cost/Schedule Control Systems Criteria requirement. Cost Performance Report formats, level of detail, frequency, and variance analysis will be limited to the minimum necessary for effective management control.
  - (3) Cost Performance Reports will not be required on firm fixed price contracts unless unusual circumstances require cost and schedule visibility.
  - (4) Data reported on the Cost Performance Report will be summarized directly from the same systems used for internal contractor management.
  - (5) The Cost Performance Report is subject to tailoring to require less data. All reporting provisions will be negotiated and specified in the contract, including reporting frequency, specific variance analysis thresholds, and the Contract Work Breakdown Structure elements (see Section 6-B of DoD Instruction 5000.2 (reference (e))) to be reported. The Cost Performance Report is intended to be a primary means of communication between the contractor and the Program Manager to report cost and schedule trends to date, and permit assessment of their likely affect on future performance on the contract.

- (6) Cost Performance Report applicability will be included on Contractor Cost Data Reporting Plans (paragraph 3.a.).
- c. Cost/Schedule Status Report (C/SSR). The Cost/Schedule Status Report (Data Item Description DI-F-6010A, DoD 5010.12-L (reference (c))) will be used to obtain contract cost and schedule performance information on contracts over 12 months in duration where application of the Cost Performance Report is not appropriate. No specific application thresholds are established; however, application to contracts of less than \$5 million (constant fiscal year 1990 dollars) should be evaluated carefully to ensure that only the minimum information necessary for effective management control is required.
  - (1) Cost/Schedule Status Reports will not be required on firm fixed price contracts unless unusual circumstances require cost and schedule visibility.
  - (2) Cost/Schedule Status Report applicability will be included on Contractor Cost Data Reporting Plans (see paragraph 3.a.).
- d. Contract Funds Status Report (CFSR). The Contract Funds Status Report, DD Form 1586, (Data Item Description DI-F-6004B, DoD 5010.12-L (reference (c))) will be used to obtain funding data on contracts over 6 months in duration that, with other cost management reports, provides DoD Components with information to assist in updating and forecasting contract fund requirements, planning and decision making on funding changes, developing fund requirements and budget estimates in support of approved programs, and determining funds in excess of contract needs and available for deobligation.
  - (1) No specific application thresholds are established; however, application to contracts of less than \$1 million (constant fiscal year 1990 dollars) should be evaluated carefully to ensure that only the minimum information necessary for effective management control is required.
  - (2) The Contract Funds Status Report will not be applied on firm fixed price contracts unless unusual circumstances require specific funding visibility.
    - (a) Contract Funds Status Reports may be applied to unpriced portions of firm fixed price contracts that individually or collectively are estimated by the DoD Component to be in excess of 20 percent of the initial contract value.
    - (b) In such cases, the contract will delineate any specific Contract Funds Status Report requirements to be imposed on the contractor to fit the individual circumstances.
  - (3) The Contract Funds Status Report may be implemented at a reduced level of reporting for contracts with a dollar value between \$250,000 and \$1 million (constant fiscal year 1990 dollars);

time and materials contracts; or for which only limited funding requirements information is needed.

### 4. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)).

DoD Component	Points	of Contact
bob component	DoD Component  General  CCDR ASD(PA&E) Dir, AP&PI  of Army ASA(RDA)  of Navy ASN(RDA)	Specific
		Chair, CAIG DepDir, CM
Dept of Army	ASA(RDA)	SARD-DE
Dept of Navy	ASN(RDA)	Dir, RE
Dept of Air Force	ASAF(FM)	SAF/FMC

### Attachments - 2

- 1. Contractor Cost Data Reporting Plan Preparation Instructions
- 2. Sample Contractor Cost Data Reporting Plan

# CONTRACTOR COST DATA REPORTING PLAN PREPARATION INSTRUCTIONS

### 1. PROCEDURES

- a. A Contractor Cost Data Reporting Plan will be prepared to reflect the proposed collection of cost data for a program. The Plan will provide this information by work breakdown structure (WBS) elements (in accordance with Section 6-B of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)) which discusses MIL-STD-881) and will describe report forms to be used and reporting frequency.
- b. In addition to the Contractor Cost Data Reporting requirements, the Plan will include Contractor Cost Data Reporting (CCDR), Cost Performance Report (CPR) or Cost/Schedule Status Report (C/SSR), and the Contract Fund Status Report (CFSR) requirements to present an overview of all cost data being collected and the relationship between the reporting systems.

### 2. INSTRUCTIONS

An example format for the Contractor Cost Data Reporting Plan is shown in attachment 2. The following instructions apply to the numbered entries shown in the example format.

- a. Item 1, Program: Identify by program name, mission, design, series or other military designation that will clearly identify the prime item(s) to be acquired. If it is for services or level of effort (e.g., research, flight test), provide the title of the effort with an explanation in a footnote.
- b. Item 2, Cat I/Cat II: Check the appropriate box to indicate whether Category I or Category II procedures are being followed.
- c. Item 3, Initial Submission/Change Request: Check the appropriate box in accordance with the following:
  - (1) The first Contractor Cost Data Reporting Plan submitted on a program is identified as the Initial Submission. It presents the program work breakdown structure and its extension for cost reporting.
  - (2) Any change to an approved plan is to be submitted as a Change Request.

- d. Item 4, Program WBS /Contract WBS: Check the appropriate box indicating whether the Contractor Cost Data Reporting Plan reflects a program work breakdown structure or a contract work breakdown structure.
- e. Item 5, Data As Of: Enter the "as of" date of the data being submitted in the Plan.
- f. Item 6, Review & Reference No: Leave blank for the Initial Submission. Upon review and approval a reference number will be assigned by the Cost Analysis Improvement Group (Category I) or by the DoD Component focal point (Category II). It should be used in all future references to the approved Contractor Cost Data Reporting Plan, and used in change requests.
- g. Item 7, Report Date: Enter the date the Plan was submitted by the preparing organization to the DoD Component focal point.
- h. Item 8, Prepared By: Enter the name, office symbol, and address of the organization that prepared the Contractor Cost Data Reporting Plan.
- i. Item 9, Data Storage Location: Enter the name and location of the organization that will have the responsibility for storage and distribution of the Contractor Cost Data Reporting data to be received on the program.
- j. Item 10, Line Number: Beginning with number one, consecutively number each entry on the Contractor Cost Data Reporting plan.
- k. Item 11, WBS Level: Enter the level of the work breakdown structure element shown in item 12, in accordance with MIL-STD-881 (see Section 6-B of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e))).
- 1. Item 12, Reporting Elements: Enter the reporting elements as prescribed for either Category I or II procedures.
  - (1) For Initial Submissions, reporting elements will be the program work breakdown structure extended as necessary to specify the Contractor Cost Data Reporting requirements.
  - (2) For a Contractor Cost Data Reporting Plan reflecting a contract Work breakdown structure, show those work breakdown structure elements for which Contractor Cost Data Reporting has been selected on the specific contract.
- m. Item 13, Program Code: This is reserved for DoD Component use to identify codes for each work breakdown structure element listed in item 12, where applicable.
- n. Item 14, Contractor: Identify by standard contractor abbreviation the selected reporting prime and/or subcontractors for each of the work breakdown structure elements. When unknown, identify by listing

the contractor effort to be performed; e.g., engine contractor, radar subcontractor.

- o. Item 15, Type Contract: Enter the standard contract abbreviation for the contract type; e.g., fixed price incentive firm (FPIF), cost plus fixed fee (CPFF).
- n. Item 16, Program Totals: For each submission enter estimated costs and quantities separately for the research, development, test, and evaluation and for the production program for each work breakdown structure element listed in column 12. These estimates will be used only to show the relative value of each work breakdown structure element, thus, providing a justification for the reporting requirements.
- q. Item 17, Report Frequency: Enter the report frequency in each column for the selected work breakdown structure elements for which the report is required.
  - (1) Entries are required for two separate columns under DD Form 1921 and DD Form 1921-1: one for reporting frequencies for contract submissions (C) and one for program cost projections (P) beyond what is on contract.
  - (2) For each selected work breakdown structure element, two DD Forms 1921-1 will be required from the reporting contractor: one for non-recurring costs and another for recurring costs.
  - (3) In the case of DD Form 1921-3, only one entry (A) at the program level on the Contractor Cost Data Reporting Plan is required.
  - (4) The following codes should be used for the frequency entries:
    - (a) M Monthly (Cost Performance Report only)
    - (b) Q Quarterly
    - (c) S Semiannually
    - (d) A Annually
    - (e) CC Contract Completion
    - (f) AR As Required (explain in a footnote)

### SAMPLE CONTRACTOR COST DATA REPORTING PLAN

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### **PART 21**

### MULTIYEAR PROCUREMENT CONTRACT CERTIFICATION

### References:

- (a) Title 10, United States Code, Section 2306(h), "Kinds of contracts"
- (b) DoD 7110.1-M, "DoD Budget Guidance Manual," July 1988, authorized by DoD Instruction 7110.1, "DoD Budget Guidance," October 30, 1980
- (c) Public Law 101-189, "National Defense Authorization Act for Fiscal Years 1990 and 1991," Section 805, and similar provisions enacted by subsequent authorization acts
- (d) Public Law 101-511, "Department of Defense Appropriations Act, 1991," Section 8014, and similar provisions enacted by subsequent appropriations acts
- (e) Public Law 101-510, "National Defense Authorization Act for Fiscal Year 1991," Section 808, and similar provisions enacted by subsequent authorization acts
- (f) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991

### 1. PURPOSE

- a. This section establishes procedures for submitting the multiyear procurement contract certification in compliance with Title 10, United States Code, Section 2306(h), "Kinds of contracts" (reference (a)).
- b. The Multiyear Procurement Contract Certification, prescribed by DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (b)), has been assigned Report Control Symbol DD-COMP(AR)-1092, "Budget Guidance Manual."

### 2. PROCEDURES

- a. A multiyear procurement contract may not be entered into for any fiscal year for a defense acquisition program that has been specifically authorized by law to be carried out using multiyear contract authority unless each of the following is satisfied, as prescribed by Title 10, United States Code, Section 2306(h), "Kinds of contracts" (reference (a)):
  - (1) The Secretary of Defense certifies to Congress that the current five year defense program (i.e., the first 5 years of the 6-Year. (See Chgl) Defense Program) fully funds the support costs associated with the multiyear procurement program.
  - (2) The proposed multiyear procurement provides for production at not less than minimum economic rates given the existing tooling and facilities.

- b. If a multiyear contract is approved by Congress under the conditions in paragraph 2.a., above, and it appears, after negotiations with contractors, that the savings in paragraph 2.a., above, can not be achieved but that substantial savings could nevertheless be achieved through the use of a multiyear contract rather than specified other contracts, the Secretary of Defense may submit to Congress a request for relief from the specified cost\_savings that must be achieved through multiyear contracting for that program.
- c. The information needed to prepare the certification required by paragraph 2.a., above, will be submitted by the Program Manager with the multiyear procurement exhibits required as part of the budget estimate submission (see DoD 7110.1-M, "DoD Budget Guidance Manual" (reference (b))).
- d. The DoD Comptroller will prepare the necessary certification for the Secretary of Defense based on the information submitted by the Program Manager. The DoD Comptroller will also submit a request for relief from specified cost savings when appropriate.
- e. Additional statutory language regarding the use of multiyear procurement contracts is provided in:
  - Section 805 of Public Law 101-189, "National Defense Authorization Act for Fiscal Years 1990 and 1991" (reference (c)) and similar provisions enacted by subsequent authorization acts,
  - (2) Section 8014 of Public Law 101-511, "Department of Defense Appropriations Act, 1991" (reference (d) and similar provisions enacted by subsequent appropriations acts, and
  - (3) Section 808 of Public Law 101-510, "National Defense Authorization Act for Fiscal Year 1991" (reference (e)) and similar provisions enacted by subsequent authorization acts.

### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (f)).

Dan Carranant	Point	Points of Contact		
<u>DoD Component</u>	General	Specific		
OSD	DoD(C)	Comp (P/B)		
Dept of Army	ASA(RDA)	SARD-ZP		
Dept of Navy	ASN(RDA)	Dep, APIA		
Dept of Air Force	ASAF(A)	SAF/AQX		

#### **PART 22**

#### FIXED PRICE TYPE CONTRACT CERTIFICATION

#### References:

- (a) Under Secretary of Defense for Acquisition Memorandum, "Under Secretary of Defense for Acquisition Approval of Certain Fixed Price Type Contracts," September 25, 1989 (canceled)
- (b) DoD 7750.5-M, "Procedures for Management of Information Requirements," November 1986, authorized by DoD Directive 7750.5, "Management and Control of Information Requirements," August 7, 1986
- (c) DoD Directive 5000.1, "Defense Acquisition", February 23, 1991
- (d) Public Law 101-511, "Department of Defense Appropriations Act, 1991," Section 8038, and similar such provisions enacted in subsequent appropriations acts
- (e) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (f) Defense Federal Acquisition Regulation Supplement, Subpart 216.104, "Factors in selecting contract types," current edition

#### 1. PURPOSE

- a. This section establishes procedures for submitting a fixed price type contract certification.
- b. This section supersedes the Under Secretary of Defense for Acquisition Memorandum, "Under Secretary of Defense for Acquisition Approval of Certain Fixed Price Type Contracts" (reference (a)).
- c. The reports in this Part are exempt from licensing in accordance with paragraph E.4.b. of DoD 7750.5-M, "Procedures for Management of Information Requirements" (reference (b)).

#### 2. PROCEDURES

- a. To ensure an equitable allocation of program risk between the Department of Defense and its contractors, it is DoD policy not to contract for risky development efforts on a fixed price basis (see DoD Directive 5000.1, "Defense Acquisition" (reference (c))).
- b. The Under Secretary of Defense for Acquisition will approve the planned use of a fixed price type development contract prior to issuance of the request for proposal (see DoD Directive 5000.1, "Defense Acquisition" (reference (c))) in the following circumstances:

Where use of a fixed price type research and development contract (or contract modification requiring a justification and approval) of \$10 million or over is planned; or

- (2) Where use of a fixed price type contract for the lead ship of a class is planned.
- c. When a Program Manager is satisfied that program risk is low enough to make use of a fixed price type development contract, a request for approval and a risk analysis answering the list of questions at the attachment will be forwarded through the acquisition chain to the Under Secretary of Defense for Acquisition.
- d. The requirements identified above are in addition to any statutory provisions controlling the use of fixed price type contracts (see Section 8038 of Public Law 101-511, "Department of Defense Appropriations Act, 1991" (reference (d)) and similar such provisions enacted in subsequent appropriations acts).

#### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this Part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (e)).

	Points	Points of Contact		
<u>DoD Component</u>	General	Specific Dir Auffroc		
OSD	ASD(P&L) Dvi, Def Roc.	DASD(P)/DSPS	- See chgl-	
Dept of Army	ASA(RDA)	SARD-ZP		
Dept of Navy	ASN(RDA)	Dep, APIA	7	
Dept of Air Force	ASAF(A)	SAF/AQC		

#### Attachment - 1

1. Risk Analysis Questions

#### **RISK ANALYSIS QUESTIONS**

- 1. Are specifications precisely defined and how have they been proven?
  - a. Briefly describe any preliminary studies or prototyping indicating that performance in accordance with all requirements of the specifications and schedule is feasible.
  - b. Briefly describe any significant advances in the state of the art required (including at the subsystem or component level).
  - c. Indicate which aspects of the technology have not been reduced to practice.
  - d. How are deliverables defined in measurable terms suitable for acceptance under a fixed price type contract?
- 2. What are the indications that threat and funding priority are sufficiently stable for a low probability of Government-initiated major changes during contract performance?
- 3. Have realistic cost estimates been made?
  - a. What is the Government cost estimate prior to receipt of the proposal(s)?
  - b. What price comparisons with prior purchases of similar items have been made?
  - c. Is there an allowance in the estimate for anticipated contingencies? How much allowance has been included for these contingencies and how was the amount of the allowance determined?
  - d. Is there an allowance for unforeseen contingencies? How much allowance has been included for unforeseen contingencies and/or risks and how was the amount of this allowance determined?
- 4. The Defense Federal Acquisition Regulation Supplement Subpart 216.104 (S-71) (1) (reference (f)), mandates that the Contracting Officer obtain the recommendations of technical personnel on contract type. Has this been done? What was their recommendation? What was the rationale for their recommendation?
- 5. Will the solicitation permit contractors to propose an alternative contract type (see Defense Federal Acquisition Regulation Supplement (reference (f)))? If not permitted, why not?
- 6. Is there an equitable allocation of risk between the Government and the contractor?

- a. How was an equitable allocation determined?
- b. Will an economic adjustment clause be included?
  - (1) What is covered?
  - (2) What is the index that triggers adjustment?
- 7. What is the capacity of known prospective offerors to absorb a loss on the contract? How was this capacity determined?
- 8. If an incentive contract is contemplated, what is the difference between target and ceiling price? What is the share ratio?

#### PART 23

#### MANUAL CHANGE AND ADMINISTRATIVE UPDATE PROCEDURES

Reference:

(a) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991

#### A. Manual Change Procedures

Proposed changes to this Manual should be submitted through appropriate channels to the Under Secretary of Defense for Acquisition. Upon receipt of the proposed changes, the Under Secretary of Defense for Acquisition, or a designated representative, will review the changes and make a determination as to their appropriateness for inclusion in the Manual.

#### B. Administrative Updates

In the event that any technical or administrative corrections to the Manual become necessary, these corrections will be processed through administrative updates. Administrative updates will generally encompass wording clarifications; revisions of forms and tables; or revisions to comply with a change in applicable statute. Administrative updates do not involve substantive policy revisions. Substantive policy revisions will be accomplished by the governing DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (a)).

5/5 by Changers, Atd March 5, 1993

Engineering and Manufacturing Development Approval, and III, Production Approval.

- (1) Final validated Manpower Estimate Reports for acquisition category I D programs will be approved by the Component Acquisition Executive and will be submitted to the Defense Acquisition Board Executive Secretary along with the draft documentation no later than 45 calendar days prior to a scheduled Defense Acquisition Board Committee review (see Section 13-A, DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," (reference (d)).
  - (a) Manpower Estimate Reports will be reviewed by the Assistant Secretary of Defense for Force Management and Personnel as part of the Defense Acquisition Board review process.
  - (b) After Assistant Secretary of Defense for Force Management and Personnel validation, the Under Secretary of Defense for Acquisition will submit the Manpower Estimate Report to the Armed Services Committees of the Senate and the House of Representatives no later than 30 calendar days prior to a scheduled Defense Acquisition Board review. This submission may be made no later than 10 calendar days prior to the review if there is no increase in military or civilian endstrengths required.
- (2) Manpower Estimate Reports for acquisition category I C programs will be approved by the milestone decision authority and submitted to the Armed Services Committees of the Senate and the House of Representatives in accordance with the timeframes given in the above paragraph. An information copy of the Manpower Estimate Report will be provided to the Assistant Secretary of Defense for Force Management and Personnel when the submission to Congress is made.
- c. <u>Format</u>. The Manpower Estimate Report format is provided at attachment 1. This spreadsheet represents the official statement of manpower requirements and programmed manning for the total system starting with initial production and continuing through full operational deployment.
  - (1) Manpower requirements should be stated as billets for military and civilian personnel, and as man years of effort for contractors. Military requirements and programmed manning (authorizations) should be identified for both officer/enlisted. All manpower requirements and programmed manning should be organized by manpower category (i.e., operate, maintain, support, and train). Total quantities should be provided by each category for each fiscal year commencing with initial production. Separate spreadsheets are required for Active, Reserve, and National Guard estimates for each Service.
  - (2) A summary of the planning factors used to develop the estimates should be provided as an addendum to the Report. This addendum

should include the methodology used to develop the Report; system deployment plans; force structure and readiness goals; operational, maintenance, support, and training considerations; and other information helpful in clarifying the Report. Information need not be duplicated. Where up-to-date information has already been provided, cite the document/report name, date, page number, etc.

(3) For acquisition category I D programs, the DoD Component Acquisition Executive will prepare a cover memorandum forwarding the Manpower Estimate Report to the Under Secretary of Defense for Acquisition. The cover memorandum should explicitly state whether or not endstrength increases are required, or whether endstrength savings can be realized as a result of fielding the system. Additionally, any increase in military and civilian personnel endstrengths required to attain full operational deployment of the system, above the endstrengths authorized in the fiscal year in which the Reports is submitted, will be specifically addressed. Fielding options in the event that endstrength increases are not approved must be described.

#### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (d)).

Dep Composer	Points of Contact		
<u>DoD Component</u>	General Specific		
OSD	ASD(FM&P)	DASD(RM&S)/MR	
Dept of Army	DCOPS	DAMO-FDR	
Dept of Navy	ASN(RDA)	ASN(MRA)	
Dept of Air Force	AF/PR	AF/PRQ	

#### Attachment - 1

1. Manpower Estimate Report Format

#### PART 12

#### **COMPETITIVE PROTOTYPE STRATEGY WAIVER**

#### References:

- (a) Title 10, United States Code, Section 2365, "Competitive prototype strategy requirement: major defense acquisition programs," Subsection (c), "Exception"
- (b) DoD 7750.5-M, "Procedures for Management of Information Requirements," November 1986, authorized by DoD Directive 7750.5, "Management and Control of Information Requirements," August 7, 1986
- (c) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991

#### PURPOSE

- a. This Part defines the procedures for documenting when it is not practicable to use a competitive prototype program strategy for development of a major weapon system (or subsystem of such system). The term "major weapon system" means a major weapon system that is acquired under a program that is a major defense acquisition program.
- b. This Part implements the requirements of Title 10, United States Code, Section 2365, "Competitive prototype strategy requirement: major defense acquisition programs," Subsection (c), "Exception" (reference (a)).
- c. The reports in this Part are exempt from licensing in accordance with paragraph E.4.b. of DoD 7750.5-M, "Procedures for Management of Information Requirements" (reference (b)).

#### 2. PROCEDURES

- a. Title 10, United States Code, Section 2365 (reference (a)) requires the use of a competitive prototype strategy in the development of a major weapon system under an acquisition category I program. An acquisition strategy qualifies as a competitive prototype strategy if it:
  - (1) Requires that contracts be entered into with not less than two contractors, using the same combat performance requirements, for the competitive design and manufacture of a prototype system or subsystem for developmental test and evaluation;
  - (2) Requires that all systems or subsystems developed under contracts described in subparagraph 2.a.(1), above, be tested in a comparative side-by-side test that is designed to:
    - (a) Reproduce combat conditions to the extent practicable; and

- (b) Determine which system or subsystem is most effective under such conditions; and
- (3) Requires that each contractor that develops a prototype system or subsystem, before the testing described in subparagraph 2.a.(2)(b), above, is began, will submit:
  - (a) Cost estimates for Phase II, Engineering and Manufacturing Development, and the basis for such estimates; and
  - (b) Cost estimates for Phase III, Production and Deployment, whenever practicable.
- b. DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (c)), requires a competitive prototype acquisition strategy during Phase I, Demonstration and Validation, for acquisition category I programs.
- c. Thirty days prior to approval of an acquisition strategy for an acquisition category I program that includes only one source for prototypes in development (beginning with Phase I, Demonstration and Validation), the milestone decision authority will approve a waiver request and submit the following to Congress:
  - (1) A written notification that use of a competitive prototype program strategy is not practicable with respect to the major weapons system of an acquisition category I program or subsystem of such system.
  - (2) A report (which can be the waiver request) that fully explains why use of such a strategy is not practicable, including cost estimates (and the basis for such estimates) comparing the total program cost of the competitive prototype strategy with the total program cost of the alternative acquisition strategy.
- d. Title 10, United States Code, Section 2365, "Competitive prototype strategy requirement: major defense acquisition programs" (reference (a)) shall cease to be effective on September 30, 1991, unless amended.

#### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix on page 12-3 identifies the offices to be contacted for additional information on this Part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (c)).

Don Component	Point	Points of Contact		
<u>DoD Component</u>	General	Specific		
OSD	Dir, AP&PI ASD(P&L)	DepDir, ASM DASD(P)/DSPS		
Dept of Army	ASA(RDA)	SARD-ZT		
Dept of Navy	ASN(RDA)	Dep, APIA		
Dept of Air Force	ASAF(A)	SAF/AQC		

#### **PART 14**

#### **ACQUISITION PROGRAM BASELINES**

#### References:

- (a) Title 10, United States Code, Section 2435, "Enhanced program stability"
- (b) DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," February 23, 1991
- (c) Baselining Guidance, Attachment 1 to Under Secretary of Defense for Acquisition Memorandum, "Approval of Major Program Baselines," February 9, 1988 (canceled)
- (d) Baselining Guidance, Attachment 1 to Under Secretary of Defense for Acquisition Memorandum, "Approval of Major Program Baselines," February 17, 1988 (canceled)
- (e) Baselining Guidance, Attachment 1 to Under Secretary of Defense for Acquisition Memorandum, "Approval of Major Program Baselines," February 26, 1988 (canceled)
- (f) Under Secretary of Defense for Acquisition Memorandum, "Baseline Policy and Selected Acquisition Report (SAR) Submission," October 30, 1989 (canceled)
- (g) Under Secretary of Defense for Acquisition Memorandum, "Baseline Policy," May 30, 1990 (canceled)
- (h) DoD 7750.5-M, "Procedures for Management of Information Requirements," November 1986, authorized by DoD Directive 7750.5, "Management and Control of Information Requirements," August 7, 1986

#### PURPOSE

- a. This Part establishes procedures for the preparation, submittal, approval, and reporting of acquisition program baselines for defense acquisition programs.
- b. This Part implements the provisions of Title 10, United States Code, Section 2435, "Enhanced program stability" (reference (a)) and the policies and procedures of Sections 11-A and 11-D of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (b)).
- c. This Part supersedes Baselining Guidance, Attachment 1 to Under Secretary of Defense for Acquisition Memorandum, "Approval of Major Program Baselines" (references (c), (d), and (e)), Under Secretary of Defense for Acquisition Memorandum, "Baseline Policy and Selected Acquisition Report (SAR) Submission" (reference (f)), and Under Secretary of Defense for Acquisition Memorandum, "Baseline Policy" (reference (g)).
- d. The reports in this Part are exempt from licensing in accordance with paragraph E.4.b of DoD 7750.5-M, "Procedures for Management of Information Requirements" (reference (h)).

#### 2. PROCEDURES

#### a. Baseline Preparation

The acquisition program baseline will initially be developed by the Program Manager as a Concept Baseline for the Milestone I decision point. A Development Baseline and a Production Baseline will be prepared at Milestone II and Milestone III respectively. The baseline parameters will represent the objectives and thresholds for the system to be produced and fielded. Each baseline will govern the activity in the phase succeeding the milestone for which it was developed. See Section 11-A of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," (reference (b)) for additional guidance. The baselines will be developed using the attached format.

#### b. Baseline Submission

The acquisition program baseline will be submitted by the Program Manager through the decision chain to the milestone decision authority as a stand alone part of the milestone documentation package. The timeline for Defense Acquisition Board reviews is discussed in Section 13-A of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (b)).

- (1) For an acquisition category I C program, the DoD Component Acquisition Executive will approve the baseline and will forward an information copy of the baseline to the Under Secretary of Defense for Acquisition (Attn: Defense Acquisition Board Executive Secretary) within 10 days of approval.
- (2) For an acquisition category I D program, the DoD Component Acquisition Executive will submit the baseline to the Under Secretary of Defense for Acquisition for approval.
- (3) For acquisition category I programs coming before the Defense Acquisition Board, performance objectives and thresholds must be submitted to the Joint Requirements Oversight Council (JROC) for review and confirmation that the resulting capabilities satisfy the mission need prior to each milestone review.

#### c. Baseline Approval

The acquisition program baseline will be approved with the Acquisition Decision Memorandum following a milestone or program review by the milestone decision authority (see Section 11-C of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures," (reference (b))).

#### d. Approved Baseline Reporting

- (1) Current approved acquisition program baselines will be reported in the Selected Acquisition Report (see Part 17) and in the Defense Acquisition Executive Summary report (see Part 16).
  - (a) Updated baseline values may be reported in the Selected Acquisition Report and Defense Acquisition Executive Summary only after the milestone decision authority has formally approved a new or revised acquisition program baseline.
  - (b) Until a revised acquisition program baseline is approved and signed by the milestone decision authority, the Program Manager will continue to reflect the previous acquisition program baseline parameters in the Defense Acquisition Executive Summary and the Selected Acquisition Report. The Defense Acquisition Executive Summary program assessment ratings should also continue to be based on the previously approved acquisition program baseline until the approval process is completed.
- (2) Following the signing of a new or revised acquisition program baseline, the new acquisition program baseline values will be recorded in the Defense Acquisition Executive Summary and in the Selected Acquisition Report. The Defense Acquisition Executive Summary program assessment ratings will be based on the new or revised acquisition program baseline.

#### 3. RESPONSIBILITIES AND POINTS OF CONTACT

The matrix below identifies the offices to be contacted for additional information on this Part. The full titles of these offices may be found in Part 14 of DoD Instruction 5000.2, "Defense Acquisition Management Policies and Procedures" (reference (b)).

Don Component	Points of Contact		
<u>DoD Component</u>	General	Specific	
OSD	Dir, AP&PI	DepDir, ASM	
Dept of Army	ASA(RDA)	SARD-DE	
Dept of Navy	ASN(RDA)	Dir, RE	
Dept of Air Force	ASAF(A)	SAF/AQX	
CJCS (Joint Staff)	DJ7	J7/ORD	

### Attachments - 2

- Acquisition Program Baseline Format
   Acquisition Program Baseline Sample

### **ACQUISITION PROGRAM BASELINE FORMAT**

The intent of the attached format is to capture the key parameters that define the system (see Section 11-A of DoD 5000.2, "Defense Acquisition Policies and Procedures", (reference (b)), for a discussion of the term "key parameters.") The number of key parameters should be small. Therefore, the acquisition program baseline should be one or two pages in length and should contain only the information shown in the attached format.

#### ACQUISITION PROGRAM BASELINE AGREEMENT

With the objective of enhancing program stability and controlling cost growth, we, the undersigned, approve this baseline document. Our intent is that the program be managed within the programmatic, schedule, and financial constraints identified. We agree to support the required funding in the Planning, Programming, and Budgeting System (PPBS).

This baseline document is a summary and does not provide detailed program requirements or content. It does, however, contain key performance, schedule, and cost parameters that are the basis for satisfying an identified mission need. As long as the program is being managed within the framework established by this baseline, in-phase reviews will not be held.

riogram ranager
D 1: 000:
Program Executive Officer
DoD Component Acquisition Executive
Under Secretary of Defense for Acquisition (if appropriate)

## PROGRAM XXX ACQUISITION PROGRAM BASELINE\*

REFERENCE:	Operational	Requirements	Document	dated	

(Enter below in tabular form performance baseline information. Objectives and thresholds must be entered.)

SECTION A: PERFORMANCE<sup>2</sup>

CONCEPT BASELINE<sup>①</sup>
M/S I Approval Date
Objective/Threshold

DEVELOPMENT BASELINE<sup>①</sup>
M/S II Approval Date
Objective/Threshold

(Each commodity has a few parameters which are critical to that commodity and must be addressed (e.g., aircraft weight, missile range, reliability). List these few critical parameters. The following are illustrative examples only.)

Hit/Kill Probability Rate of Fire Accuracy Lethality Survivability Resistance to Detection Speed Altitude Range Payload Mission Time/Radius Loiter Time Communications Connectivity Resistance to Jamming Electromagnetic Compatibility Availability (Design and mission) Reliability (Design and mission) Maintainability (Design and mission) Transportability Crew Size

SEE NOTES FOR GUIDANCE ON COMPLETING THIS TABLE

#### PROGRAM XXX (TYPE) BASELINE (continued)

(Enter below in tabular form schedule baseline information. Dates identified with a t are the minimum dates required in each baseline but are rarely sufficient to describe the program.)

SECTION B: SCHEDULE (Dates) 3

M/S I Approval Date Objective/Threshold

CONCEPT BASELINE<sup>①</sup> DEVELOPMENT BASELINE<sup>①</sup> M/S II Approval Date Objective/Threshold

(List the most critical dates - the following are illustrative examples only.)

†Milestone I

†Dem/Val contract award

Prototype Development Complete

Technical Test (Start-Complete)

†Early Operational Assessment (Start - Complete)

†Milestone II

†Development Contract Award

Preliminary Design Review Complete

†Critical Design Review Complete

First Flight

SEE NOTES FOR GUIDANCE ON

†Service final DT&E (Start - Complete)

COMPLETING THIS TABLE

Long Lead Release for Low-Rate Initial Production

†Low-Rate Production Contract Award

†Low-Rate Initial Production First Delivery

†IOT&E (Start - Complete)

†Milestone III

†Full Rate Production Contract Award

First Unit Equipped

Material Support Date

FOT&E (Start - Complete)

Service Depot Support Date

†Initial Operational Capability (date by which initial training and provisioning have been completed -- see DoD Instruction 5000.2, Part 15 for definition)

Full Operational Capability (date by which full capability achieved -see DoD Instruction 5000.2, Part 15, for definition)

Milestone IV (if required)

†I/FOT&E (Start - Complete)

†Initial Operational Capability

Full Operational Capability

Last Unit Equipped

#### PROGRAM XXX (continued)

(Enter below in tabular form cost baseline information.)

SECTION C: COST@

CONCEPT BASELINE<sup>①</sup>
M/S I Approval Date
Objective/Threshold

DEVELOPMENT BASELINE<sup>①</sup>
M/S II Approval Date
Objective/Threshold

Then Year \$(Info Only/No Deviation Criteria):

Total RDT&E

Total Procurement Cost

Total MILCON

Base Year \$ (FYXX):

Total RDT&E

Total Procurement Cost

Total MILCON

SEE NOTES FOR GUIDANCE ON COMPLETING THIS TABLE

Average Unit Procurement Cost \$ (FYXX):
based on a xx/mon production rate

Total Procurement Quantities (Info Only/No Deviation Criteria):

#### NOTES

\*To be created at Milestone I as a Concept Baseline and updated at each subsequent milestone, in-phase program review, as appropriate, or baseline breach.

- O Complete the Milestone I column at the initial submission (or previous milestone columns and the current milestone column if initial submission is other than Milestone I). Future columns will be added at subsequent milestone or program reviews. Previous columns will not be revised to reflect actual results or changes in events or characteristic titles. Future columns will be reflected in every section.
  - The type of baseline (Concept, Development, or Production) must be specified in the appropriate column heading followed by the milestone number and the date the baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If the acquisition program baseline is being updated for an inphase program review, insert a column titled "Revised Baseline/Program Review" and the date the revised baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If an intermediate milestone review is held and a baseline is generated, insert a column titled "Revised Baseline/the intermediate milestone (e.g., Milestone IIB for Low-Rate Initial Production (LRIP) approval, for example)" and the date the revised baseline was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - If the program has a Milestone IV, a new baseline will be created for the phase into which the program decision authority directs the program (e.g., a Milestone IV may result in a program being directed back into engineering and manufacturing development; therefore, a new Development Baseline will be established and titled Milestone IV/II).
  - If a baseline is changed because of a baseline breach, insert a column titled "Change #" and the date the change was approved by the milestone decision authority (leave date blank if the baseline is not yet approved).
  - For new milestone baselines, enter all data. If new stub entries in cost, schedule, or performance are added, state "not specified" in previous columns for that stub. If old stub entries no longer apply, state "deleted" in future columns. DO NOT CHANGE PREVIOUS STUB TITLES.
  - For baseline revisions or changes, enter only the revised or changed information caused by the program revision or baseline breach.

- ② Enter acquisition program baseline performance requirements for parameters tailored to each program. Performance objectives and thresholds will be derived from the Operational Requirements Document and the results of the previous acquisition phase. Performance objectives and thresholds must be reviewed by the Joint Requirements Oversight Council (for acquisition category I D programs) at each milestone, and ultimately be verifiable by developmental and operational testing. Performance includes operational, technical, and supportability parameters.
- Enter acquisition program baseline schedule information. All required dates as shown on the format must be included along with those other dates necessary to adequately describe the program. Dates will be specified as MON YR. If a milestone is scheduled for a quarter or fiscal year, the baseline date will be converted to the last month of the quarter or the fiscal year.
- Enter total cost (by Then Year and by Base Year dollars in millions), average procurement unit cost (i.e., total base year procurement cost divided by total procurement quantity), and total procurement quantity. Cost data reflected in the baseline must reflect realistic cost estimates, but may not exceed the amounts in the Independent Cost Estimate in accordance with Title 10, United States Code, Section 2435, "Enhanced program stability" (reference (a)).
  - Acquisition program baseline costs must include the total program not just the total amount budgeted and programmed through the 6-Year Defense Program. However, the acquisition program baseline should not include costs that are not part of the program approved by the milestone decision authority (i.e., deferred content).
  - Programs where all, or a part, of the procurement quantities and funds are budgeted as part of another program's procurement line items must report all procurement funding. Examples of these programs include C3I electronics, ship electronics suites, or aircraft engine programs that are essentially subsystems of a platform(s). In these cases the program office is advised to note and distinguish such procurement costs.
  - Joint programs must include the common quantities and costs from all participating DoD Components. Unique requirements must be appended in a separate baseline.
  - Base year cost indices may only change at a milestone. If base year indices are changed, the cost section of the baseline will reflect both the costs in the original base year dollars and the costs in the revised base year dollars.
  - Average procurement unit costs are based on some assumption regarding production rate. The assumed production rate must be provided.

# ACQUISITION PROGRAM BASELINE SAMPLE

# HEAVY TRUCK PROGRAM ACQUISITION PROGRAM BASELINE

Reference: Operational Requirements Document dated August 22, 1989

Section A. <u>PERFORMANCE</u>	Concept Baseline M/S I 10/6/88 OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD	Development Baseline M/S II OBJECTIVE/THRESHOLD
		No changes unless specified	
Highway Speed on 2% Grade at GVW* (mph)	50/50		50/45
Highway Speed on 2% Grade at GCW* (mph)	35/35		35/30
PLS Truck/Trailer Load (tons)	16.5/16.5		16.5/16.5
Longitudinal Grade Operation (%)	NOT SPECIFIED		30/30
Slide Slope Operation (%)	NOT SPECIFIED		30/30
Fording Capability (inches)	NOT SPECIFIED		30/30
Operating Range on Integral Fuel at GCW (miles)	225/225		DELETED
Truck MMBHMF* (miles)  MMBOMF* (miles)	NOT SPECIFIED		2250/2250 1500/1500
Trailer MMBHMF (miles)  MMBOMF (miles)	NOT SPECIFIED	÷	2280/2280 1900/1900
MHC* MHBHMF* (hours) MHBOMF* (hours)	NOT SPECIFIED		225/225 150/150
Truck MMHPOM* (Operational) MMHPOM (Technical)	NOT SPECIFIED	•	0.015/0.015 0.013/0.013
TrailerMMHPOM (Operational) MMHPOM (Technical)	NOT SPECIFIED		0.005/0:005 0.004/0.004
MHC MMHPOH* (Operational) MMHPOH (Technical)	NOT SPECIFIED		0.100/0.100 0.083/0.083
Surface Transportation (Highway, Ship & Rail)	(H,S & R)/(H,S & R)		(H,S & R)/(H,S & R)
Air Transportation	C-141/C-141		C-141/C-141
Truck with MHC (vehicle cone index)	NOT SPECIFIED		39/39
Truck without MHC (vehicle cone index)	NOT SPECIFIED		37/37
Truck & Trailer Combination (vehicle cone index)  *ACRONYMS:	NOT SPECIFIED		50/50

MMBHMF = Mean Miles Between Hardware Mission Failure GVW = Gross Vehicle Weight MMBOMF = Mean Miles Between Operational Mission Failure

GCW = Gross Combined Weight

MHBHMF = Mean Hours Between Hardware Mission Failure

MHC = Material Handling Crane

MHBOMF = Mean Hours Between Operational Mission Failure

MMHPOM = Maintenance Man Hour/Operating Mile MMHPOH = Maintenance Man Hour/Operating Hour

Section B. <u>SCHEDULE</u>	Concept Baseline M/S 1 10/6/88 OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD	Development Baseline M/S II OBJECTIVE/THRESHOLD
		No changes unless specified	
ORD Approval	NOV 87/FEB 88		DELETED
DAB MS I Review	SEP 88/DEC 88	e e e e e e e e e e e e e e e e e e e	OCT 88
Prototype Contract Awards (3 Contractors)	SEP 88/DEC 88	JAN 89	JAN 89
First Prototype Delivery	MAY 89/AUG 89	AUG 89/NOV 89	AUG 89
Dem/Val DevTest Start Complete	MAY 89/AUG 89 OCT 89/JAN 90	SEP 89/DEC 89 JAN 90/APR 90	AUG 89 JAN 90
Early Op Assessment Start Complete	JAN89/MAR89 JAN 90/MAR 90		FEB 90 APR 90
Milestone II DAB Review	DEC 89/MAR 89	APR 90/JUL 90	MAY 90 /NOV 90
Critical Design Review	NOT SPECIFIED		SEP 90/MAR 91
Long Lead LRIP Release	NOT SPECIFIED		OCT 90/APR 91
Final Development Test Start Complete	JAN 90/APR 90 JUL 90/OCT 90		JUN 91/DEC 91 DEC 91/MAY 92
LRIP Decision	OCT 90/JAN 91	JAN 91/APR 91	DEC 91/MAY 92
First Production Delivery	NOT SPECIFIED		OCT 93/APR 93
IOT&E Start Complete	OCT 92/JAN 93 JAN 93/APR 93	JAN 93/APR 93 MAR 93/MAY 93	NOV93/MAY 94 MAY 94/NOV 94
Milestone III Review	MAY 93/AUG 93		JUN 94/DEC 94
First Unit Equipped (FUE)	NOT SPECIFIED		JUL 96/JAN 97
Initial Operating Capability (IOC)	JUN 95/SEP 95	JAN 96/APR 96	DEC 97/JUN 98

Section C. <u>COST</u>	Concept Baseline M/S I 10/6/88 OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD No changes unless specified	Development Baseline M/S II OBJECTIVE/THRESHOLD
Then Year \$ (Info only/No deviation criteria):		-	
Total RDT&E	\$40.3M	\$39.0M	\$42.7M
Total Procurement	\$1,714.9M	\$1,957.9M	\$1,452.1M
Total MILCON	\$0 M		\$0 M
Base Year \$:	(FY88)		(FY88)
Total RDT&E	\$38.1M/\$43.8M	\$38.2M/\$43.9M	\$39.5M/\$45.4M
Total Procurement	\$1400.4M/\$1,470.0M	s1666.1M/s1749.4M	\$1107.7M/\$1163.1M
Total MILCON	\$0 M		\$0 M
Base Year \$:	Not Specified		(FY91)*
Total RDT&E	Not Specified		\$44.6M/\$51.3M
Total Procurement	Not Specified		\$1250.8M/1313.3M
Total MILCON	Not Specified		\$0 M
Average Unit Procurement Cost \$ (FY 88):	\$228.6K/\$262.9K		\$248.2K/\$285.4K
Average Unit Procurement Cost \$ (FY 91):	Not Specified		\$280.3K/\$322.3K
based on 100 trucks/mon production rate			
Total Procurement Quantities(Info only/No deviation criteria):	4,283	4,360	3,462

#### \*FOOTNOTE:

Production baseline indices are revised to FY91 dollars; FY88 dollars are for information only

[NOTE: Prior to November 29, 1989, schedule threshold was set at 90 days]

# ACQUISITION PROGRAM BASELINE BREACH DOD COMPONENT ACQUISITION EXECUTIVE NOTIFICATION FORMAT

MEMORANDUM FOR UNDER SECRETARY OF DEFENSE FOR ACQUISITION
THROUGH DOD COMPONENT ACQUISITION EXECUTIVE

I request your approval for the baseline change.

Subject: (Insert name of program) Baseline Change Request and Deviation Report

(Insert name of program) has deviated from its current approved baseline, dated MM/DD/YY, for the following reasons. (Give reasons for deviation and impact on program). The Program Deviation Report of the Program Manager is attached at Tab B.

I have reviewed the Program Manager's Deviation Report and agree that the deviations are not recoverable. Accordingly, new baseline parameters for the items which have deviated are shown at Tab A.

Program Executive Officer

I endorse the baseline change.

DoD Component Acquisition Executive

I approve the baseline change.

Under Secretary of Defense for Acquisition

Attachments

### **ACQUISITION PROGRAM BASELINE CHANGE SAMPLE**

# HEAVY TRUCK PROGRAM ACQUISITION PROGRAM BASELINE

Reference: Operational Requirements Document dated January 28, 1990

Section A. <u>PERFORMANCE</u>	Concept Baseline M/S I 10/6/88 OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD No changes unless specified
Highway Speed on 2% Grade at GVW* (mph)	50/50	
Highway Speed on 2% Grade at GCW* (mph)	35/35	
PLS Truck/Trailer Load (tons)	16.5/16.5	
Longitudinal Grade Operation (%)	Not Specified	
Slide Slope Operation (%)	Not Specified	
Fording Capability (inches)	Not Specified	
Operating Range on Integral Fuel at GCW (miles)	225 /225	
Truck MMBHMF* (miles)  MMBOMF* (miles)	Not Specified	
Trailer MMBHMF (miles)  MMBOMF (miles)	Not Specified	
MHC* MHBHMF* (hours) MHBOMF* (hours)	Not Specified	
Truck MMHPOM* (Operational) MMHPOM (Technical)	Not Specified	
TrailerMMHPOM (Operational) MMHPOM (Technical)	Not Specified	
MHC MMHPOH* (Operational) MMHPOH (Technical)	Not Specified	
Surface Transportation (Highway, Ship & Rail)	(H,S & R)/(H,S & R)	
Air Transportation	C-141/C-141	
Truck with MHC (vehicle cone index)	Not Specified	
Truck without MHC (vehicle cone index)	Not Specified	
Truck & Trailer Combination (vehicle cone index) *ACRONYMS:	Not Specified	

\*ACRONYMS:

MMBHMF = Mean Miles Between Hardware Mission Failure

GVW = Gross Vehicle Weight

MMBOMF = Mean Miles Between Operational Mission Failure

GCW = Gross Combined Weight

MHBHMF = Mean Hours Between Hardware Mission Failure

MHC = Material Handling Crane

MHBOMF = Mean Hours Between Operational Mission Failure

MMHPOM = Maintenance Man Hour/Operating Mile

MMHPOH = Maintenance Man Hour/Operating Hour

Section B. <u>SCHEDULE</u>	Concept Baseline M/S-I 10/6/88  OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD
		No changes unless specified
ORD Approval	NOV 87/FEB 88	DELETED
DAB MS I Review	SEP 88/DEC 88	
Prototype Contract Awards (3 Contractors)	SEP 88/DEC 88	JAN 89
First Prototype Delivery	MAY 89/AUG 89	AUG 89/NOV 89
Dem/Val DT Start Complete	MAY 89/ AUG 89 OCT 89/JAN 90	SEP 89/DEC 89 JAN 90/APR 90
Early Op Assessment Start Complete	JAN89/MAR 89 JAN 90/MAR 90	
Milestone II DAB Review	DEC 89/MAR 89	APR 90/JUL 90
Critical Design Review	NOT SPECIFIED	
Long Lead LRIP Release	NOT SPECIFIED	JAN 90/JUL 90
Final Development Test Start Complete	JAN 90/APR 90 JUL 90/OCT 90	
LRIP Decision	OCT 90/JAN 91	JAN 91/APR 91
First Production Delivery	NOT SPECIFIED	
IOT&E Start Complete	OCT 92/JAN 93 JAN 93/APR 93	JAN 93/APR 93 MAR 93/MAY 93
Milestone III Review	MAY 93/AUG 93	
First Unit Equipped (FUE)	NOT SPECIFIED	
Initial Operating Capability (IOC)	JUN 95/SEP 95	JAN 96/APR 96

Section C. <u>COST</u>	Concept Baseline M/S-I 10/6/88 OBJECTIVE/THRESHOLD	Change 1 3/2/89 OBJECTIVE/THRESHOLD
		No changes unless specified
Then Year \$ (Info only/No deviation criteria):		
Total RDT&E	\$40.3M	\$39.0M
Total Procurement	\$1,714.9M	\$1,957.9M
Total MILCON	\$0 M	
Base Year \$ (FY88):		
Total RDT&E	\$38.1M/\$43.8M	\$38.2M/\$43.9M
Total Procurement	\$1,400.4M/\$1,470M	\$1,666.1M/\$1749.4M
Total MILCON	\$0 M	
Average Unit Procurement Cost \$ (FY 88):	\$228.6K/\$262.9K	
based on 100 trucks/mon production rate		
Total Procurement Quantities (Info only/No deviation criteria):	4,283	4,360